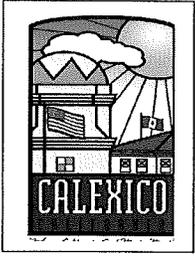


**AGENDA
ITEM**

4



AGENDA STAFF REPORT

DATE: November 16, 2016 (Special Meeting)

TO: Mayor and City Council

APPROVED BY: Armando G. Villa, City Manager 

PREPARED BY: Armando G. Villa, City Manager

SUBJECT: Request by Council Member Kim on the City-Wide Security Cameras Purchase.

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Recommendation:

Discussion.

Background:

Council Member Kim has requested discussion on the City-Wide Security Cameras Purchase.

Discussion & Analysis:

None.

Fiscal Impact:

None.

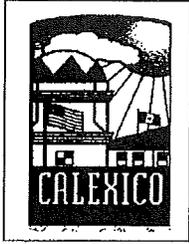
Coordinated With:

None.

Attachment:

1. Proposal from Convergent Technologies.
2. Staff Reports for Agenda dated June 2, 2016, June 16, 2016 and July 7, 2016.
3. Minutes for Meetings of June 2, 2016, June 16, 2016 and July 7, 2016.

**AGENDA
ITEM
4**



AGENDA STAFF REPORT

DATE: June 2, 2015

TO: Mayor and City Council

APPROVED BY: Richard N. Warne, Interim City Manager *rw*

PREPARED BY: Michael J. Bostic, Interim Chief of Police
Jesus J. Serrano, Lieutenant

SUBJECT: Authorize the Calexico Police Department to Enter into Contract and Purchase a City-Wide Security Surveillance System.

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Recommendation:

Authorize the Calexico Police Department to enter into contract and purchase a City-Wide Security Surveillance System.

Background:

The Calexico Police Department is requesting for the procurement of a City-Wide Security Surveillance System. As the Calexico Police Department moves into a new era of policing, a City-Wide Security Surveillance System would be a crucial part of the mission of the Police Department. In recent years, most law enforcement agencies have moved into installing cameras to protect city facilities. In addition to city facilities, law enforcement agencies have placed cameras in vehicles and body camera.

Discussion & Analysis:

The City-Wide Surveillance System will provide many benefits for the City and it's community. The information captured in the cameras will provide a safer community for the citizens of Calexico. These cameras will be used as crime deterrence, real time situational awareness and as an asset for criminal prosecution.

This City-Wide Security Surveillance System will add additional cameras in strategic locations throughout in the City. In addition, the existing cameras in the City would be linked into the City-Wide Security Surveillance System. With the addition of cameras and publicity of having a City-Wide Security Surveillance System the criminal element would be deterred in the commission of the crime. The fear alone of being caught on video in the commission of a crime alone will deter most of the crime in the City. In

AGENDA
ITEM
12

addition, this system would be a low cost solution to crime prevention in the City's infrastructure.

The real time situational awareness would be crucial on the day-to-day operation of the City and Police Department. By installing the cameras in strategic points throughout the city and linking the additional cameras within the city to a live feed, this would allow the city managers to view the status of any situation. In addition to the day to day operation of the City, the surveillance system would assist in the city managers to manage critical incidents or natural disasters. For example, on the Easter Earthquake of 2010, the city used endless man hours to maintain situation awareness, (i.e. damage assessment, status of infrastructure, and request for services), to best deploy the limited assets that were available for natural disaster response.

Finally, the footage captured through the City-Wide Surveillance System would be invaluable to investigators conducting criminal investigations. The footage captured would create investigative leads and produce potential suspects. In prosecutions, the footage would be an integral part in prosecuting the criminal element. This footage would capture criminals committing crimes and would increase the conviction rate and deterring of crime in our Community.

Over all, the community and City will benefit of the City-Wide Security Surveillance System by the integration of existing camera systems, additional cameras, and integration of real time monitoring. Having all these components interlaced and having recording capabilities would create a safer community.

Fiscal Impact:

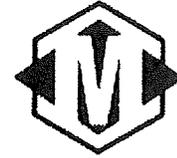
The Calexico Police Department has allocated \$722,515 for the implementation of this City-Wide Security Surveillance system. The Calexico Police Department will allocate the \$722,515 from both general funds and Asset Forfeiture Funds.

Coordinated With:

None.

Attachment:

1. U.S. Communities Proposal for a City Wide Security Surveillance Project



March 18, 2015

Michael Bostic
Calexico Police Department
420 E 5th St
Calexico, CA 92231

Dear Chief Bostic,

Re: U.S. Communities Proposal for City-Wide Security Surveillance Project

Mallory Safety & Supply is pleased to partner with Convergent Technologies to provide this proposal in consideration for the City of Calexico's Security Surveillance Project. We have carefully crafted our proposal to include a team of professionals certified in the proposed solutions, experienced in city-wide surveillance installations, and an easy to use web-based service portal allowing the City to monitor all service calls and projects in real time.

Mallory Safety & Supply is the U.S. Communities contract holder for Public Safety & Homeland Security Equipment. We have selected to partner with Convergent Technologies due to their Experience, Local Resources, Best of Breed Technology Solution Partnerships, Innovative Service Delivery, Financial Strength, Staff Qualifications, Product Expertise and National Strength & Presence. As the largest private systems integrator in North America and a leader in security and life safety solutions, Convergent Technologies fully understands the unique and operational needs of our municipal partners. Together, we are committed to working with the City of Calexico to develop and deliver a multi-year, Security Surveillance Project which includes on time, on budget, and value-added solutions to meet the City's current and future distinctive requirements.

Thank you for considering Mallory Safety & Supply and Convergent Technologies as your strategic partners of choice for your Security Surveillance Project.

Sincerely,

Allison Windsor, Director of Government Sales
Mallory Safety & Supply
818.644.9484



Public Safety & Homeland Security Equipment Contract
Contract #: 4400001839
Info: www.safewaremallory.com

Security System Scope of Work

Convergent Technologies' scope of work includes furnishing, installing, programming and commissioning the material listed in the attached bill of materials (BOM) as outlined below and with regards to the data listed in the clarifications and exclusions section of this proposal.

As part of an effort to enhance community safety and reduce personal and property crime, the City of Calexico is looking to deploy a city-wide security system comprised of video surveillance and license plate recognition technologies. After gaining an understanding of the City's infrastructure and business requirements, Convergent Technologies has prepared a security design that will provide the City the ability to remotely monitor strategic City intersections, buildings, and infrastructure from Police Dispatch and at City Hall.

The scope of work will include the installation of Pan-Tilt-Zoom (PTZ) cameras and license plate recognition cameras on existing city intersection traffic poles networked back to the Calexico Police Station via a dedicated 5 GHz wireless network. Convergent Technologies will install the cameras, the wireless equipment, and all related hardware on intersection poles. All video cameras will be integrated into a centralized video management system and storage platform located at the Police Station allowing City personnel to be able to access and view the video in real time. City personnel will also be able to view recorded video and create a permanent archive of evidentiary video. The video management solution selected for this deployment is the same video management platform used on numerous city surveillance projects including at the Los Angeles County Century Sheriff Station in the City of Lynwood, CA.

All license plate recognition cameras will be networked back to an existing 3M-PIPS BOSS server already installed at the Police Station. This is the same server currently being used as the back-end for the Police Department's existing Mobile ALPR radio car. The license plate recognition system will record and store all license plate data for investigative purposes and will also alert Police Dispatch in real time when a stolen or wanted vehicle is detected.

Convergent technologies will also integrate all existing Police Department video cameras into this new video management system to centralize video viewing and archiving. All new and existing cameras will be integrated into existing large video monitors in the Police Station Dispatch. In addition, Convergent will provide a new client computer to serve as the primary viewing management station. Existing computers throughout the station/city will also have access to this same video system allowing personnel with appropriate permissions to view video from their existing workstations.

Convergent technologies will also install a combination of Fixed and Pan-Tilt-Zoom (PTZ) cameras throughout city facilities and will network these back to the police station via either wireless or direct connection into the city's network.

Convergent technologies will integrate all existing cameras at the City Sewage and Water Treatment facilities into this same video management network using existing Water Plant wireless network. All City Sewage and Water Treatment cameras will continue to be viewed via the Water Plant's existing video wall in addition to also being viewed via the police dispatch video wall and also via the secondary video viewing wall to be installed within City Hall.

Location Details:

City Intersections

A total of 13 PTZ cameras will be installed at 13 strategic intersections throughout the city. These intersections will all be networked via wireless into the Police Department's video network. The intersections will include:

- Highway 111 and 2nd St
- Highway 111 and 5th St
- Highway 111 and Highway 98
- Highway 111 and Cole Rd
- Highway 111 and Jasper Rd
- 2nd St & St Palin Ave (will need to mount equipment on an existing commercial building)
- 2nd St & Rockwood Ave (will need to mount equipment on an existing commercial building)
- 2nd St & Heffernan Ave (will need to mount equipment on an existing commercial building)
- Highway 98 and Kloke Rd
- Highway 98 and Andrade Ave
- Highway 98 and Cole Rd
- Cole Rd & Rockwood Ave
- Gran Plaza Mall

Fixed License Plate Recognition

A total of 9 ALPR cameras will be installed at 5 strategic intersections throughout the city. Although additional ALPR locations were discussed during the initial planning session, this phase of the project will focus on the installation of equipment at intersections with existing traffic light poles. These intersections will include:

- Highway 111 and 2nd St (Northbound and Southbound on Highway 111)
- Highway 111 and Jasper Rd (Southbound on Highway 111)
- Highway 98 and Kloke Rd (Eastbound on Highway 98)
- Highway 98 and Cole Rd (Westbound on Cole Rd)
- Gran Plaza Mall (Eastbound on Highway 2)

City Parks

A total of 6 PTZ cameras will be installed at 6 parks throughout the city. These parks will all be networked via wireless into the Police Department's video network. These parks include:

- Herber Park
- Border Park
- Nosotros Park
- Villas Santa Fe Park
- Cortez Park
- Adrian Cordoba Park

City Hall

Deployment of 3 PTZ cameras cabled directly into a private network linked back to the Police Department video network via city fiber. In addition to these video cameras, a video monitoring station will also be located within City Hall to monitor all city wide video cameras.

City Library

Deployment of 4 PTZ cameras and 1 fixed camera cabled directly into a private network linked back to the Police Department video network via city fiber.

Police/Fire Station

Deployment of 2 PTZ cameras and 1 fixed camera cabled directly into the Police Department video network.

Airport

Deployment of 1 PTZ camera and 1 fixed camera connected wirelessly to the Gran Plaza Circle intersection.

Fire Department on Kloke & Grant

Deployment of 3 PTZ cameras connected wirelessly into the Police Department video network.

City Community Center/Parks & Rec

Deployment of 6 PTZ cameras connected wirelessly into the Police Department video network.

Cultural Art Center

Deployment of 2 fixed cameras connected wirelessly into the Police Department video network.

City Sewage

Integration of existing cameras via 8 port encoder. Use Existing Wireless.

Water Treatment Plant – Main Building

Integration of existing cameras via 8 port encoder. Use Existing Wireless to bridge other Water Facilities. Connect wirelessly into the Police Department video network.

Water Treatment Plant – Chlorine Building

Integration of existing cameras via 8 port encoder. Use Existing Wireless.

Water Treatment Plant – Filter Building

Integration of existing cameras via 8 port encoder. Use Existing Wireless.

Water Treatment Plant – 1650 Cole Road

Integration of existing cameras via 8 port encoder. Use Existing Wireless.

Water Treatment Plant – 503 Sam Ellis

Integration of existing cameras via 8 port encoder. Use Existing Wireless.

Warranty

Convergent will provide a one year labor warranty and a one year material warranty. Provision of materials after the first year will be billed on a time and materials basis.

Notes:

The wireless deployment as proposed is based on ground level views and estimations and may require adjustment based actual line of sight and access to city infrastructure including Police Station radio tower, water tower, fiber, etc. Actual deployment may require additional repeater nodes if line of sight is not optimal during on-site engineering surveys.

Proposed solution anticipated the availability of City network (via fiber or other) that may be leveraged for this project at City Hall, the City Library and the Community Center.

Automated License Plate Recognition (ALPR) camera deployment will be in accordance with industry best practices. Each ALPR camera is designed to optimize performance by accessing a targeted field of view varying in size by camera type. This field of view ranges approximately 13 feet in width. A vehicle's license plate is detected and captured when it enters this field of view. If a vehicle drives far outside of the lane's boundaries or has relocated its license plate such that it is outside of the camera's field of view, then the plate will not be detected nor captured by the ALPR system.

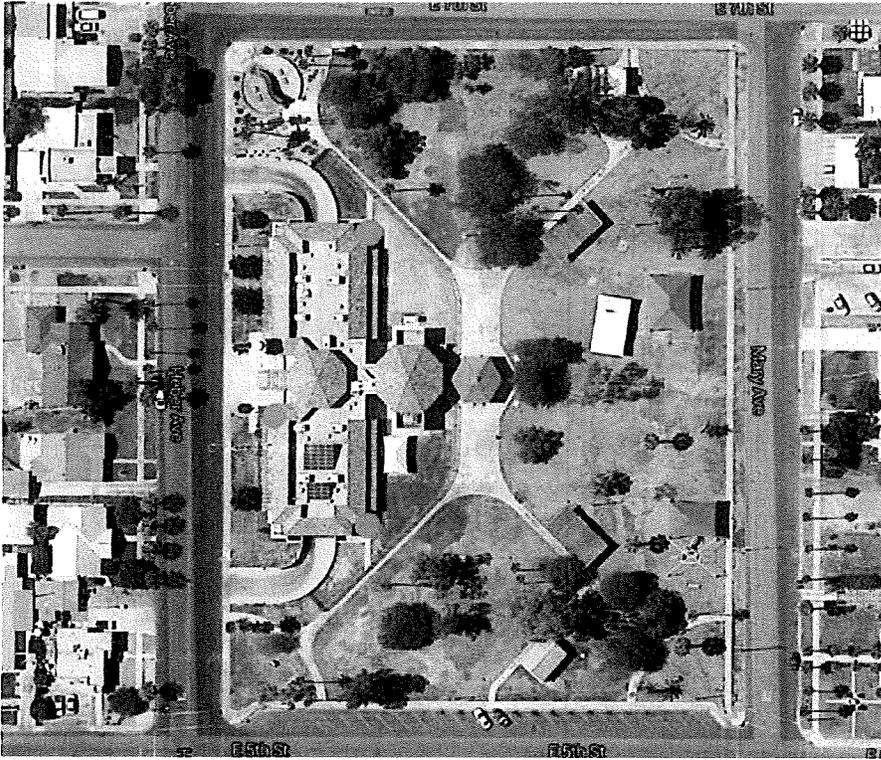
Convergent's scope of work is limited to the installation and configuration of the included equipment and will not include any electrical work that may be required at any of the camera locations. As such, it is anticipated that the City will provide dedicated 120V circuits within 3 feet of all camera/equipment locations requiring electrical and that the electrical be operational 24x7x365. Convergent can provide this service if required at an additional cost.

Convergent's anticipates the city to provide all traffic control and lane closures per schedule and in advance of installation crews arriving at job site as needed for the completion of this project. Convergent can provide this service if required at an additional cost.

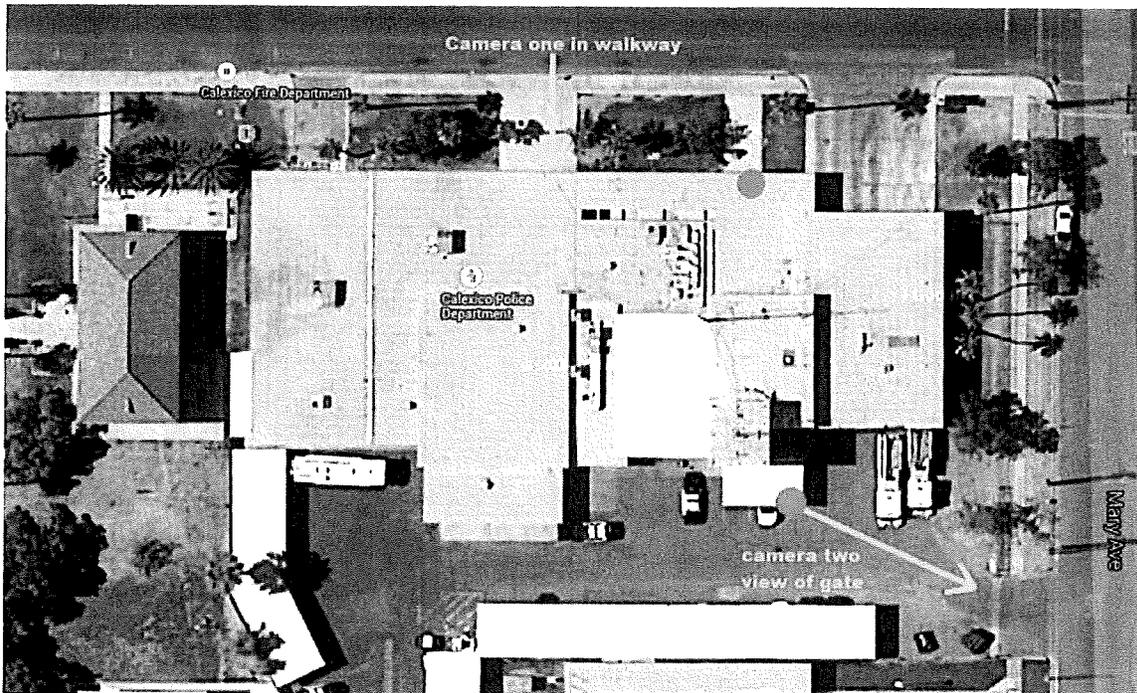
Clarifications and Exclusions

- All work proposed herein, shall be performed during normal business hours Monday through Friday 8:00 am - 5:00 pm.
- Bringing existing conditions up to current code standards not included.
- Rework of existing electrical to facilitate the work of other trades unless specifically referenced above not included.
- UL listing requirements for materials supplied by others not included.
- Handling and/or disposal of hazardous materials not included.
- Structural and Electrical Engineering not included.
- Permits or associated fees are not included.
- Customer to provide static IP addresses and network connections.
- Proposed solution anticipates the availability of City network (via fiber or other) that may be leveraged for this project at City Hall, the City Library and the Community Center.
- Automated License Plate Recognition (ALPR) camera deployment will be in accordance with industry best practices. Each ALPR camera is designed to optimize performance by accessing a targeted field of view varying in size by camera type. This field of view ranges approximately 13 feet in width. A vehicle's license plate is detected and captured when it enters this field of view. If a vehicle drives far outside of the lane's boundaries or has relocated its license plate such that it is outside of the camera's field of view, then the plate will not be detected nor captured by the ALPR system.
- Convergent's scope of work is limited to the installation and configuration of the included equipment and will not include any electrical work that may be required at any of the camera locations. As such, it is anticipated that the City will provide dedicated 120V circuits within 3 feet of all camera/equipment locations requiring electrical and that the electrical be operational 24x7x365. Convergent can provide this service if required at an additional cost.
- Convergent's anticipates the city to provide all traffic control and lane closures per schedule and in advance of installation crews arriving at job site as needed for the completion of this project. Convergent can provide this service if required at an additional cost.
- Proposal does not include sales tax.
- Twenty-Five percent (25%) of the proposed sell price shall be payable to Convergent Technologies for project mobilization. Mobilization shall be invoiced and due upon customer acceptance of this proposal.
- Anything in the Contract Documents notwithstanding, in no event shall either Contractor or Subcontractor be liable for special, indirect, incidental or consequential damages, including commercial loss, loss of use, or lost profits, even if either party has been advised of the possibility of such damages.
- Convergent Technologies reserves the right to negotiate mutually acceptable contract terms and conditions with customer by making mutually agreeable changes to the formal contract included in the Bid Documents.

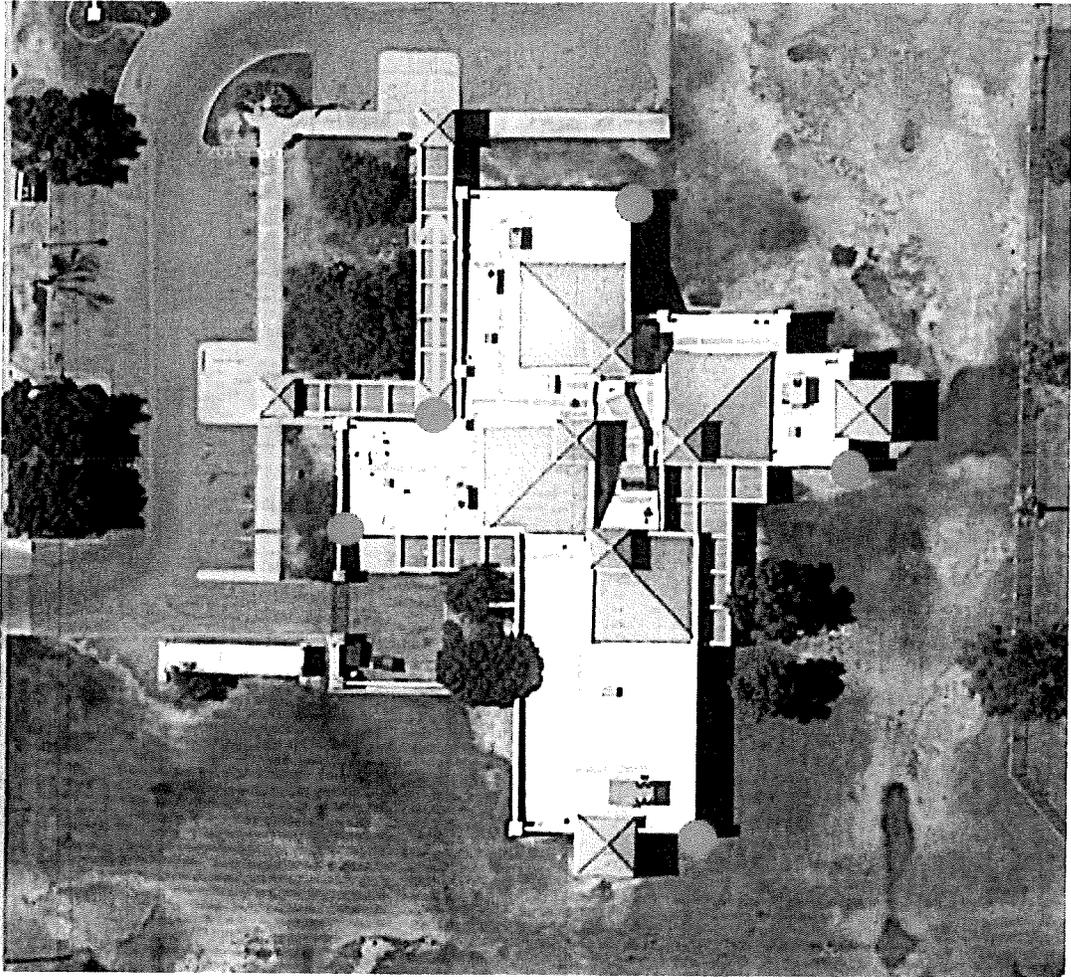
City Hall



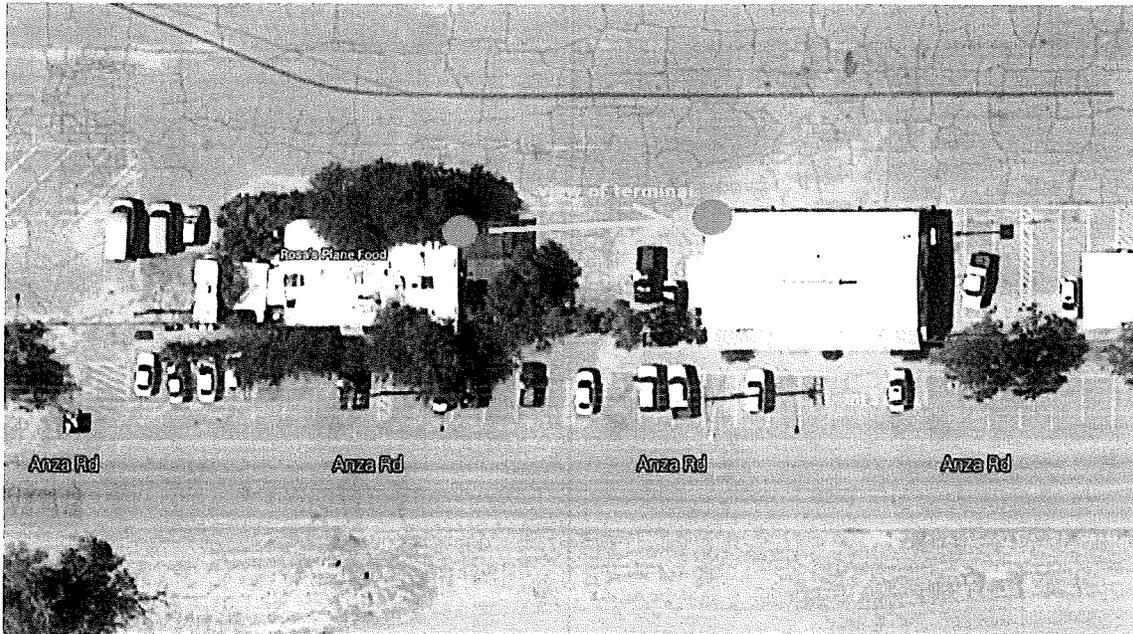
Police Department



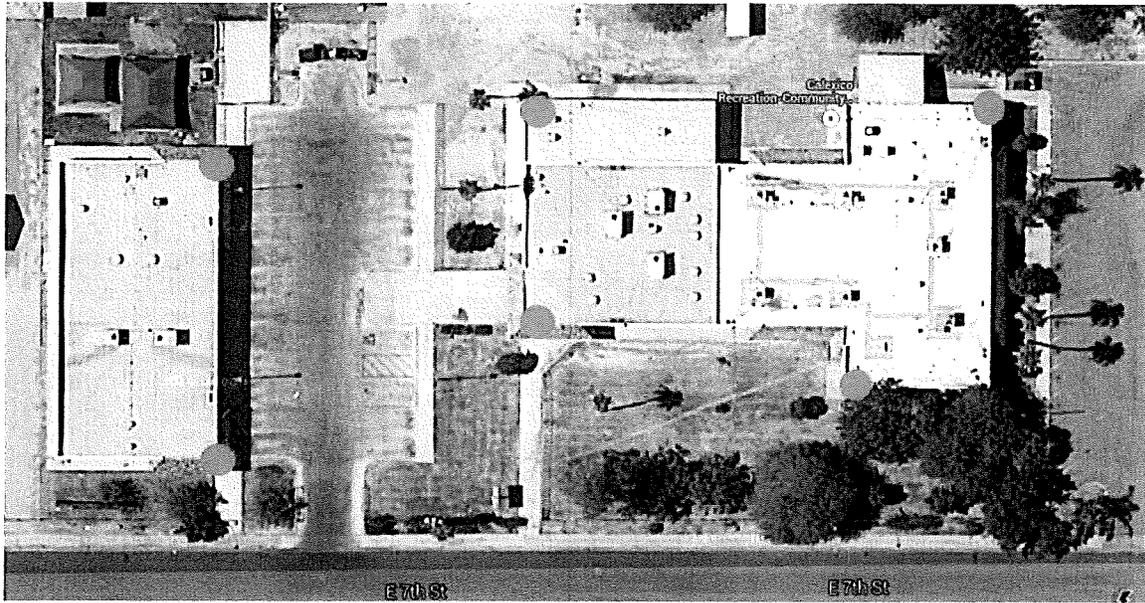
City Library



Airport



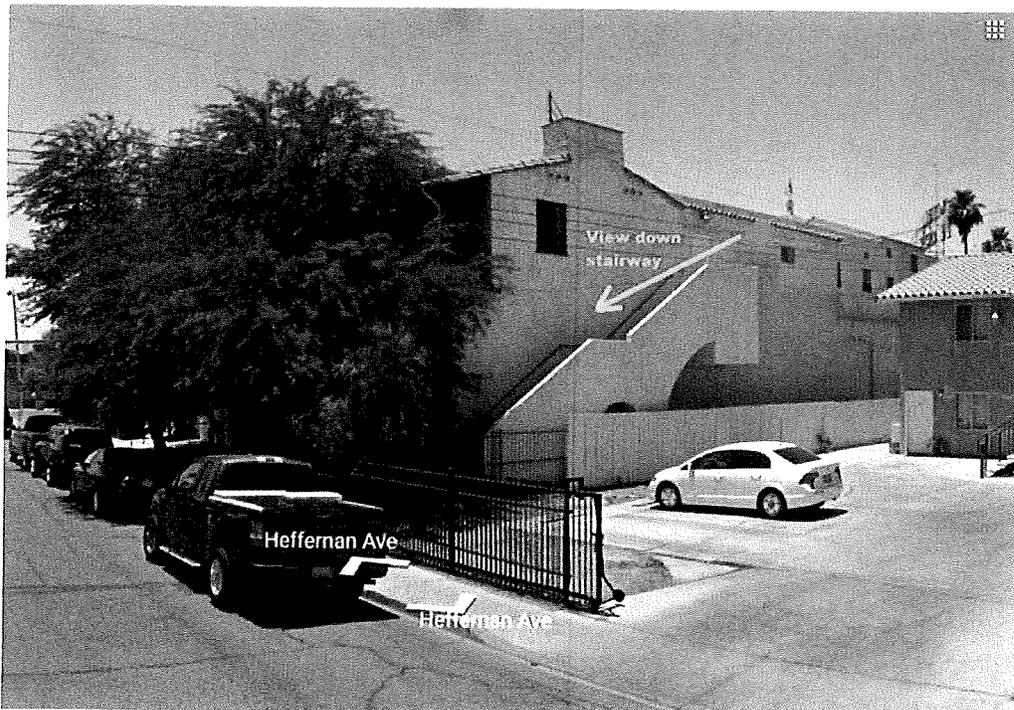
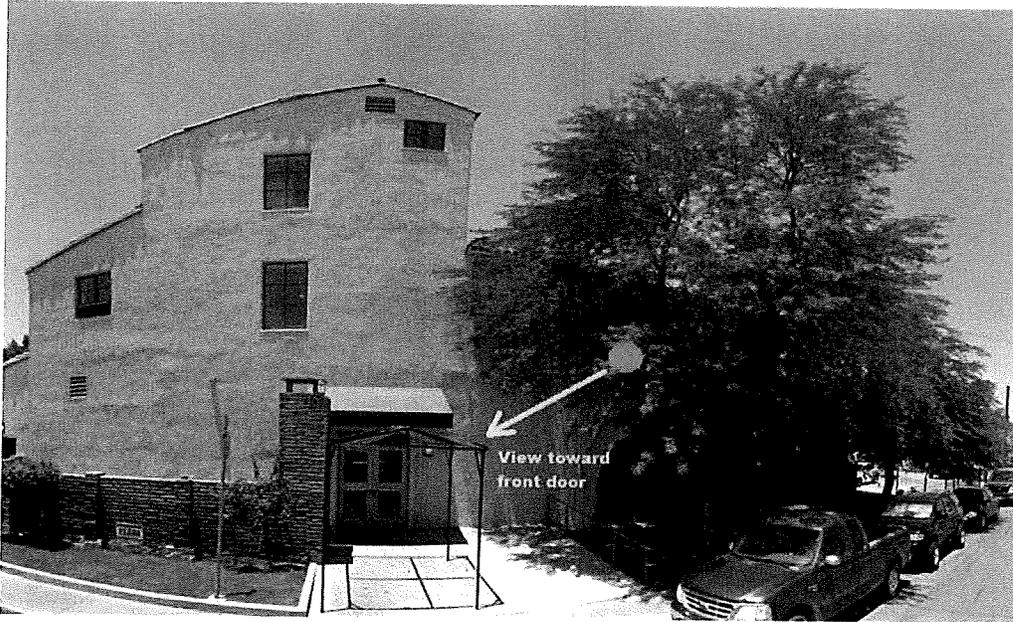
Community Center



Fire Department on Grant



Cultural Art Center



Bill of Materials

Line Num	Manufacturer	Part Number	Description	QTY
City-Wide Video Surveillance (Intersections)				
1	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	13
2	IndigoVision	110096	Pendant PTZ Dome Pole Mount Adapter	13
3	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	15
4	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	15
5	Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	9
6	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	24
7	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	24
8	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	15
Fixed ALPR (Intersections)				
9	3M	75-0302-3541-2	(P492) 3M Fixed Wide Lane ALPR Camera provides IR and color overview image capture capabilities. Contains on-board illumination, integrated ALPR processor, 8GB compact flash storage, and OCR engine	9
10	3M	75-0302-2045-5	1 P492 or 1 P382 line board	3
11	3M	75-0302-2055-4	2 P392+ line board	3
12	3M	75-0302-2230-3	Mounting Bracket needed for Fixed Cameras (P392+, P492, and P382)	8
13	3M	75-0302-3686-5	Maint Pkg- P492 (per cam) BO Annual	9

Park Video Surveillance				
14	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	5
15	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	6
16	IndigoVision	110096	Pendant PTZ Dome Pole Mount Adapter	6
17	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	6
18	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	6
19	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	6
20	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	6
21	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	6
Police Station				
22	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	1
23	IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	2
24	IndigoVision	110084	Pendant PTZ Dome Wall Mount	2
25	Indigo Vision	IV-NVR 12 DISK	Enterprise NVR-AS 4000 RA40TB Windows, 12 Disk RAID 6, 2U Rack Mount (up to 500Mbps) + hardware pro support	1
26	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	7
27	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality	2

			requires purchase of SW-7000-MIMO license	
28	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	2
29	Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	2
30	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	4
31	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	4
32	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	2
33	Salient	CVD-00500	Dell Workstation, 500GB	1
34	LG	001676835	LG 24M34D-B 24in 1920x1080 Widescreen monitor	1
35	Erogotron Inc.	A 05327556	Desk Mount LCD Monitor Arm - holds up to 27 in. to 20lbs.	1
36	Cisco Systems	WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 POE + 2 SFP + IPB (Standard) Image	1
City Hall				
37	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	3
38	IndigoVision	110084	Pendant PTZ Dome Wall Mount	3
39	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	3
40	Salient	CVD-00500	Dell Workstation, 500GB	1
41	LG	001676835	LG 24M34D-B 24in 1920x1080 Widescreen monitor	1
42	LG	A03872579	LG 47WS50MS 47in 1920x1080 LED Display	2
43	Peerless	000004968	Peerless Smartmount universal tilt wall mount ST650 - Mounting Kit	2
44	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	2
45	Cisco Systems	WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 POE + 2 SFP + IPB (Standard) Image	1
Library				
46	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	4

47	IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	1
48	IndigoVision	110084	Pendant PTZ Dome Wall Mount	4
49	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	5
50	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	2
51	Cisco Systems	WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 POE + 2 SFP + IPB (Standard) Image	1
Airport				
52	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	1
53	IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	1
54	IndigoVision	110084	Pendant PTZ Dome Wall Mount	2
55	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
56	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	2
57	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	2
58	Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	1
59	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	3
60	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	3
61	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
Fire Dept on Grant				
62	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	3
63	IndigoVision	110084	Pendant PTZ Dome Wall Mount	3
64	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	3

65	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	1
66	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	1
67	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	1
68	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	1
69	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
70	GE	300380501	Ethernet Switch POE, Midspan, 16 Port, 15.4W per port	1
Community Center / Park & Rec				
71	IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	6
72	IndigoVision	110084	Pendant PTZ Dome Wall Mount	6
73	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	6
74	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	1
75	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	1
76	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	1
77	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	1

78	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
79	GE	300380501	Ethernet Switch POE, Midspan, 16 Port, 15.4W per port	1
Cultural Art Center				
80	IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	2
81	IndigoVision	110084	Pendant PTZ Dome Wall Mount	2
82	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
83	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	1
84	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	1
85	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	1
86	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	1
87	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
88	GE	300380501	Ethernet Switch POE, Midspan, 16 Port, 15.4W per port	1
City Sewage Plant				
89	IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	2
90	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
91	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
Water Treatment Plant - Main Building				
92	IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	2
93	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
94	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1

95	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	1
96	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	1
97	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	1
98	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	1
Water Treatment Plant - Chlorine Building				
99	IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	2
100	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
101	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
Water Treatment Plant - Filter Building				
102	IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	2
103	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
104	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
Water Treatment Plant - 1650 Cole Road				
105	IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	2
106	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
107	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
Water Treatment Plant - 503 Sam Ellis				
108	IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	2
109	IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	2
110	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1
Water Tower				

111	Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	2
112	Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	2
113	Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	2
114	X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	4
115	Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	4
116	X-ANXT	MISC-HARDWARE	MISC-HARDWARE	1

Performance Items

Yes	No	Description	Yes	No	Description
/		Material (listed on the BOM)	/		Installation of Conduit and Boxes
/		Freight (prepaid)	/		Installation of Wire Hangers
/	/	Applicable Taxes	/		Specialty Back Boxes
/		One-Year Warranty on Parts	/		Installation of Specialty Back Boxes
/		One-Year Warranty on Labor	/		Connection to Building Fire Alarm Panel
/	/	Low Voltage Permits	/		Installation & Power of Control Panels
/	/	Electrical Installation Permit	/		Installation & Power of CCTV Cameras
/	/	Engineering and Drawings	/		Installation & Power of Intrusion Panels
/		Record Documentation (As-Built)	/		Installation & Power of Intercom System
/		System Programming	/		Installation & Power of Video Recorders (DVR/NVR)
/	/	Authority having Jurisdiction permit drawing (requires customer CAD)	/		120 VAC Power Receptacles
/	/	Panel Wall Elevation drawing (may require customer CAD)	/		Lifts and Hoists
/	/	Equipment rack layout drawing	/		Floor Coverings for Lifts and Hoists
/	/	Riser drawing with home run wiring	/		Fire Stopping (Excludes Existing Penetrations)
/	/	Panel wiring point with to point connections	/		Patching and Painting
/	/	Door wiring typical connections	/		Electrified Door Locking Hardware
/	/	Floor plan with device placement and numbering (requires customer CAD)	/		Additional Lighting Requirements for Cameras
/		Project Management	/		Ceiling Tiles and Ceiling Grid Repairs
/		Mounting/Termination of Proposed Devices	/		On-Site Lockable Storage Facility
/		Testing of all Proposed Devices	/		Vertical Core Drilling
/		Operations & Maintenance Manuals	/		Horizontal Core Drilling
/		Owner Training	/		Servers by Convergent
/	/	System Meets Plans/Drawings	/		Loading Software on Customer Provided Computer
/		System is Design-Build	/		Servers by Others
/	/	Payment & Performance Bonds	/		Workstations by Convergent
/		Installation of Wire and Cable	/		Workstations by Others

Project Investment

Total Project Investment:

\$722,514.77*

**Sales tax to be added at time of invoice*

AUTHORIZATION FOR THE CALEXICO POLICE DEPARTMENT TO ENTER INTO CONTRACT AND PURCHASE A CITY-WIDE SURVEILLANCE SYSTEM.

Chief Bostic stated he has been working for several months on a plan to provide the community a surveillance system through asset forfeiture. He advised he went through US. Communities who recommended Convergent Technologies. This company makes systems for license plate reading systems. U.S. community gave us a bid of \$ 722,514.77. Chief spoke about having two victims of hit and run recently and now knowing who the driver was. He stated those days would be over because we will know all cars on the road and the cameras will pick up the accidents. He added that in addition, Lt. Serrano has been working with the Border Patrol for the last six to seven months and we have our money back from stone garden. He informed the City bought fourteen cameras with the Stone Garden funds and they can they can go with the system or can be used to replace antiquated cameras. He informed that Diverging's system has a complete approach, they buy the best quality equipment and they do not sell them. They will take our current systems, private systems and integrate them to the City of Calexico. He stated the City will use the 800 MHZ network accessible to the City and there will be control boards at City Hall and at the Police Department. He closed by stating this is a fantastic opportunity for the City.

Olivia Valenzuela, 707 Rockwood stated this is a great program and she will sleep better at night knowing they are watching everybody else. She advised about a problem at Casa de Retiro at Third Street and Mary Avenue where they have had several break-ins in the past month. She informed the thieves have climbed the fence and dismantled the four cameras in place. She stated it was reported and asked if it is possible for Casa de Retiro's system to be integrated to the new surveillance system and would appreciate the help from the City to integrate them so the residents will feel safer. She thanked for the opportunity to protect these seniors.

Chief Bostic stated they can do this with all the Housing Systems.

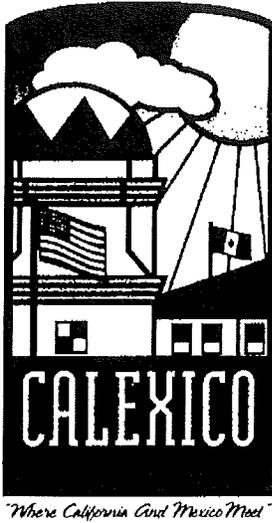
Motion was made by Council Member Hurtado, seconded by Mayor Moreno to approve authorization for the Calexico Police Department to enter into contract and purchase a city-wide surveillance system.

Mayor Pro Tem Kim stated he was voting no because he can no trust money spending by this administration.

Council Member Real asked if the money was coming from the General Fund. He was advised it was from the asset forfeiture fund.

Council Member Hurtado amended her motion for approval with the understanding that the funds utilized are from asset forfeiture funds and not from general fund. Mayor Moreno rescinded his second and seconded the amended motion. Motion passed by the following vote to wit:

AYES:	Moreno, Real, Hurtado
NOES:	Kim, Castro
ABSENT:	None
ABSTAIN:	None



**CITY OF CALEXICO
ACTION ADVISEMENT**

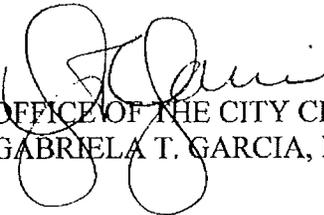
DATE OF MEETING: June 2, 2015

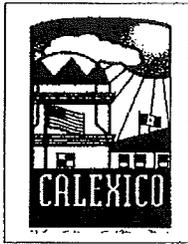
THE CITY COUNCIL OF THE CITY OF CALEXICO on an amended motion by Council Member Hurtado authorized the Calexico Police Department to enter into contract and purchase a City-wide surveillance system with the understanding that the funds utilized are from asset forfeiture and not from general fund. Motion was seconded by Mayor Moreno.

Voting was follows:

AYES:	Moreno, Real, Hurtado
NOES:	Kim, Castro
RECUES	None
ABSENT:	None

AGENDA ITEM NO. : 12


OFFICE OF THE CITY CLERK
GABRIELA T. GARCIA, DEPUTY CLERK



AGENDA STAFF REPORT

DATE: June 2, 2015

TO: Mayor and City Council

APPROVED BY: Richard N. Warne, Interim City Manager *RNW*

PREPARED BY: Michael J. Bostic, Interim Chief of Police
Jesus J. Serrano, Lieutenant

SUBJECT: Purchase Five-Year Service Agreement for the Care and Maintenance of the City-Wide Security Surveillance System.

=====

Recommendation:

Purchase five-year service agreement for the Care and maintenance of the City-Wide Security Surveillance System.

Background:

With the implementation of the City-Wide Security Surveillance System, the System is going to require care and maintenance. As systems are brought in line and are being use, the system develops issues with conductivity, hardware upgrades and software updates. For all system there has to be constant maintenance in order to work as they are intended.

Discussion & Analysis:

The City-Wide Surveillance System is going to be a top of the line surveillance system, which has several components. The service plan in this service agreement offered by Convergent Technologies would provide the following:

- Preventive Maintenance
- Comprehensive Labor Coverage
- Comprehensive Component Coverage
- Remote On-Line Diagnostics
- Staff Training
- Annual Software Support
- ICare Executive Software System
- 2-3 Business Response

AGENDA ITEM 13

Due to the importance of the City-Wide Surveillance System, it is imperative that the system be operational 24 hours a day, 7 days a week. The system

has to be reliable at all times, since we cannot predict when an incident is going to occur. This service plan has a remote on-line diagnostic component to prevent failures of the system during crucial times.

On most systems the reliability of any system is always linked to the level of preventive maintenance and care given to the system. This service agreement will ensure that the City-Wide Security Surveillance System will be operating in optimum efficiency

Fiscal Impact:

The Calexico Police Department has allocated \$139,888 in five yearly payments for a total of \$694,440 for the care and maintenance of the City-Wide Security Surveillance system. The Calexico Police Department will allocate the \$139,888 yearly from both General Fund and Asset Forfeiture Fund.

Coordinated With:

None.

Attachment:

1. Copy of the City of Calexico City-Wide Video Surveillance System Customer Support Program.



May 21, 2015

Chief Michael Bostic
420 East 5th Street
Calexico, CA 92231

Reference: City of Calexico's City-Wide Video Surveillance, Customer Support Program 5016210142

Thank you for considering Convergint Technologies as your security service provider of choice. The intent of this Customer Support Program (CSP) is to assist you in maintaining your installed video security system and minimize system malfunctions and associated downtime. Our goal is to work with you to maintain the integrity of the system, prolong the life of your investment, and to assist you in providing a safe and secure environment for your community.

Convergint Technologies is committed to providing long-term customer satisfaction and support for the City of Calexico well beyond the initial system installation. All Convergint installations include a standard warranty against all defects in material workmanship for a period of one (1) year as well as the following services:

/ Standard Product Warranty / 3-5 Business Day Response / Standard T&M Rates

Convergint Technologies has structured the following additional and customizable services for a 5 year service plan as part of this CSP Agreement for the City of Calexico. These services are described in great detail in the following pages.

- | | |
|--|---|
| <input checked="" type="checkbox"/> Preventative Maintenance | <input checked="" type="checkbox"/> Staff Training |
| <input checked="" type="checkbox"/> Comprehensive Labor Coverage | <input checked="" type="checkbox"/> Annual Software Support |
| <input checked="" type="checkbox"/> Comprehensive Component Coverage | <input checked="" type="checkbox"/> iCare Executive |
| <input checked="" type="checkbox"/> Remote On-Line Diagnostics | <input checked="" type="checkbox"/> 2-3 Business Day Response |

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Optional CSP Service Offerings

Preventive Maintenance

Included

The Preventative Maintenance program will consist of quarterly site visits to perform visual inspection and cleaning of all camera lenses/housing to the City's new 43 cameras. In addition, Convergent will dispatch a Technical Specialist for an 8 hour visit per quarter to work on the security system head-end at the Calexico Police Station. During this time, the Technical Specialist will perform a health check of the security system including making necessary adjustments to the video management system, storage, encoders, switches and other existing video security equipment, deployed by Convergent, to ensure they are functioning correctly in accordance with manufacturer's guidelines.

Comprehensive Labor Coverage

Included

This option will allow the City of Calexico the opportunity to mitigate financial risk associated with service and repair labor for a period of 5 years by providing comprehensive labor coverage upfront for the equipment identified in the attached equipment list of this agreement. Labor coverage to include : 1) Non-Emergency Service Calls, 2) System Troubleshooting & Diagnostics, and 3) Component Repair Labor.

Note: This labor coverage will be provided during normal business hours (Monday – Friday 8:00 AM to 5:00 PM)

Comprehensive Component Coverage

Included

This option will allow the City of Calexico the opportunity to mitigate financial risk associated with the replacement of failed system components for a period of 5 years by providing comprehensive component coverage for the equipment identified in the attached equipment list of this agreement.

Note: Components will be replaced with similar technology available at the time of such replacement. Technology upgrades or system enhancements are not included as part of this coverage option.

Remote On-Line Diagnostics

Included

Convergent will utilize an industry standard authentication technology to remotely access your security system and potentially resolve technical issues in real time resulting in a savings of both time and system downtime. A Convergent Support Specialist, with the support of a screen sharing session, will work directly with your personnel for initial call support and troubleshooting. If the issue can not be resolved on-line, a more refined service response will result including the

Staff Training

Included

Convergent Technologies provides on-going security system training services for your staff. Annually, Convergent will provide 2 days of training designed to improve the knowledge and efficiencies of your security staff. Training will be customized to your specific facility and system and will typically include the following topics: on-site operator training, system architecture, overall system operation, alarm response procedures, trouble shooting techniques, management report generation, etc. The benefit of this training is that your staff will become more familiar and comfortable with the security system, and be able to respond effectively and efficiently to alarm situations.

Optional CSP Service Offerings

Annual Software Support

Included

Convergent Technologies will provide the City of Calexico a comprehensive security software support plan that allows them to keep pace with all software revisions and advancements as they are made available by manufacturers. Such revisions will keep your installed system operating with the latest technology. Software upgrades typically occur annually, however many times they have been released several times throughout a given calendar year. With the proliferation of technology, Software support is invaluable to those customers desirous of keeping their systems current. Covered software is identified in the equipment list of this proposal.

iCare Executive

Included

This value added online service tool will allow the City of Calexico the ability to initial and track all services requests online and will also include Real-time Status, Metric and Custom reports, access to My Document Library (i.e. document sharing platform), Intranet and Internet Links, Administrative Privileges and Email Notifications providing the City a simple portal for complete transparency in the management of this program.

2-3 Business Day Response

Included

After a service call is placed under this Customer Support Program, Convergent Technologies will respond (on-site) to customer service calls within 2-3 business days, Monday through Friday 8:00 AM to 5:00 PM. Any service calls which can be handled remotely will be performed no later than next business day.

T&M Rates

Included

For any work to be performed outside the scope of this CSP, such as service calls for equipment installed by others, Convergent has prepared the below listed fixed rates for the City of Calexico. All on-site service calls will be billed with a 4 hour minimum and will require a truck charge. Remote service calls will be billed with 1 hour minimum. All work requiring a bucket truck will require 2-man crew for safety and will require a bucket truck charge. Rates subject to annual adjustment not to exceed 3%.

Hardware Technician:	\$135/hour
Software Specialist:	\$155/hour
Truck Charge:	\$45/day
Bucket Truck Charge:	\$150/day

Equipment List

Manufacturer	Part Number	Description	QTY
3M	75-0302-2045-5	1 P492 or 1 P382 line board	3
3M	75-0302-2055-4	2 P392+ line board	3
3M	75-0302-2230-3	Mounting Bracket needed for Fixed Cameras (P392+, P492, and P382)	9
3M	75-0302-3541-2	(P492) 3M Fixed Wide Lane ALPR Camera provides IR and color overview image capture capabilities. Contains on-board illumination, integrated ALPR processor, 8GB compact flash storage, and OCR engine	9
3M	75-0302-3686-5	Maint Pkg- P492 (per cam) BO Annual	9
Cisco Systems	WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 POE + 2 SFP + IPB (Standard) Image	3
Ergotron Inc.	A 05327556	Desk Mount LCD Monitor Arm - holds up to 27 in. to 20lbs.	1
Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	31
Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 - 6.1 capable	45
Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	31
Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	14
GE	300380501	Ethernet Switch POE, Midspan, 16 Port, 15.4W per port	3
Indigo Vision	IV-NVR 12 DISK	Enterprise NVR-AS 4000 RA40TB Windows, 12 Disk RAID 6, 2U Rack Mount (up to 500Mbps) + hardware pro support	1
IndigoVision	110084	Pendant PTZ Dome Wall Mount	22
IndigoVision	110096	Pendant PTZ Dome Pole Mount Adapter	19
IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	59
IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	12
IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	6
IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	37
LG	001676835	LG 24M34D-B 24in 1920x1080 Widescreen monitor	2
LG	A03872579	LG 47WS50MS 47in 1920x1080 LED Display	2
Peerless	000004968	Peerless Smartmount universal tilt wall mount ST650 - Mounting Kit	2
Salient	CVD-00500	Dell Workstation, 500GB	2
X-ANXT	MISC-HARDWARE	MISC-HARDWARE	38
X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	45

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Terms and Conditions

1. Throughout this CSP Proposal, the term, "Convergent" refers to the Convergent Technologies' affiliate operating in the state/province in which the work is being performed, specifically, "Convergent Technologies LLC", "Convergent Technologies LP" or "Convergent Technologies LTD".
2. This CSP Proposal takes precedence over and supersedes any and all prior proposals, correspondence, and oral agreements or representations relating to the services set forth in the attached scope of work ("Services"). The signed CSP Proposal represents the entire agreement between Convergent and Customer (the "Agreement") and may only be amended by a written document signed by both Convergent and Customer. The term of this Agreement will begin on the Services commencement date as specified in the attached scope of work ("Start Date") and continue for the period of time as specified in the attached scope of work ("Duration"). At the end of the Duration of this Agreement, the Agreement will renew automatically from year to year until terminated by either party with written notice to the other party thirty (30) days prior to the renewal date. Convergent reserves the right to modify the annual CSP Program Cost with notice to Customer prior to the end of any term of this Agreement. In the event any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force.
3. This Agreement assumes the systems covered are in maintainable condition. If repairs are found necessary upon initial inspection by Convergent, a separate proposal for repair will be submitted for approval. Should this separate proposal be declined, all non-maintainable items will be removed from this Agreement and the CSP Program Cost adjusted accordingly.
4. Customer agrees at no cost to Convergent:
 - A. To provide access to all areas of the facility for the equipment identified in and/or relating to the List of Covered Equipment (as specified in the attached scope of work);
 - B. To supply electrical service as required by Convergent; and
 - C. That in the event of any emergency or systems failure, reasonable safety precautions will be taken by Customer to protect life and property during the period of time from when Convergent is first notified of the emergency or failure and until such time that Convergent notifies the Customer that the systems are operational or that the emergency has cleared.
5. It is understood that repair, replacement and emergency service provisions apply only to the systems and equipment covered by this Agreement and identified in the List of Covered Equipment. Repair or replacement of non-maintainable parts of the systems such as, but not limited to, unit cabinets, insulating materials, electrical wiring, structural supports and other non-moving parts, is not included in this Agreement.
6. If UL Listed Monitoring is purchased, Customer shall be required to provide the account setup information contained in the Convergent Technologies Monitoring Service Agreement. Customer will also be required to execute the Convergent Technologies Monitoring Service Agreement prior to the implementation of monitoring service.
7. In the event that the systems, equipment or components included in the List of Covered Equipment are modified, repaired, have a peripheral device attached to them, or are adjusted (hardware or software) by someone other than a Convergent representative after the Start Date of this Agreement (hereinafter "Modification Event"), Convergent shall have the right to exercise any or all of the following options in response to this Modification Event:
 - Require that the Covered Equipment impacted by the Modification Event be subject to reacceptance testing by Convergent;
 - Require removal of the Covered Equipment impacted by the Modification Event from the List of Covered Equipment, so that the Services hereunder will not apply to such equipment;
 - Require termination of this Agreement upon thirty (30) days notice to Customer, at Convergent's option.
8. In the event that Convergent discovers or suspects the presence of hazardous materials, or unsafe working conditions at Customer's facility where such Services are to be performed, Convergent is entitled to stop providing its Services at that facility if such hazardous materials, or unsafe working conditions were not provided by or caused by Convergent. Convergent, in its sole discretion, shall determine when it is "safe" to return to providing its Services at Customer's facility. Convergent shall have no responsibility for the discovery, presence, handling, removing or disposal of or exposure of persons to hazardous materials in any form at the Customer's facility. Customer shall indemnify and hold harmless Convergent from and against claims, damages, losses and expenses, including but not limited to, reasonable attorney's fees, arising out of or resulting from undisclosed hazardous materials, or unsafe working conditions at Customer's facility.
9. Neither Customer nor Convergent shall be responsible or liable for, shall incur expense for, or be deemed to be in breach of this Agreement because of any delay in the performance of their respective obligations pursuant to this Agreement due solely to circumstances beyond their reasonable control ("Force Majeure") and without the fault or negligence of the party experiencing such delay, provided that the party experiencing the delay shall promptly give written notification to the other party within five (5) days after such party has learned of the Force Majeure event. A Force Majeure event shall include, but not be limited to: accident, fire, storm, water, flooding, negligence, vandalism, power failure, installation of incompatible equipment, improper operating procedures, source current fluctuations or lighting. If performance by either party is delayed due to a Force Majeure event, the time for that performance shall be extended for a period of time reasonably necessary to overcome the effect of the delay. Any Services required by Convergent due to reasons set forth in this Force Majeure Section shall be charged to Customer in addition to any amounts due under this Agreement.
10. This Agreement shall be governed and construed in accordance with the laws of the state/province in which the Services are being performed.
11. Customer agrees to pay the amount due to Convergent as invoiced, within thirty (30) days of the date of such invoice. If Customer is overdue in its payment to Convergent, Convergent has the right to suspend performing the Services hereunder, and charge an interest rate of 1 and 1/2% percent per month, (or the maximum rate permitted by law), and may avail itself of any other legal or equitable remedy. Sales taxes, (and in Canada GST/PST) and any other taxes assessed on Customer shall be added to the price upon invoice to Customer.
12. Any equipment or products installed by Convergent in the course of providing the Services hereunder shall only carry such warranty as is provided by the manufacturer thereof, which Convergent hereby assigns to Customer without recourse to Convergent. Upon request by Customer, Convergent will use all reasonable efforts to assist Customer in enforcing any such third party warranties. This warranty excludes remedy for damage or defect caused by abuse, modifications not executed by Convergent, improper or insufficient maintenance, improper operation, or normal wear and tear under normal usage. **NO FURTHER WARRANTIES OR GUARANTIES, EXPRESS OR IMPLIED, ARE MADE WITH RESPECT TO ANY GOODS OR SERVICES PROVIDED UNDER THIS AGREEMENT, AND ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED.**
13. Convergent shall indemnify and hold Customer harmless from and against claims, damages, losses and expenses, (including, but not limited to, reasonable attorney's fees), attributable to bodily injury, sickness, disease or death, or to destruction of tangible property, but only to the extent caused by: a) the negligent or willful acts or omissions of Convergent or Convergent's employees or subcontractors while on Customer's site, or b) the malfunction of the equipment supplied by Convergent, or c) Convergent's breach of this Agreement.

IN NO EVENT SHALL EITHER CONVERGINT OR CUSTOMER BE LIABLE TO THE OTHER PARTY HERETO FOR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING COMMERCIAL LOSS, LOSS OF USE OR LOST PROFITS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT SHALL CONVERGINT BE LIABLE TO CUSTOMER FOR ANY AMOUNTS IN EXCESS OF THE AMOUNTS PAID BY CUSTOMER TO CONVERGINT.

It is understood and agreed by the parties hereto that Convergent is or may be providing monitoring and or intrusion products which are designed to provide notification of certain events but are not intended to be guarantees or insurers against any acts for which they are supposed to monitor or inform. As required by the monitoring and intrusion industry and the manufacturers thereof, Convergent's indemnification obligation pursuant to Section 13 herein, does not apply to the extent the loss indemnified against is caused by any monitoring or intrusion product or software provided by but not manufactured by Convergent. Convergent shall have no liability to Customer for any losses to the extent such losses are caused by the monitoring or intrusion product or software. Customer shall indemnify, defend, and hold harmless Convergent, from and against all claims, lawsuits, damages, losses and expenses by persons not a party to this Agreement, but only to the extent caused by such monitoring or intrusion product or software provided by but not manufactured by Convergent.

14. Convergent shall have the following insurance coverage during the term of this Agreement, and shall provide certificates of insurance to the Customer prior to beginning work hereunder

	Statutory Limits
Worker's Compensation	
Employer's Liability	\$1,000,000 per occurrence /aggregate
Commercial General Liability	\$1,000,000 per occurrence
	\$2,000,000 general aggregate
Automobile Liability	\$1,000,000 per occurrence/aggregate
Excess/Umbrella Liability	\$4,000,000 per occurrence/aggregate

All insurance policies carried by Convergent hereunder shall be primary to and noncontributory with the insurance afforded to Customer, and shall name the Customer as "additional insured", with respect to liability arising out of work performed by Convergent, as applicable, but only to the extent of liabilities falling within the indemnity obligations of Convergent, pursuant to the terms of this Agreement. Convergent shall provide to the Customer no less than thirty (30) days notice prior to the termination or cancellation of any such insurance policy.

15. In the event of any dispute between Convergent and Customer, Convergent and Customer shall first attempt to resolve the dispute in the field, but if that is not successful, then in a meeting between authorized officers of each company. If settlement attempts are not successful, then the dispute shall be subject to and decided by mediation or arbitration. Such mediation or arbitration shall be conducted in accordance with the Construction Industry Mediation or Arbitration Rules of the American Arbitration Association currently in effect and shall be a final binding resolution of the issues presented between the parties.

16. Neither party to this Agreement shall assign this Agreement without the prior written consent of the other party hereto. Convergent may assign this Agreement to any of its parents, subsidiary or affiliated companies or any entity majority owned by Convergent.

17. Notices shall be in writing and addressed to the other party, in accordance with the names and addresses of the parties as shown. All notices shall be effective upon receipt by the party to whom the notice was sent.

18. A waiver of the terms hereunder by one party to the other party shall not be effective unless in writing and signed by a person with authority to commit the Customer or Convergent and delivered to the non-waiving party according to the notice provision herein. No waiver by Customer or Convergent shall operate as a continuous waiver, unless the written waiver specifically states that it is a continuous waiver of the terms stated in that waiver.

19. Sections regarding invoicing, warranty and indemnity shall survive the termination of this Agreement.

Version 1.06/07.10.2010

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Council Member Real asked to address Item No. 15 because he was leaving the meeting.

COUNCIL MEMBER REAL REQUEST FOR KEYS TO STAFF WORK AREAS AT CITY HALL AND REMOVAL OF KEYS FROM CITY COUNCIL MEMBERS FOR POLICE DEPARTMENT UNTIL A BACKGROUND CHECK IS DONE ON EACH CITY COUNCIL MEMBER.

Motion by Council Member Real to table Item No. 15. Motion was seconded by Mayor Moreno and passed unanimously.

Council Member Real left the meeting at 9:09 p.m.

CALEXICO POLICE DEPARTMENT REQUEST TO PURCHASE A FIVE YEAR SERVICE AGREEMENT FOR THE CARE AND MAINTENANCE OF THE CITY-WIDE SECURITY SURVEILLANCE SYSTEM.

Motion was made by Council Member Hurtado, seconded by Mayor Moreno to approve the purchase of a five year service agreement for the care and maintenance of the city-wide security surveillance system. Motion did not pass by the following vote:

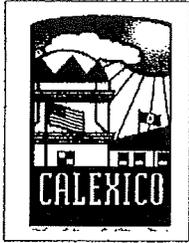
AYES:	Moreno, Hurtado
NOES:	Kim, Castro
ABSENT:	Real
ABSTAIN:	None

APPROVE REVISIONS TO THE CITY OF CALEXICO SELF-FUNDED MEDICAL HEALTH PLAN AND AUTHORIZE THE CITY MANAGER TO EXECUTE ANY AND ALL DOCUMENTS NECESSARY TO IMPLEMENT THE REVISIONS THERETO.

Motion by Council Member Hurtado to approve revisions to the City of Calexico Self-funded Medical Health Plan and authorize the City Manager to execute any and all documents necessary to implements the revisions thereto.

City Manager Warne explained the City is self-insured for health insurance and in order to prevent catastrophic losses we buy reinsurance if a claim goes over 75,000. He stated the City bid out the reinsurance, it will not affect the employee's health insurance, the carriers and will only affects who is going to provide the reinsurance and the employees do not pay for this. He stated the City can save \$117,000 on the stop loss for the health insurance plan. In addition, the City also provides life insurance which will change from Prudential to Mutual of Omaha and save \$6,898.00 and the medical will change from Anthem Blue Cross to EIA and the saving will be another \$109,124.

Finance Director Quinn explained the only thing that changes is the carrier, all coverage and processes is the same and Pinnacle is still the management company. He further stated that all the programs are managed by a State/County Association Pool.



AGENDA STAFF REPORT

DATE: June 16, 2015

TO: Mayor and City Council

APPROVED BY: Richard N. Warne, Interim City Manager *RNW*

PREPARED BY: Michael J. Bostic, Interim Chief of Police *MJB*
Jesus J. Serrano, Lieutenant *JJS*

SUBJECT: Purchase Five-Year Service Agreement for the Care and Maintenance of the City-Wide Security Surveillance System.

=====

Recommendation:

Purchase five-year service agreement for the Care and maintenance of the City-Wide Security Surveillance System.

Background:

With the implementation of the City-Wide Security Surveillance System, the System is going to require care and maintenance. As systems are brought in line and are being use, the system develops issues with conductivity, hardware upgrades and software updates. For all system there has to be constant maintenance in order to work as they are intended.

Discussion & Analysis:

The City-Wide Surveillance System is going to be a top of the line surveillance system, which has several components. The service plan in this service agreement offered by Convergent Technologies would provide the following:

- Preventive Maintenance
- Comprehensive Labor Coverage
- Comprehensive Component Coverage
- Remote On-Line Diagnostics
- Staff Training
- Annual Software Support
- ICare Executive Software System
- 2-3 Business Response

AGENDA
ITEM

13

Due to the importance of the City-Wide Surveillance System, it is imperative that the system be operational 24 hours a day, 7 days a week. The system

has to be reliable at all times, since we cannot predict when an incident is going to occur. This service plan has a remote on-line diagnostic component to prevent failures of the system during crucial times.

On most systems the reliability of any system is always linked to the level of preventive maintenance and care given to the system. This service agreement will ensure that the City-Wide Security Surveillance System will be operating in optimum efficiency

Fiscal Impact:

The Calexico Police Department has allocated \$139,888 in five yearly payments for a total of \$694,440 for the care and maintenance of the City-Wide Security Surveillance system. The Calexico Police Department will allocate the \$139,888 yearly from both General Fund and Asset Forfeiture Fund.

Coordinated With:

None.

Attachment:

1. Copy of the City of Calexico City-Wide Video Surveillance System Customer Support Program.



May 21, 2015

Chief Michael Bostic
420 East 5th Street
Calexico, CA 92231

Reference: City of Calexico's City-Wide Video Surveillance, Customer Support Program 5016210142

Thank you for considering Convergent Technologies as your security service provider of choice. The intent of this Customer Support Program (CSP) is to assist you in maintaining your installed video security system and minimize system malfunctions and associated downtime. Our goal is to work with you to maintain the integrity of the system, prolong the life of your investment, and to assist you in providing a safe and secure environment for your community.

Convergent Technologies is committed to providing long-term customer satisfaction and support for the City of Calexico well beyond the initial system installation. All Convergent installations include a standard warranty against all defects in material workmanship for a period of one (1) year as well as the following services:

- / Standard Product Warranty
- / 3-5 Business Day Response
- / Standard T&M Rates

Convergent Technologies has structured the following additional and customizable services for a 5 year service plan as part of this CSP Agreement for the City of Calexico. These services are described in great detail in the following pages.

- | | |
|--|---|
| <input checked="" type="checkbox"/> Preventative Maintenance | <input checked="" type="checkbox"/> Staff Training |
| <input checked="" type="checkbox"/> Comprehensive Labor Coverage | <input checked="" type="checkbox"/> Annual Software Support |
| <input checked="" type="checkbox"/> Comprehensive Component Coverage | <input checked="" type="checkbox"/> iCare Executive |
| <input checked="" type="checkbox"/> Remote On-Line Diagnostics | <input checked="" type="checkbox"/> 2-3 Business Day Response |

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Optional CSP Service Offerings

Preventive Maintenance

Included

The Preventative Maintenance program will consist of quarterly site visits to perform visual inspection and cleaning of all camera lenses/housing to the City's new 43 cameras. In addition, Convergent will dispatch a Technical Specialist for an 8 hour visit per quarter to work on the security system head-end at the Calexico Police Station. During this time, the Technical Specialist will perform a health check of the security system including making necessary adjustments to the video management system, storage, encoders, switches and other existing video security equipment, deployed by Convergent, to ensure they are functioning correctly in accordance with manufacturer's guidelines.

Comprehensive Labor Coverage

Included

This option will allow the City of Calexico the opportunity to mitigate financial risk associated with service and repair labor for a period of 5 years by providing comprehensive labor coverage upfront for the equipment identified in the attached equipment list of this agreement. Labor coverage to include : 1) Non-Emergency Service Calls, 2) System Troubleshooting & Diagnostics, and 3) Component Repair Labor.

Note: This labor coverage will be provided during normal business hours (Monday – Friday 8:00 AM to 5:00 PM)

Comprehensive Component Coverage

Included

This option will allow the City of Calexico the opportunity to mitigate financial risk associated with the replacement of failed system components for a period of 5 years by providing comprehensive component coverage for the equipment identified in the attached equipment list of this agreement.

Note: Components will be replaced with similar technology available at the time of such replacement. Technology upgrades or system enhancements are not included as part of this coverage option.

Remote On-Line Diagnostics

Included

Convergent will utilize an industry standard authentication technology to remotely access your security system and potentially resolve technical issues in real time resulting in a savings of both time and system downtime. A Convergent Support Specialist, with the support of a screen sharing session, will work directly with your personnel for initial call support and troubleshooting. If the issue can not be resolved on-line, a more refined service response will result including the

Staff Training

Included

Convergent Technologies provides on-going security system training services for your staff. Annually, Convergent will provide 2 days of training designed to improve the knowledge and efficiencies of your security staff. Training will be customized to your specific facility and system and will typically include the following topics: on-site operator training, system architecture, overall system operation, alarm response procedures, trouble shooting techniques, management report generation, etc. The benefit of this training is that your staff will become more familiar and comfortable with the security system, and be able to respond effectively and efficiently to alarm situations.

Optional CSP Service Offerings

Annual Software Support

Included

Convergint Technologies will provide the City of Calexico a comprehensive security software support plan that allows them to keep pace with all software revisions and advancements as they are made available by manufacturers. Such revisions will keep your installed system operating with the latest technology. Software upgrades typically occur annually, however many times they have been released several times throughout a given calendar year. With the proliferation of technology, Software support is invaluable to those customers desirous of keeping their systems current. Covered software is identified in the equipment list of this proposal.

iCare Executive

Included

This value added online service tool will allow the City of Calexico the ability to initial and track all services requests online and will also include Real-time Status, Metric and Custom reports, access to My Document Library (i.e. document sharing platform), Intranet and Internet Links, Administrative Privileges and Email Notifications providing the City a simple portal for complete transparency in the management of this program.

2-3 Business Day Response

Included

After a service call is placed under this Customer Support Program, Convergint Technologies will respond (on-site) to customer service calls within 2-3 business days, Monday through Friday 8:00 AM to 5:00 PM. Any service calls which can be handled remotely will be performed no later than next business day.

T&M Rates

Included

For any work to be performed outside the scope of this CSP, such as service calls for equipment installed by others, Convergint has prepared the below listed fixed rates for the City of Calexico. All on-site service calls will be billed with a 4 hour minimum and will require a truck charge. Remote service calls will be billed with 1 hour minimum. All work requiring a bucket truck will require 2-man crew for safety and will require a bucket truck charge. Rates subject to annual adjustment not to exceed 3%.

Hardware Technician:	\$135/hour
Software Specialist:	\$155/hour
Truck Charge:	\$45/day
Bucket Truck Charge:	\$150/day

Summary

Service Start Date:	July 01, 2015		Program Duration:	5 Years	
	Year 1	Year 2	Year 3	Year 4	Year 5
CSP Program Cost	\$138,888.00	\$138,888.00	\$138,888.00	\$138,888.00	\$138,888.00
Scheduled Visits	<input checked="" type="checkbox"/> Quarterly. Predictive maintenance (PM) will be performed on the system during four scheduled visits throughout the year. PM will be scheduled Monday - Friday during normal work hours of 8AM to 5PM.				
	Normal Hours (8:00 AM to 5:00 PM)	After-Hours (Monday-Saturday)	Sunday & Holidays		
Emergency Rates:	\$145/Hr	\$217.50/Hr	\$290/Hr		
	<ul style="list-style-type: none"> • Emergency Services Calls, defined as service calls to be addressed sooner than the normal 2-3 Business Day response times, will be invoiced at the above listed rates. • No mileage or travel time charge if within a 50 mile radius of Orange • Outside 50 mile radius, customer will be billed for travel time. • Emergency Service work will be subject to a two (4) hour minimum. • Service rates are subject to change without notice and applicable at the time of service. 				
Payment Schedule	The CSP will be invoiced Annually.				

Pricing for this Customer Support Program is valid for 45 days from the date of the proposal. If accepted, please sign and date below and return to Convergent Technologies with the appropriate purchase order information.

Respectfully submitted by Convergent Technologies

_____	_____	Fabian Escalante
Authorized Signature	Date	Print Name

By signing below, I agree to the attached Terms and Conditions

_____	_____	_____
Authorized Signature	Date	Print Name & Title

Equipment List

Manufacturer	Part Number	Description	QTY
3M	75-0302-2045-5	1 P492 or 1 P382 line board	3
3M	75-0302-2055-4	2 P392+ line board	3
3M	75-0302-2230-3	Mounting Bracket needed for Fixed Cameras (P392+, P492, and P382)	9
3M	75-0302-3541-2	(P492) 3M Fixed Wide Lane ALPR Camera provides IR and color overview image capture capabilities. Contains on-board illumination, integrated ALPR processor, 8GB compact flash storage, and OCR engine	9
3M	75-0302-3686-5	Maint Pkg- P492 (per cam) BO Annual	9
Cisco Systems	WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 POE + 2 SFP + IPB (Standard) Image	3
Ergotron Inc.	A 05327556	Desk Mount LCD Monitor Arm - holds up to 27 in. to 20lbs.	1
Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBi antennas, six 5 GHz 5 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	31
Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 - 6.1 capable	45
Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	31
Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	14
GE	300380501	Ethernet Switch POE, Midspan, 16 Port, 15.4W per port	3
Indigo Vision	IV-NVR 12 DISK	Enterprise NVR-AS 4000 RA40TB Windows, 12 Disk RAID 6, 2U Rack Mount (up to 500Mbps) + hardware pro support	1
IndigoVision	110084	Pendant PTZ Dome Wall Mount	22
IndigoVision	110098	Pendant PTZ Dome Pole Mount Adapter	19
IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	59
IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	12
IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	6
IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (8m cable)	37
LG	001676835	LG 24M34D-B 24in 1920x1080 Widescreen monitor	2
LG	A03872579	LG 47WS50MS 47in 1920x1080 LED Display	2
Peerless	000004968	Peerless Smartmount universal tilt wall mount ST650 - Mounting Kit	2
Salient	CVD-00500	Dell Workstation, 500GB	2
X-ANXT	MISC-HARDWARE	MISC-HARDWARE	38
X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	46

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Terms and Conditions

1. Throughout this CSP Proposal, the term, "Convergent" refers to the Convergent Technologies' affiliate operating in the state/province in which the work is being performed, specifically, "Convergent Technologies LLC", "Convergent Technologies LP" or "Convergent Technologies LTD".
2. This CSP Proposal takes precedence over and supersedes any and all prior proposals, correspondence, and oral agreements or representations relating to the services set forth in the attached scope of work ("Services"). The signed CSP Proposal represents the entire agreement between Convergent and Customer (the "Agreement") and may only be amended by a written document signed by both Convergent and Customer. The term of this Agreement will begin on the Services commencement date as specified in the attached scope of work ("Start Date") and continue for the period of time as specified in the attached scope of work ("Duration"). At the end of the Duration of this Agreement, the Agreement will renew automatically from year to year until terminated by either party with written notice to the other party thirty (30) days prior to the renewal date. Convergent reserves the right to modify the annual CSP Program Cost with notice to Customer prior to the end of any term of this Agreement. In the event any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force.
3. This Agreement assumes the systems covered are in maintainable condition. If repairs are found necessary upon initial inspection by Convergent, a separate proposal for repair will be submitted for approval. Should this separate proposal be declined, all non-maintainable items will be removed from this Agreement and the CSP Program Cost adjusted accordingly.
4. Customer agrees at no cost to Convergent:
 - A. To provide access to all areas of the facility for the equipment identified in and/or relating to the List of Covered Equipment (as specified in the attached scope of work);
 - B. To supply electrical service as required by Convergent; and
 - C. That in the event of any emergency or systems failure, reasonable safety precautions will be taken by Customer to protect life and property during the period of time from when Convergent is first notified of the emergency or failure and until such time that Convergent notifies the Customer that the systems are operational or that the emergency has cleared.
5. It is understood that repair, replacement and emergency service provisions apply only to the systems and equipment covered by this Agreement and identified in the List of Covered Equipment. Repair or replacement of non-maintainable parts of the systems such as, but not limited to, unit cabinets, insulating materials, electrical wiring, structural supports and other non-moving parts, is not included in this Agreement.
6. If UL Listed Monitoring is purchased, Customer shall be required to provide the account setup information contained in the Convergent Technologies Monitoring Service Agreement. Customer will also be required to execute the Convergent Technologies Monitoring Service Agreement prior to the implementation of monitoring service.
7. In the event that the systems, equipment or components included in the List of Covered Equipment are modified, repaired, have a peripheral device attached to them, or are adjusted (hardware or software) by someone other than a Convergent representative after the Start Date of this Agreement (hereinafter "Modification Event"), Convergent shall have the right to exercise any or all of the following options in response to this Modification Event:
 - Require that the Covered Equipment impacted by the Modification Event be subject to reacceptance testing by Convergent;
 - Require removal of the Covered Equipment impacted by the Modification Event from the List of Covered Equipment, so that the Services hereunder will not apply to such equipment;
 - Require termination of this Agreement upon thirty (30) days notice to Customer, at Convergent's option.
8. In the event that Convergent discovers or suspects the presence of hazardous materials, or unsafe working conditions at Customer's facility where such Services are to be performed, Convergent is entitled to stop providing its Services at that facility if such hazardous materials, or unsafe working conditions were not provided by or caused by Convergent. Convergent, in its sole discretion, shall determine when it is "safe" to return to providing its Services at Customer's facility. Convergent shall have no responsibility for the discovery, presence, handling, removing or disposal of or exposure of persons to hazardous materials in any form at the Customer's facility. Customer shall indemnify and hold harmless Convergent from and against claims, damages, losses and expenses, including but not limited to, reasonable attorney's fees, arising out of or resulting from undisclosed hazardous materials, or unsafe working conditions at Customer's facility.
9. Neither Customer nor Convergent shall be responsible or liable for, shall incur expense for, or be deemed to be in breach of this Agreement because of any delay in the performance of their respective obligations pursuant to this Agreement due solely to circumstances beyond their reasonable control ("Force Majeure") and without the fault or negligence of the party experiencing such delay, provided that the party experiencing the delay shall promptly give written notification to the other party within five (5) days after such party has learned of the Force Majeure event. A Force Majeure event shall include, but not be limited to: accident, fire, storm, water, flooding, negligence, vandalism, power failure, installation of incompatible equipment, improper operating procedures, source current fluctuations or lighting. If performance by either party is delayed due to a Force Majeure event, the time for that performance shall be extended for a period of time reasonably necessary to overcome the effect of the delay. Any Services required by Convergent due to reasons set forth in this Force Majeure Section shall be charged to Customer in addition to any amounts due under this Agreement.
10. This Agreement shall be governed and construed in accordance with the laws of the state/province in which the Services are being performed.
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12. Any equipment or products installed by Convergent in the course of providing the Services hereunder shall only carry such warranty as is provided by the manufacturer thereof, which Convergent hereby assigns to Customer without recourse to Convergent. Upon request by Customer, Convergent will use all reasonable efforts to assist Customer in enforcing any such third party warranties. This warranty excludes remedy for damage or defect caused by abuse, modifications not executed by Convergent, improper or insufficient maintenance, improper operation, or normal wear and tear under normal usage. **NO FURTHER WARRANTIES OR GUARANTIES, EXPRESS OR IMPLIED, ARE MADE WITH RESPECT TO ANY GOODS OR SERVICES PROVIDED UNDER THIS AGREEMENT, AND ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED.**
13. Convergent shall indemnify and hold Customer harmless from and against claims, damages, losses and expenses, (including, but not limited to, reasonable attorney's fees), attributable to bodily injury, sickness, disease or death, or to destruction of tangible property, but only to the extent caused by: a) the negligent or willful acts or omissions of Convergent or Convergent's employees or subcontractors while on Customer's site, or b) the malfunction of the equipment supplied by Convergent, or c) Convergent's breach of this Agreement.

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IN NO EVENT SHALL EITHER CONVERGINT OR CUSTOMER BE LIABLE TO THE OTHER PARTY HERETO FOR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING COMMERCIAL LOSS, LOSS OF USE OR LOST PROFITS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT SHALL CONVERGINT BE LIABLE TO CUSTOMER FOR ANY AMOUNTS IN EXCESS OF THE AMOUNTS PAID BY CUSTOMER TO CONVERGINT.

It is understood and agreed by the parties hereto that Convergent is or may be providing monitoring and or intrusion products which are designed to provide notification of certain events but are not intended to be guarantees or insurances against any acts for which they are supposed to monitor or inform. As required by the monitoring and intrusion industry and the manufacturers thereof, Convergent's indemnification obligation pursuant to Section 13 herein, does not apply to the extent the loss indemnified against is caused by any monitoring or intrusion product or software provided by but not manufactured by Convergent. Convergent shall have no liability to Customer for any losses to the extent such losses are caused by the monitoring or intrusion product or software. Customer shall indemnify, defend, and hold harmless Convergent, from and against all claims, lawsuits, damages, losses and expenses by persons not a party to this Agreement, but only to the extent caused by such monitoring or intrusion product or software provided by but not manufactured by Convergent.

14. Convergent shall have the following insurance coverage during the term of this Agreement, and shall provide certificates of insurance to the Customer prior to beginning work hereunder

Worker's Compensation	Statutory Limits
Employer's Liability	\$1,000,000 per occurrence / aggregate
Commercial General Liability	\$1,000,000 per occurrence
	\$2,000,000 general aggregate
Automobile Liability	\$1,000,000 per occurrence / aggregate
Excess/Umbrella Liability	\$4,000,000 per occurrence / aggregate

All insurance policies carried by Convergent hereunder shall be primary to and noncontributory with the insurance afforded to Customer, and shall name the Customer as "additional insured", with respect to liability arising out of work performed by Convergent, as applicable, but only to the extent of liabilities falling within the indemnity obligations of Convergent, pursuant to the terms of this Agreement. Convergent shall provide to the Customer no less than thirty (30) days notice prior to the termination or cancellation of any such insurance policy.

15. In the event of any dispute between Convergent and Customer, Convergent and Customer shall first attempt to resolve the dispute in the field, but if that is not successful, then in a meeting between authorized officers of each company. If settlement attempts are not successful, then the dispute shall be subject to and decided by mediation or arbitration. Such mediation or arbitration shall be conducted in accordance with the Construction Industry Mediation or Arbitration Rules of the American Arbitration Association currently in effect and shall be a final binding resolution of the issues presented between the parties.

16. Neither party to this Agreement shall assign this Agreement without the prior written consent of the other party hereto. Convergent may assign this Agreement to any of its parents, subsidiary or affiliated companies or any entity majority owned by Convergent.

17. Notices shall be in writing and addressed to the other party, in accordance with the names and addresses of the parties as shown. All notices shall be effective upon receipt by the party to whom the notice was sent.

18. A waiver of the terms hereunder by one party to the other party shall not be effective unless in writing and signed by a person with authority to commit the Customer or Convergent and delivered to the non-waiving party according to the notice provision herein. No waiver by Customer or Convergent shall operate as a continuous waiver, unless the written waiver specifically states that it is a continuous waiver of the terms stated in that waiver.

19. Sections regarding invoicing, warranty and indemnity shall survive the termination of this Agreement.

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City Attorney Austin advised him he is trying to motion under circumstances that will not exist two weeks from now.

Mayor Pro Tem Kim made a motion to re-open the bids and try to use asset forfeiture monies.

Council Member Hurtado asked the City Attorney for clarification.

Mr. Austin stated there was a motion, a second to the motion, a clarification for the motion that was not given and there was never vote.

Mayor Pro Tem Kim stated there had been a vote.

Council Member Hurtado advised Mayor Pro Tem Kim that everyone is trying to understand him.

Mayor Pro Tem Kim stated he wants to re-open the bidding and try to use asset forfeiture funds and since this a two to one, the motion does not pass.

City Attorney stated the motion is as stated in the record by Mayor Pro Tem Kim.

Chief Bostic informed the Council the ninety thousand dollars is gone and cannot get it back so there is no bid to be had.

Mayor Pro Tem Kim stated that if we do not have the votes, the motion dies and if Council Member Hurtado agrees to vote then at lease we have a chance to re-bid and bring the item again.

Council Member Hurtado stated that she was not going to vote his way because there is nothing wrong with the bid.

City Attorney asked the Clerk if she had heard a vote and the motion. Clerk Garcia repeated the motion and vote on motion made by Mayor Pro Tem Kim.

Mayor Moreno returned to the dais at 8:37 p.m.

CALEXICO POLICE DEPARTMENT REQUEST TO PURCHASE A FIVE YEAR SERVICE AGREEMENT FOR THE CARE AND MAINTENANCE OF THE CITY-WIDE SECURITY SURVEILLANCE SYSTEM.

Real recues himself on this item due to a conflict of interest.

Chief Bostic stated this item was tabled and the purchase of the equipment was approved. This is the five year warranty maintenance of the equipment. He further stated that you can only buy the warranty when you buy the cameras due to the equipment being very sophisticated. This will warranty the equipment and this covers all costs for repairs of the video system already approved.

Mayor Pro Tem Kim asked if at the last meeting the council approved the system. Chief advised him it had been approved.

Council Member Hurtado made a motion to approve the request to purchase a five year service agreement for the care and maintenance of the city-wide security surveillance system. Motion was seconded by Mayor Moreno. Council took the following vote:

AYES: Moreno, Hurtado
NOES: Kim, Castro
RECUES: Real

Mayor Moreno encouraged the Council Members to go to briefings and stop getting in the way of progress.

City Attorney Austin stated he did not believe Councilman Real had a conflict of interest because he had not purchased the company at this time.

Mayor Moreno brought the Item No. 13 back to the table. Council Member Real asked about the five year contract and if the attorney assured him there is no conflict then he will go with his recommendation.

City Attorney Austin stated that since Council Member Real is in negotiation with an un-named company regarding the purchase, and on that basis, did not believe there was a conflict of interest.

Council Member Real asked to table the item or have a special meeting to decide.

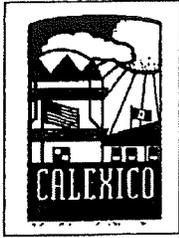
Chief Bostic stated the item could be tabled for the July meeting.

BUSINESS IMPROVEMENT DISTRICT REQUEST TO WAIVE PARKING METER FEES FOR THE MONTHS OF JULY THROUGH SEPTEMBER 7, 2015.

Maribel, asked Council Member Hurtado and Mayor Moreno if they thought Calexico is hurting and asked why are you people going to going to vote meters not to get revenue, revenue that can use the money to clean the City. She stated she goes out there once a month to clean the allies. She told them they do not go clean and if she can do this with high school students and homeless, nothing stops the five from going out there to clean. She asked that they stop complaining and go clean and requested not to pass this so we do not have the revenue. If you pass this quit your complaining and go and clean.

Daniel Romero addressed Mr. Kim and advised he was born in Calexico, live in Calexico, do my business in Calexico, graduated from Calexico and I am a Bulldog and this is my city. He stated he did not believe the Council is giving away the money for parking meters when they already do it December. He spoke about the faded red areas that need to be repainted and how people are getting tickets in areas that are faded. He suggested using the money from the meters to paint the red areas. He stated the City was going to have to pay from the General Fund to paint the red areas and expose people with a citation due to parking too close to the red. He also commented giving away the \$90,000 and stated that he believed Mr. Kim and hoped that Mr. Castro would not go in that direction, but it appears you have a compadre that wants to submit a proposal and they did not submit their bid on time. \$90,000 is going to go bye-bye and stated Mr. Kim is showing his lack of education on the bidding process. He suggested that Mr. Kim should recues himself because he would benefit from this item.

Maritza asked the attorney if there was a conflict of interest due to having a business in the downtown.



AGENDA STAFF REPORT

DATE: July 7, 2015
~~June 16, 2015~~

TO: Mayor and City Council

APPROVED BY: Richard N. Warne, Interim City Manager *RNW*

PREPARED BY: Michael J. Bostic, Interim Chief of Police *MJB*
Jesus J. Serrano, Lieutenant *JJS*

SUBJECT: Purchase Five-Year Service Agreement for the Care and Maintenance of the City-Wide Security Surveillance System.

=====

Recommendation:

Purchase five-year service agreement for the Care and maintenance of the City-Wide Security Surveillance System.

Background:

With the implementation of the City-Wide Security Surveillance System, the System is going to require care and maintenance. As systems are brought in line and are being use, the system develops issues with conductivity, hardware upgrades and software updates. For all system there has to be constant maintenance in order to work as they are intended.

Discussion & Analysis:

The City-Wide Surveillance System is going to be a top of the line surveillance system, which has several components. The service plan in this service agreement offered by Converjint Technologies would provide the following:

- Preventive Maintenance
- Comprehensive Labor Coverage
- Comprehensive Component Coverage
- Remote On-Line Diagnostics
- Staff Training
- Annual Software Support
- ICare Executive Software System
- 2-3 Business Response

AGENDA ITEM 12

Due to the importance of the City-Wide Surveillance System, it is imperative that the system be operational 24 hours a day, 7 days a week. The system

has to be reliable at all times, since we cannot predict when an incident is going to occur. This service plan has a remote on-line diagnostic component to prevent failures of the system during crucial times.

On most systems the reliability of any system is always linked to the level of preventive maintenance and care given to the system. This service agreement will ensure that the City-Wide Security Surveillance System will be operating in optimum efficiency

Fiscal Impact:

The Calexico Police Department has allocated \$139,888 in five yearly payments for a total of \$694,440 for the care and maintenance of the City-Wide Security Surveillance system. The Calexico Police Department will allocate the \$139,888 yearly from both General Fund and Asset Forfeiture Fund.

Coordinated With:

None.

Attachment:

1. Copy of the City of Calexico City-Wide Video Surveillance System Customer Support Program.



May 21, 2015

Chief Michael Bostic
420 East 5th Street
Calexico, CA 92231

Reference: City of Calexico's City-Wide Video Surveillance, Customer Support Program 5016210142

Thank you for considering Convergent Technologies as your security service provider of choice. The intent of this Customer Support Program (CSP) is to assist you in maintaining your installed video security system and minimize system malfunctions and associated downtime. Our goal is to work with you to maintain the integrity of the system, prolong the life of your investment, and to assist you in providing a safe and secure environment for your community.

Convergent Technologies is committed to providing long-term customer satisfaction and support for the City of Calexico well beyond the initial system installation. All Convergent installations include a standard warranty against all defects in material workmanship for a period of one (1) year as well as the following services:

/ Standard Product Warranty / 3-5 Business Day Response / Standard T&M Rates

Convergent Technologies has structured the following additional and customizable services for a 5 year service plan as part of this CSP Agreement for the City of Calexico. These services are described in great detail in the following pages.

- | | |
|--|---|
| <input checked="" type="checkbox"/> Preventative Maintenance | <input checked="" type="checkbox"/> Staff Training |
| <input checked="" type="checkbox"/> Comprehensive Labor Coverage | <input checked="" type="checkbox"/> Annual Software Support |
| <input checked="" type="checkbox"/> Comprehensive Component Coverage | <input checked="" type="checkbox"/> iCare Executive |
| <input checked="" type="checkbox"/> Remote On-Line Diagnostics | <input checked="" type="checkbox"/> 2-3 Business Day Response |

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Optional CSP Service Offerings

Preventive Maintenance

Included

The Preventive Maintenance program will consist of quarterly site visits to perform visual inspection and cleaning of all camera lenses/housing to the City's new 43 cameras. In addition, Convergent will dispatch a Technical Specialist for an 8 hour visit per quarter to work on the security system head-end at the Calexico Police Station. During this time, the Technical Specialist will perform a health check of the security system including making necessary adjustments to the video management system, storage, encoders, switches and other existing video security equipment, deployed by Convergent, to ensure they are functioning correctly in accordance with manufacturer's guidelines.

Comprehensive Labor Coverage

Included

This option will allow the City of Calexico the opportunity to mitigate financial risk associated with service and repair labor for a period of 5 years by providing comprehensive labor coverage upfront for the equipment identified in the attached equipment list of this agreement. Labor coverage to include : 1) Non-Emergency Service Calls, 2) System Troubleshooting & Diagnostics, and 3) Component Repair Labor.

Note: This labor coverage will be provided during normal business hours (Monday - Friday 8:00 AM to 5:00 PM)

Comprehensive Component Coverage

Included

This option will allow the City of Calexico the opportunity to mitigate financial risk associated with the replacement of failed system components for a period of 5 years by providing comprehensive component coverage for the equipment identified in the attached equipment list of this agreement.

Note: Components will be replaced with similar technology available at the time of such replacement. Technology upgrades or system enhancements are not included as part of this coverage option.

Remote On-Line Diagnostics

Included

Convergent will utilize an industry standard authentication technology to remotely access your security system and potentially resolve technical issues in real time resulting in a savings of both time and system downtime. A Convergent Support Specialist, with the support of a screen sharing session, will work directly with your personnel for initial call support and troubleshooting. If the issue can not be resolved on-line, a more refined service response will result including the

Staff Training

Included

Convergent Technologies provides on-going security system training services for your staff. Annually, Convergent will provide 2 days of training designed to improve the knowledge and efficiencies of your security staff. Training will be customized to your specific facility and system and will typically include the following topics: on-site operator training, system architecture, overall system operation, alarm response procedures, trouble shooting techniques, management report generation, etc. The benefit of this training is that your staff will become more familiar and comfortable with the security system, and be able to respond effectively and efficiently to alarm situations.

Optional CSP Service Offerings

Annual Software Support

Included

Convergent Technologies will provide the City of Calexico a comprehensive security software support plan that allows them to keep pace with all software revisions and advancements as they are made available by manufacturers. Such revisions will keep your installed system operating with the latest technology. Software upgrades typically occur annually, however many times they have been released several times throughout a given calendar year. With the proliferation of technology, Software support is invaluable to those customers desirous of keeping their systems current. Covered software is identified in the equipment list of this proposal.

iCare Executive

Included

This value added online service tool will allow the City of Calexico the ability to initial and track all services requests online and will also include Real-time Status, Metric and Custom reports, access to My Document Library (i.e. document sharing platform), Intranet and Internet Links, Administrative Privileges and Email Notifications providing the City a simple portal for complete transparency in the management of this program.

2-3 Business Day Response

Included

After a service call is placed under this Customer Support Program, Convergent Technologies will respond (on-site) to customer service calls within 2-3 business days, Monday through Friday 8:00 AM to 5:00 PM. Any service calls which can be handled remotely will be performed no later than next business day.

T&M Rates

Included

For any work to be performed outside the scope of this CSP, such as service calls for equipment installed by others, Convergent has prepared the below listed fixed rates for the City of Calexico. All on-site service calls will be billed with a 4 hour minimum and will require a truck charge. Remote service calls will be billed with 1 hour minimum. All work requiring a bucket truck will require 2-man crew for safety and will require a bucket truck charge. Rates subject to annual adjustment not to exceed 3%.

Hardware Technician:	\$135/hour
Software Specialist:	\$155/hour
Truck Charge:	\$45/day
Bucket Truck Charge:	\$150/day

Summary

Service Start Date:	July 01, 2015		Program Duration:	5 Years	
	Year 1	Year 2	Year 3	Year 4	Year 5
CSP Program Cost	\$138,888.00	\$138,888.00	\$138,888.00	\$138,888.00	\$138,888.00
Scheduled Visits	<input checked="" type="checkbox"/> Quarterly. Predictive maintenance (PM) will be performed on the system during four scheduled visits throughout the year. PM will be scheduled Monday - Friday during normal work hours of 8AM to 5PM.				
Emergency Rates:	Normal Hours (8:00 AM to 5:00 PM)	After-Hours (Monday-Saturday)	Sunday & Holidays		
	\$145/Hr	\$217.50/Hr	\$290/Hr		
	<ul style="list-style-type: none"> Emergency Services Calls, defined as service calls to be addressed sooner than the normal 2-3 Business Day response times, will be invoiced at the above listed rates. No mileage or travel time charge if within a 50 mile radius of Orange Outside 50 mile radius, customer will be billed for travel time. Emergency Service work will be subject to a two (4) hour minimum. Service rates are subject to change without notice and applicable at the time of service. 				
Payment Schedule	The CSP will be invoiced Annually.				

Pricing for this Customer Support Program is valid for 45 days from the date of the proposal. If accepted, please sign and date below and return to Convergent Technologies with the appropriate purchase order information.

Respectfully submitted by Convergent Technologies

_____	_____	_____
Authorized Signature	Date	Fabian Escalante Print Name

By signing below, I agree to the attached Terms and Conditions

_____	_____	_____
Authorized Signature	Date	Print Name & Title

Equipment List

Manufacturer	Part Number	Description	Qty
3M	75-0302-2045-5	1 P492 or 1 P382 line board	3
3M	75-0302-2055-4	2 P392+ line board	3
3M	75-0302-2230-3	Mounting Bracket needed for Fixed Cameras (P392+, P492, and P382)	9
3M	75-0302-3541-2	(P492) 3M Fixed Wide Lane ALPR Camera provides IR and color overview image capture capabilities. Contains on-board illumination, integrated ALPR processor, 8GB compact flash storage, and OCR engine	9
3M	75-0302-3686-5	Maint Pkg- P492 (per cam) BO Annual	9
Cisco Systems	WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 POE + 2 SFP + IPB (Standard) Image	3
Ergotron Inc.	A 05327556	Desk Mount LCD Monitor Arm - holds up to 27 in. to 20lbs.	1
Firetide	7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six 2.4 GHz 5 dBI antennas, six 5 GHz 5 dBI antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	31
Firetide	AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 - 6.1 capable	45
Firetide	SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	31
Firetide	SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	14
GE	300380501	Ethernet Switch POE, Midspan, 16 Port, 15.4W per port	3
Indigo Vision	IV-NVR 12 DISK	Enterprise NVR-AS 4000 RA40TB Windows, 12 Disk RAID 6, 2U Rack Mount (up to 500Mbps) + hardware pro support	1
IndigoVision	110084	Pendant PTZ Dome Wall Mount	22
IndigoVision	110096	Pendant PTZ Dome Pole Mount Adapter	19
IndigoVision	417821	* 12 months SUP for Enhanced Management Software per channel	59
IndigoVision	561250	BX100 Four Channel Encoder Box with Audio	12
IndigoVision	561748	BX600 HD Fixed Camera, 3x AF Lens 3-9mm, Day/Night, PoE, Remote Zoom/AutoFocus (NTSC Regions)	6
IndigoVision	561798	BX500 HD PTZ External Pendant, 20x Lens (NTSC Regions) (6m cable)	37
LG	001676835	LG 24M34D-B 24in 1920x1080 Widescreen monitor	2
LG	A03872579	LG 47WS50MS 47in 1920x1080 LED Display	2
Pearless	000004968	Pearless Smartmount universal tilt wall mount ST650 - Mounting Kit	2
Salient	CVD-00500	Dell Workstation, 500GB	2
X-ANXT	MISC-HARDWARE	MISC-HARDWARE	38
X-Scan	CB-025-N-MIMO	MIMO ANT CABLE ASMBLY, 3IN1 2.5METER/LIGHTNING SUP/N-TYPE	45

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Terms and Conditions

1. Throughout this CSP Proposal, the term, "Convergint" refers to the Convergint Technologies' affiliate operating in the state/province in which the work is being performed, specifically, "Convergint Technologies LLC", "Convergint Technologies LP" or "Convergint Technologies LTD".
2. This CSP Proposal takes precedence over and supersedes any and all prior proposals, correspondence, and oral agreements or representations relating to the services set forth in the attached scope of work ("Services"). The signed CSP Proposal represents the entire agreement between Convergint and Customer (the "Agreement") and may only be amended by a written document signed by both Convergint and Customer. The term of this Agreement will begin on the Services commencement date as specified in the attached scope of work ("Start Date") and continue for the period of time as specified in the attached scope of work ("Duration"). At the end of the Duration of this Agreement, the Agreement will renew automatically from year to year until terminated by either party with written notice to the other party thirty (30) days prior to the renewal date. Convergint reserves the right to modify the annual CSP Program Cost with notice to Customer prior to the end of any term of this Agreement. In the event any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force.
3. This Agreement assumes the systems covered are in maintainable condition. If repairs are found necessary upon initial inspection by Convergint, a separate proposal for repair will be submitted for approval. Should this separate proposal be declined, all non-maintainable items will be removed from this Agreement and the CSP Program Cost adjusted accordingly.
4. Customer agrees at no cost to Convergint:
 - A. To provide access to all areas of the facility for the equipment identified in and/or relating to the List of Covered Equipment (as specified in the attached scope of work);
 - B. To supply electrical service as required by Convergint; and
 - C. That in the event of any emergency or systems failure, reasonable safety precautions will be taken by Customer to protect life and property during the period of time from when Convergint is first notified of the emergency or failure and until such time that Convergint notifies the Customer that the systems are operational or that the emergency has cleared.
5. It is understood that repair, replacement and emergency service provisions apply only to the systems and equipment covered by this Agreement and identified in the List of Covered Equipment. Repair or replacement of non-maintainable parts of the systems such as, but not limited to, unit cabinets, insulating materials, electrical wiring, structural supports and other non-moving parts, is not included in this Agreement.
6. If UL Listed Monitoring is purchased, Customer shall be required to provide the account setup information contained in the Convergint Technologies Monitoring Service Agreement. Customer will also be required to execute the Convergint Technologies Monitoring Service Agreement prior to the implementation of monitoring service.
7. In the event that the systems, equipment or components included in the List of Covered Equipment are modified, repaired, have a peripheral device attached to them, or are adjusted (hardware or software) by someone other than a Convergint representative after the Start Date of this Agreement (hereinafter "Modification Event"), Convergint shall have the right to exercise any or all of the following options in response to this Modification Event:
 - Require that the Covered Equipment impacted by the Modification Event be subject to reacceptance testing by Convergint;
 - Require removal of the Covered Equipment impacted by the Modification Event from the List of Covered Equipment, so that the Services hereunder will not apply to such equipment;
 - Require termination of this Agreement upon thirty (30) days notice to Customer, at Convergint's option.
8. In the event that Convergint discovers or suspects the presence of hazardous materials, or unsafe working conditions at Customer's facility where such Services are to be performed, Convergint is entitled to stop providing its Services at that facility if such hazardous materials, or unsafe working conditions were not provided by or caused by Convergint. Convergint, in its sole discretion, shall determine when it is "safe" to return to providing its Services at Customer's facility. Convergint shall have no responsibility for the discovery, presence, handling, removing or disposal of persons to hazardous materials in any form at the Customer's facility. Customer shall indemnify and hold harmless Convergint from and against claims, damages, losses and expenses, including but not limited to, reasonable attorney's fees, arising out of or resulting from undisclosed hazardous materials, or unsafe working conditions at Customer's facility.
9. Neither Customer nor Convergint shall be responsible or liable for, shall incur expense for, or be deemed to be in breach of this Agreement because of any delay in the performance of their respective obligations pursuant to this Agreement due solely to circumstances beyond their reasonable control ("Force Majeure") and without the fault or negligence of the party experiencing such delay, provided that the party experiencing the delay shall promptly give written notification to the other party within five (5) days after such party has learned of the Force Majeure event. A Force Majeure event shall include, but not be limited to: accident, fire, storm, water, flooding, negligence, vandalism, power failure, installation of incompatible equipment, improper operating procedures, source current fluctuations or lighting. If performance by either party is delayed due to a Force Majeure event, the time for that performance shall be extended for a period of time reasonably necessary to overcome the effect of the delay. Any Services required by Convergint due to reasons set forth in this Force Majeure Section shall be charged to Customer in addition to any amounts due under this Agreement.
10. This Agreement shall be governed and construed in accordance with the laws of the state/province in which the Services are being performed.
11. Customer agrees to pay the amount due to Convergint as invoiced, within thirty (30) days of the date of such invoice. If Customer is overdue in its payment to Convergint, Convergint has the right to suspend performing the Services hereunder, and charge an interest rate of 1 and 1/2% percent per month, (or the maximum rate permitted by law), and may avail itself of any other legal or equitable remedy. Sales taxes, (and in Canada GST/PST) and any other taxes assessed on Customer shall be added to the price upon invoice to Customer.
12. Any equipment or products installed by Convergint in the course of providing the Services hereunder shall only carry such warranty as is provided by the manufacturer thereof, which Convergint hereby assigns to Customer without recourse to Convergint. Upon request by Customer, Convergint will use all reasonable efforts to assist Customer in enforcing any such third party warranties. This warranty excludes remedy for damage or defect caused by abuse, modifications not executed by Convergint, improper or insufficient maintenance, improper operation, or normal wear and tear under normal usage. **NO FURTHER WARRANTIES OR GUARANTIES, EXPRESS OR IMPLIED, ARE MADE WITH RESPECT TO ANY GOODS OR SERVICES PROVIDED UNDER THIS AGREEMENT, AND ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED.**
13. Convergint shall indemnify and hold Customer harmless from and against claims, damages, losses and expenses, (including, but not limited to, reasonable attorney's fees), attributable to bodily injury, sickness, disease or death, or to destruction of tangible property, but only to the extent caused by: a) the negligent or willful acts or omissions of Convergint or Convergint's employees or subcontractors while on Customer's site, or b) the malfunction of the equipment supplied by Convergint, or c) Convergint's breach of this Agreement.

IN NO EVENT SHALL EITHER CONVERGINT OR CUSTOMER BE LIABLE TO THE OTHER PARTY HERETO FOR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING COMMERCIAL LOSS, LOSS OF USE OR LOST PROFITS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT SHALL CONVERGINT BE LIABLE TO CUSTOMER FOR ANY AMOUNTS IN EXCESS OF THE AMOUNTS PAID BY CUSTOMER TO CONVERGINT.

It is understood and agreed by the parties hereto that Convergent is or may be providing monitoring and or intrusion products which are designed to provide notification of certain events but are not intended to be guarantees or insurances against any acts for which they are supposed to monitor or inform. As required by the monitoring and intrusion industry and the manufacturers thereof, Convergent's indemnification obligation pursuant to Section 13 herein, does not apply to the extent the loss indemnified against is caused by any monitoring or intrusion product or software provided by but not manufactured by Convergent. Convergent shall have no liability to Customer for any losses to the extent such losses are caused by the monitoring or intrusion product or software. Customer shall indemnify, defend, and hold harmless Convergent, from and against all claims, lawsuits, damages, losses and expenses by persons not a party to this Agreement, but only to the extent caused by such monitoring or intrusion product or software provided by but not manufactured by Convergent.

14. Convergent shall have the following insurance coverage during the term of this Agreement, and shall provide certificates of insurance to the Customer prior to beginning work hereunder

	Statutory Limits
Worker's Compensation	
Employer's Liability	\$1,000,000 per occurrence /aggregate
Commercial General Liability	\$1,000,000 per occurrence
	\$2,000,000 general aggregate
Automobile Liability	\$1,000,000 per occurrence/aggregate
Excess/Umbrella Liability	\$4,000,000 per occurrence/aggregate

All insurance policies carried by Convergent hereunder shall be primary to and noncontributory with the insurance afforded to Customer, and shall name the Customer as "additional insured", with respect to liability arising out of work performed by Convergent, as applicable, but only to the extent of liabilities falling within the indemnity obligations of Convergent, pursuant to the terms of this Agreement. Convergent shall provide to the Customer no less than thirty (30) days notice prior to the termination or cancellation of any such insurance policy.

15. In the event of any dispute between Convergent and Customer, Convergent and Customer shall first attempt to resolve the dispute in the field, but if that is not successful, then in a meeting between authorized officers of each company. If settlement attempts are not successful, then the dispute shall be subject to and decided by mediation or arbitration. Such mediation or arbitration shall be conducted in accordance with the Construction Industry Mediation or Arbitration Rules of the American Arbitration Association currently in effect and shall be a final binding resolution of the issues presented between the parties.

16. Neither party to this Agreement shall assign this Agreement without the prior written consent of the other party hereto. Convergent may assign this Agreement to any of its parents, subsidiary or affiliated companies or any entity in majority owned by Convergent.

17. Notices shall be in writing and addressed to the other party, in accordance with the names and addresses of the parties as shown. All notices shall be effective upon receipt by the party to whom the notice was sent.

18. A waiver of the terms hereunder by one party to the other party shall not be effective unless in writing and signed by a person with authority to commit the Customer or Convergent and delivered to the non-waiving party according to the notice provision herein. No waiver by Customer or Convergent shall operate as a continuous waiver, unless the written waiver specifically states that it is a continuous waiver of the terms stated in that waiver.

19. Sections regarding invoicing, warranty and indemnity shall survive the termination of this Agreement.

Version 1.06/07.10.2010

City Attorney Austin stated he has not seen the bond documents and would be shocked if the City Council would give them the authority and he understood it is an advisory committee.

Councilman Moreno stated this a general obligation bond. He commend all for due diligence stated the need to take action.

Motion passed unanimously.

ITEM NO. 12. PURCHASE A FIVE YEAR SERVICE AGREEMENT FOR THE CARE AND MAINTENANCE OF THE CITY-WIDE SECURITY SURVEILLANCE SYSTEM.

City Attorney Austin advised Council Member Real that when you recues yourself you need to explain why you are recusing yourself.

Council Member Real stated he recues himself due to a conflict of interest due to his company.

City Attorney stated the entity is supposed to be identified. He stated that based on the last time Mr. Real recues himself due to a conflict he believed he did not have a conflict and asked if the facts had changed. Council Member Real stated he now owns the company.

Council Member Moreno stated this is the third time this item comes before the Council.

Council Member Moreno made a motion to approve the purchase of a five year service agreement for the care and maintenance of the City-wide security surveillance system.

Maribel Padilla asked the Council to pass this today because if you bought the cameras you need the service. You need a professional company to service the cameras and asked them to stop saying no and requested they vote.

Chief Bostic advised this is the last opportunity and if we do not approve we will no longer be able to purchase the service. He stated he is trying to be fiscally responsible and if we do not approve we will pay for labor and materials. He asked the Council to consider he is trying to save money and use forfeiture funds.

Council Member Hurtado spoke about the denials by Mayor Kim and Mayor Pro Tem Castro and Council Member Real recusing himself and advised Mayor Kim this item is for the safety of the City and if he denies the contract on cameras that for safety then he is not for safety of the City.

Council Member Castro asked Chief Bostic for the locations the cameras would be placed. Chief advised him the cameras at all city facilities, all parks, along the business corridor, Imperial Avenue, All intersection in and out of the City. Chief explained that when there is a crime, the City will see the suspects fleeing and be able to identify them. He advised the downtown burglaries were caught by the border patrol cameras. He stated the City will also be able to bring the other camera from other entities to join the system. He commented on the concerns on hit and run accidents and how they will not get away with this anymore. He stated it is a fantastic tool and we are in luck we have the asset forfeiture money to pay for this.

Council Member Castro stated he visited the Police Department facility six months ago and asked if this would be improved to accommodate the equipment. Chief explained the plan is he can only

budget asset forfeiture for what there is in the bank but he knows that the department will receive more money. He stated he would like to use the Asset Forfeiture funds for the benefit and continue to build out the facilities and also move the equipment.

Council Member Castro asked if we would still be use the cameras we have. Chief advised him we will be using the cameras we already have.

Mayor Kim stated he believe the City is buying too much cameras for the City and was concerned for the privacy of the citizens.

Council Member Moreno explained this is public areas and facilities, parks, intersections and urged the Mayor to support this because we can lose it and it will cost us more later.

Mayor Kim stated he does not want to have cameras without service contract.

Chief Bostic advised the item was on the meeting about three meetings ago and it was tabled and we did bring them both to the council together and with the confusion it was lost. He stated this is the last chance to buy and we need the guarantee. If we do not buy the maintenance with the equipment it will be more costly.

Motion was made by Council Member Moreno to approve the Purchase a Five Year Service Agreement for the Care and Maintenance of the City-Wide Security Surveillance System. Motion was seconded by Council member Hurtado and passed by the following vote to wit:

AYES:	Castro, Hurtado, Moreno
NOES:	Kim
ABSENT:	None
RECUES:	Real

AUTHORIZATION TO EXECUTE A NON-EXCLUSIVE LEASE LICENSE WITH CATHOLIC CHARITIES LOCATED AT 707 DOOL AVE., SENIOR HALL, RECREATION CENTER.

Motion was made by Council Member Moreno to approve authorization to execute a Non-Exclusive Lease License with Catholic Charities Located at 707 Dool Ave., Senior Hall, Recreation Center. Motion was seconded by Council Member Hurtado.

Council Member Real returned to Council Chambers at 9:37 p.m.

Mayor Kim stated the program is to give lunch for senior citizens and he would like the staff to lower the rent and to spend the money for food for the seniors.

Ms. Sandra Tauler, Community Services Director explained the item is for the lease and has nothing to do with the cost of the meal. She further explained the cost is \$2.00 for a complete meal and very affordable and if the senior can absolutely cannot pay, they are not required to pay for the meal.