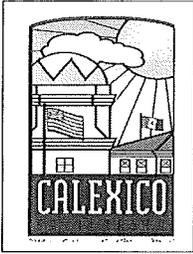


**AGENDA
ITEM**

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AGENDA STAFF REPORT

DATE: August 2, 2016

TO: Mayor and City Council

APPROVED BY: Armando Villa, City Manager *Armando Villa*

PREPARED BY: Reggie Gomez, Interim Chief of Police *Reggie Gomez*

SUBJECT: Request for Approval to Purchase the Remaining Equipment for the Three (3) Marked Police Vehicles from Airwave Communication

=====

Recommendation:

I recommend for the City Council to approve the purchase of the remaining equipment to outfit fully the (3) marked patrol cars purchased from Robinson Ford. The cost of the remaining equipment for the marked police vehicles \$42, 428.90

Background:

The Calexico Police Department requested procurement to purchase three (3) marked patrol units through the 2013 Operation Stonegarden Grant. These marked patrol units were purchased in June of 2015.

In 2013, Operation Stonegarden Grant, allocated \$40,000.00 to purchase equipment for the Police Department. These funds were used to purchase a portion of the equipment needed to outfit a marked patrol unit entirely. However, these funds only covered a portion of the \$83,634.00 to fully equip the three marked units.

The Calexico Police Department has been granted \$85,000.00 from Stonegarden Grant #OPSG FY13 14-ELCELC-11-003V0. The Calexico Police Department will get reimbursed for the total purchase of the vehicles up to \$85,000.00. The balance of \$5,137.37 will be paid from the Asset Forfeiture Fund. Also, Stonegarden Grant allocated \$40,000.00 for equipment. These, \$40,000.00 were used to purchase a portion of the equipment needed. However, the remaining of the equipment was not purchased, since the three patrol vehicles were not delivered yet.

On November 12, 2015, the three marked patrol vehicles were released by Robison Ford to the City of Calexico. However, the three patrol vehicles are lacking the equipment to make them fully operational. Therefore, the remainder of the equipment and installation cost is still

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pending. The remaining of equipment and installation cost pending is \$42,428.90.

Discussion & Analysis:

These vehicles will be used to deploy officers to areas where they are needed the most in any Stonegarden Operation along the U.S. Port of Entry, Border fence and areas of responsibility of the El Centro U.S. Border Patrol Sector. These marked patrol vehicles would be used to enforce laws and transport suspects from Stonegarden Operations. These marked patrol vehicles will assist the line officer to continue to deter criminal activity, narcotic smuggling, human trafficking and terrorism. These marked patrol vehicles would be primarily used for Stonegarden operations; however, these vehicles will also assist the Calexico Police Department's aging vehicles fleet.

These marked patrol vehicles will be available to be deployed by the Calexico Police Department in its area of responsibility during special events and to augment police services for the city of Calexico. This area is known as critical transit roads for illicit criminal activity and narco-trafficking activities due to their proximity to the U.S. / Mexico international border.

These fully equipped marked patrol vehicles will be used for highway enforcement and in some occasion used as the command center during targeted Stonegarden Operations. The Calexico Police Department's area of operation often utilizes highway interdiction as a primary method of gathering information on suspected smugglers and narcotic traffickers.

Fiscal Impact:

The Calexico Police Department was granted \$40,000.00 from Stonegarden grant #OPSG FY13 14-ELCELC-11-003V0. However, the \$40,000.00 only covered a portion of the total equipment and installation cost of \$83,364.00 to equip the three marked patrol vehicles entirely. The remaining balance of \$42,428.90 will be paid from the Calexico Police Department Capital Outlay Fund.

Coordinated With:

None.

Attachment:

1. Email and Quote of the Remaining equipment and installation cost.
2. Single Source Justification Letter

Jesus Serrano

From: Rosa Juarez <rosa.juarez@airwavecommunication.com>
Sent: Monday, November 16, 2015 9:46 AM
To: Jesus Serrano
Cc: Gonzalo Gerardo; Martha Gomez
Subject: Fw: Invoice 428839 Paid - Equipment Ordered. Quote 2065 Needs Approval / Payment
Attachments: Invoice 428839.pdf; Quote 2065.pdf

Hello Lt Serrano

I have attached Quote 2065. This would be remaining equipment for 3 Ford Explorers that were dropped off on Thursday.

Payment would need to be made so I may order remaining equipment.

If you have any questions, please contact me at 760.355.2804.

Thank you

Rosa Juarez
Airwave Communications
Accounting Clerk
Ph: 760.355.2804
Fax: 760.355.1453

----- Forwarded Message -----

From: Rosa Juarez <rosa.juarez@airwavecommunication.com>
To: Martha Gomez <mgomez@calexco.ca.gov>
Cc: Kelly Baker <kelly.baker@airwavecommunication.com>
Sent: Thursday, October 1, 2015 11:56 AM
Subject: Fw: Invoice 428839, Quote for Stone Garden and Qute for Additional Equipment

Hello Martha

I have attached Quote 2140 that was converted to Invoice 428839 for Stonegarden purposes and Quote 2065 for additional equipment that was requested by Lt Serrano. We also asked LT Gerardo about this but I have not received response.

Please let me know if you find out anything.

Thank you

Rosa Juarez
Airwave Communications
Accounting Clerk
Ph: 760.355.2804
Fax: 760.355.1453

----- Forwarded Message -----

From: Rosa Juarez <rosa.juarez@airwavecommunication.com>

To: LT. Jesus Serrano <serranoj@calexico.ca.gov>
Cc: Kelly Baker <kelly.baker@airwavecommunication.com>
Sent: Friday, June 26, 2015 10:19 AM
Subject: Invoice 428839, Quote for Stone Garden and Qute for Additional Equipment

Hello Lt. Serrano

I have attached Invoice 428839 Along with Quote for Stone Garden as requested. I have also attached Quote Additional Equipment.

If you have any questions, please feel free to contact us at 760.355.2804.

Thank you

Rosa Juarez
Airwave Communications Imperial
Accounting Clerk
Ph: 760.355.2804
Fax: 760.355.1453

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET

IMPERIAL, CA 92251

Ph: 760.355.2804

Fx: 760.355.1453

Quote

Date	Quote #
6/26/2015	2065

Name / Address
City of Calexico Police Department Finance - Richard Reno 608 Heber Avenue Calexico CA 92231

Serial Number	Rep
	K B

Item	Qty	Description	Cost	Total
Installation	3	Complete Installation of Equipment Listed Below to Include Radio, MDT / Video.	3,900.00	11,700.00
SYSM7-02	1	Coban MDT and Video Combo System	10,534.00	10,534.00T
Installation	2	Installation Hardware	175.00	350.00T
11.9260.RB	2	Able-2 MicroLight Kit RB / RB (Red-Blue) (Red-Blue)	179.99	359.98T
12.4502.A00	2	Able-2 Covert LED Kit Amber / Amber (Back Up Lights)	188.00	376.00T
12.4502.C00	2	Able-2 Covert LED Kit Clear / Clear (Taillights)	188.00	376.00T
12.4502.R00	2	Able-2 Covert LED Kit Red / Blue (Headlight Front)	188.00	376.00T
90.6109EXP	1	Able-2 Side Mirror LED Mounting Grommets	9.00	9.00T

Quote is valid for 30 days.	Sales Tax (8.0%)
Total	

Signature

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET
 IMPERIAL, CA 92251
 Ph: 760.355.2804
 Fx: 760.355.1453

Quote

Date	Quote #
6/26/2015	2065

Name / Address
City of Calexico Police Department Finance - Richard Reno 608 Heber Avenue Calexico CA 92231

Serial Number	Rep
	K B

Item	Qty	Description	Cost	Total
XT310RAB	2	Code-3 Arrowstick RA / AB (Rear Hitch Window)	575.98	1151.96T
ES-100C	2	Federal Signal Siren Speaker	195.00	390.00T
ESB-EXP07	2	Federal Signal Siren Speaker Bracket - Explorer	20.00	40.00T
HK-XPL8	1	Federal Signal Lightbar Hook Mount Kit - Explorer	15.00	15.00T
UMNCT-15B	2	Federal Signal Sire PA Microphone	50.00	100.00T
UPKM-4	2	Federal Signal Siren Park Kill Module	45.00	90.00T
UTM-4	2	Unitrol TM-4 Siren / Control	685.00	1,370.00T
PP-EXP-14	2	Patrol Power Power System - Explorer	719.00	1,438.00T
5547EXPL05	2	Pro-Gard Safe Stop System	179.95	359.90T
BK05341TU12	2	Setina PB400 Push Bumper Explorer (Aluminum)	329.00	658.00T
Quote is valid for 30 days.			Sales Tax (8.0%)	
			Total	

Signature

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET
 IMPERIAL, CA 92251
 Ph: 760.355.2804
 Fx: 760.355.1453

Quote

Date	Quote #
6/26/2015	2065

Name / Address
City of Calexico Police Department Finance - Richard Reno 608 Heber Avenue Calexico CA 92231

Serial Number	Rep
	K B

Item	Qty	Description	Cost	Total
7K0674TUL	2	Setting Prisoner Transport Kit w/ Weapons System (Full Cage)	3,861.00	7,722.00T
CC-MC-18	2	Troy Products MC Console (Faceplates)	450.00	900.00T
AC-ARMMN	2	Troy Products Arm Rest	113.99	227.98T
AC-INTBH-G	2	Troy Products Beverage Holder	34.99	69.98T
Installation	1	Installation Hardware	150.00	150.00T
Shipping	1	Shipping	1,500.00	1,500.00T
		Requested by L. Jesus Sepulveda Ford Interceptor SUV Build (Full Cage) (Patrol) *****CUSTOMER TO SUPPLY RADIO*****		
Quote is valid for 30 days.			Sales Tax (8.0%)	
			Total	

Signature

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET
 IMPERIAL, CA 92251
 Ph: 760.355.2804
 Fx: 760.355.1453

Quote

Date	Quote #
6/26/2015	2065

Name / Address
City of Calexico Police Department Finance - Richard Reno 608 Heber Avenue Calexico CA 92231

Serial Number	Rep
	K B

Item	Qty	Description	Cost	Total
		NOTE: When Ordering Vehicle Options 47C, 66A and 51Z Must Be Included. MDT Wireless Device Not Yet Determined.		
Quote is valid for 30 days.			Sales Tax (8.0%)	\$2,165.10
			Total	\$42,428.90

Signature _____

Operations Division
CAT-2 Check List

OPERATION NAME: OPSG FY13 14-ELCEL-11-003 V0

OPERATIONAL DATES: 11/19/2013 to 6/30/2015

SECTOR / STATION: El Centro Sector

ASSOCIATE / ASSISTANT CHIEF: David Robles / Charles Hamilton

BRIEFING PACKET (Completed)

- Check Off List
- One-Page Brief
- Operations Order (+ Annexes & other LEO Ops Orders)
- Have environmental review done

APPROVAL:

- Briefed To Component Partners (If required) M/A
Partner initials/date
- Briefed To Associate Chief DR
OPS ACC initials
- Briefed To Deputy Division Chief _____
OPS DDC initials
- Briefed To Division Chief _____
OPS DC initials
- B-2 Concurrence _____
USBP Deputy Chief

Integrated Operations
<input type="checkbox"/> ACTT-AZ
<input type="checkbox"/> ACTT-WT/NM
<input type="checkbox"/> MUC
<input checked="" type="checkbox"/> Stonegarden
<input type="checkbox"/> Other:

Active Participants (Circle) OAM, OFO, Intel, OIOC, ICE, USCG, DEA, FBI
List Other(s): <u>Calexico PD, Imperial County Sheriff's Dept.;</u> <u>Imperial County Probation Dept.;</u> <u>Imperial Police Dept. ; CHP; Brawley PD;</u> <u>El Centro PD; Westmoreland PD and others</u>

Lt Jesus Serrano

From: Bowen, Laura [LBowen@lcsd.org]
Sent: Tuesday, March 03, 2015 1:51 PM
To: Jesus Serrano
Cc: KASTOLL, BRYAN D (BRYAN.D.KASTOLL@cbp.dhs.gov); Martha Gomez
Subject: OPSG

Lt Serrano,
Please let me know the status of the purchase of the following equipment for Stonegarden 2013.

CALEXICO		
3) Fully Equipped Patrol Vehicles	\$85,000.00	
(25) Wireless hand held microphones	\$ 5,000.00	
(10) Level IIIA tactical vest to equip the newly formed special response team	\$27,000.00	
(5) Yukon Advanced Optics NVMT - Monocular 1 x 24 Night Vision Optics	\$ 1,500.00	
Assorted Tactical Vest Pouches and carriers	\$ 6,500.00	\$125,000.00

Thank you!

Laura Bowen
Administrative Analyst
Imperial County Sheriff's Office
328 Applestill Road
El Centro CA, 92243
(760)339-6391 Fax(760)339-6393

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Calexico Police Department

Inter-Departmental Memorandum

To: Reggie Gomez, Chief of Police

Date: July 24, 2016

From: Jesus J. Serrano, Lieutenant

Subject: Sole Source Justification for Emergency Vehicle Equipment

The Calexico Police Department requested procurement to purchase three (3) marked patrol units through the 2013 Operation Stonegarden Grant. These marked patrol units were purchased in June of 2015.

In 2013, Operation Stonegarden Grant, allocated \$40,000.00 to purchase equipment for the Police Department. These funds were used to purchase a portion of the equipment needed to outfit a marked patrol unit entirely. However, these funds only covered a portion of the \$83,634.00 to fully equip the three marked units.

The Calexico Police Department has been granted \$85,000.00 from Stonegarden Grant #OPSG FY13 14-ELCELC-11-003V0. The Calexico Police Department will get reimbursed for the total purchase of the vehicles up to \$85,000.00. The balance of \$5,137.37 will be paid from the Asset Forfeiture Fund. On November 12, 2015, the three marked patrol vehicles were released by Robison Ford to the City of Calexico.

Also, Stonegarden Grant allocated \$40,000.00 for equipment. These, \$40,000.00 were used to purchase a portion of the equipment needed. The equipment was purchased from Airwave Communications. Airwave Communication ordered the \$40,000.00 worth of equipment and was delivered in early January of 2016. Since January 2016, the equipment has been at Airwave Communication. However, the three patrol vehicles are lacking the equipment to make them fully operational. Therefore, the remainder of the equipment and installation cost is still pending. The remaining of equipment and installation cost pending is \$42,428.90.

Airwave Communication had been the authorized Motorola and other emergency vehicle equipment. In the past, Airwave Communication has been the only authorized dealer that maintain and install emergency vehicle equipment. The Calexico Police Department has been doing business with Airwave Communications since at least 1995. Airwave Communication is the only one in the Imperial County that service and install emergency vehicle equipment. Airwave Communication has had the service agreement with the Calexico Police Department to maintain all the radio equipment and emergency vehicle equipment.

Sole Source Justification for Emergency Vehicle Equipment
Page 2

In 2012, the Calexico Police Department used American Emergency Products in Santee, California to install all the equipment in the 2012 Dodge Chargers. There have been huge issues with using the American Emergency Products. Even though American Emergency Products provided a 5-year warranty on installation and equipment, the issues started when the warranty work needed to be done. The vehicle needed to travel to San Diego and stay in San Diego until being fixed. Therefore, it takes two people to take the vehicle to San Diego and two people to pick up the vehicle. This Procedure is not cost-effective.

Airwave Communication has provided excellent service for all local law enforcement agencies and governmental agencies. Airwave Communication has installed and maintain the emergency vehicles from the Imperial County Sheriffs, Brawley Police Department, Imperial Police Department, and at other public safety agencies. Also, Public Safety Airwave Communication has also installed and maintain communication and vehicle lighting equipment for the Imperial Irrigation District.

Based on being the only authorized dealer for emergency vehicle equipment in Imperial County, only authorized installer of emergency vehicle equipment in imperial county, and having the current service contract the Calexico Police Department is requesting to purchase the remained of the emergency vehicle equipment for the three patrol units. I ask to purchase the remaining equipment from Airwave Communication.

As a result, we determined that using a "Sole Source" vendor would be the only choice to maintain the integration integrity with the radio communications and other emergency equipment in the patrol units.

Also, the same local Airwave Communications technicians that maintain our Emergency Radio Communication system and emergency vehicle equipment would also be responsible for maintaining our emergency radio communications system and emergency vehicle equipment. By having Airwave Communications provide equipment and support, we eliminate third party integration issues and have local service. Also, the system would be compatible with the Imperial Valley Emergency Communications Agency system eliminating any third party connection charges.

Alternatives to using Airwave Communications would significantly increase the cost of the project. It would also require measures to make the systems compatible, which may reduce the expected reliability of our emergency radio communications system and emergency equipment. Also, having two different maintenance agreements would require having technicians for both systems to troubleshoot problems.

The Calexico Police Department must have 24/7/365 reliable communications with the public, both for emergency and business reasons. Ensure reliable communications, an emergency vehicle equipment essential to maintain reliable connectivity and communications on all levels. Further

Sole Source Justification for Emergency Vehicle Equipment

Page 3

by designating a "Sole Source" agreement with Airwave Communications, we will not only ensure reliable integration, operation, and service; we will also save a considerable amount of funding for the project.