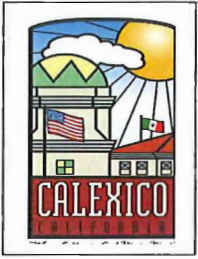


**AGENDA
ITEM**

14



CITY COUNCIL AGENDA STAFF REPORT

DATE: January 18, 2023

TO: Mayor and City Council

APPROVED BY: Esperanza Colio Warren, City Manager *Esperanza Colio Warren*

PREPARED BY: Jesus Serrano, Interim Chief of Police *JSS*

REVIEWED BY: Sandra I. Fonseca, Interim Finance Director *SIF*

SUBJECT: Authorize City Manager to Sign an Agreement for Professional Services between the City of Calexico and Flock Group Inc. to Install License Plate Reader Cameras in the City of Calexico

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Recommendation:

Authorize City Manager to Sign an Agreement for Professional Services between the City of Calexico and Flock Group Inc. to Install License Plate Reader Cameras in the City of Calexico

Background:

Flock Group Inc is a company that sells Automated License Plate Recognition technology (ALPR) to law enforcement agencies. The cameras read license plates and send instant alerts to law enforcement officers when the cameras identify license plates that match those on lists of cars that are stolen or otherwise of interest to the police. Unlike many other Automated License Plate Recognition, Flock cameras allow searches based on the car's color and other visual features.

The Automated License Plate Recognition function is to capture an image of a vehicle automatically, and the vehicle's license plate transforms the plate image into alphanumeric characters using optical character recognition and compares the plate number acquired to one or more databases

Automatic License Plate Recognition allows law enforcement agencies to compare plate numbers against those of stolen cars or cars being driven by people suspected of being involved in criminal or terrorist activities.

Flock (ALPRs) isn't just using infrared technology to scan a license plate and run it through a third party like a DMV or a Carfax. The Automated License Plate Recognition takes a photo of the vehicle's back end and then uses machine

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characteristics. So, if an eyewitness says, "I saw a white ford SUV with bumper stickers," you can search by those characteristics.

Discussion and Analysis:

The Flock Group Inc. sent the Calexico Police Department a service agreement to be signed, allowing them to place Four Automated License Plate Recognition cameras in the City of Calexico location to be determined at a later date.

Fiscal Impact

Members of the Regional License Plate Reader (LPR) Group met on October 4 and 13, 2022, to determine the best way to utilize the High Intensity Drug Trafficking Area (HIDTA) Discretionary funding available for the enhancement of the IVDC Regional LPR Program. The total amount available for funding is approximately \$444,419.00 from the 2020 and 2021 discretionary grant awards under the category of enhancing the efficiency and effectiveness of the HIDTA. As a result of both meetings, all members present agreed upon a unanimous vote to fund the project.

HIDTA has already allocated funding for Calexico in the amount of \$23,000 for the following:

- Subtotal Year 1: \$13,000.00
- Subscription Term: 24 Months
- Annual Recurring Total: \$10,000.00
- Estimated Sales Tax: \$0.00
- **Total Contract Amount: \$ 23,000.00**

HIDTA has contracted with the Flock group for installation and agreement will be at no cost to the city of Calexico.

Coordinated With:

City Manager
Finance Director
City Attorney

Attachment(s):

- Flock Group Inc. Additional Service Agreement
- Emails from LECC Director

EXHIBIT A

This agreement is governed by the terms as set out in this attached agreement that has been previously executed by both parties.

**FLOCK GROUP INC.
ADDITIONAL SERVICES AGREEMENT**

This Agreement combined with the existing agreement referenced in **Exhibit A** describe the relationship between Flock Group Inc. (“**Flock**”) and the customer identified below (“**Customer**”) (each of Flock and Customer, a “**Party**”). This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”).

<p>Agency: Calexico Police Department Legal Entity Name: Calexico Police Department</p>	<p>Contact Name: Sgt Victor Legaspi</p>
<p>Address: Calexico Police Department 420 East Fifth Street Calexico, California 92231</p>	<p>Phone: (760) 890-8395 E-Mail: vlegaspi@calexico.ca.gov</p>
<p>Expected Payment Method:</p>	<p>Billing Contact: CADFY Accounts Receivable 9665 Granite Ridge Dr, Suite 100 San Diego, CA 92123 cadfyinc@gmail.com 619-557-6848</p>
<p>Initial Term: 24 months Renewal Term: 24 months</p>	<p>Billing Term: Annual payment due Net 30 per terms and conditions</p>

Sales tax will be added to all fees as applicable. **If your organization is tax exempt, please check this box: and email your Sales Tax Exemption Certificate to billing@flocksafety.com.**

Professional Services and One-Time Purchases

Name	Price/Usage Fee	QTY	Subtotal
Professional Services - Advanced Implementation Fee	\$750.00	4.00	\$3,000.00

Hardware and Software Products

Annual recurring amounts over subscription term

Name	Price/Usage Fee	QTY	Subtotal
Falcon	\$2,500.00	4.00	\$10,000.00

Subtotal Year 1:	\$13,000.00
Subscription Term:	24 Months
Annual Recurring Total:	\$10,000.00
Estimated Sales Tax:	\$0.00
Total Contract Amount:	\$23,000.00

By executing this Order Form, Agency represents and warrants that it has read and agrees to all of the terms and conditions contained in the Terms attached. The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Agency: Calexico PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____