

AGENDA
ITEM

11



CITY COUNCIL
AGENDA STAFF REPORT

DATE: March 20, 2024
TO: Mayor and City Council
APPROVED BY: Esperanza Colio, City Manager *Esperanza Colio*
REVIEWED BY: Sandy Fonseca, Interim Finance Director *SF*
PREPARED BY: Armando Orozco, Interim Police Chief *AO*
SUBJECT: Authorize City Manager to Select the Responsible Quote and Proceed with the Purchase Two (2) Fully Equipped Marked Police Patrol Vehicles for the Calexico Police Department

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Recommendation

Authorize City Manager to Select the Responsible Quote and Proceed with the Purchase Two (2) Fully Equipped Marked Police Patrol Vehicles for the Calexico Police Department.

Background:

The Calexico Police Department discovered that the 2020 Stone Garden Grant included \$60,000.00 designated for a new police vehicle, with an additional \$60,000.00 allocated in the fiscal year 2023-2024 for a second vehicle. Recognizing the opportunity, a member of the department solicited quotes from local vendors for the procurement of these vehicles (see attached quotes). Among the quotes obtained is one from Dana Supply, which offers turnkey vehicles. These vehicles come fully equipped with lights, sirens, and cages installed, requiring only the application of decals to make them patrol-ready. This service will expedite the deployment of these vehicles within a shorter timeframe.

Discussion and Analysis

The Calexico Police and Finance Departments collaborated to finalize the purchase of the vehicles mentioned above. The funding for this purchase is sourced from the City of Calexico's American Rescue Plan Act (ARPA). The City Council approved this expenditure as Item #14 on October 6, 2021, for the acquisition of 8 vehicles. The current request is for \$60,000.00 from the 2023/2024 budget for Police vehicle purchases and \$60,000.00 from the Stone Garden 2020 Grant Year, totaling \$120,000.00. The remaining balance of \$28,811.28 will be covered by the Asset Forfeiture account.

Despite receiving quotes, no vendor could supply a suitable police explorer package in time to utilize the expiring ARPA funds and Stone Garden Grant, which ended in May 2024. The quoted vehicle is a standard Ford Explorer XLT, unsuitable for patrol. Comparable vehicles alone would cost around \$54,000. These figures exclude the necessary fittings, estimated at an additional \$20,000. Opting for Dana Supply, who was the only vendor to provide both the vehicle and the police package upgrade. This would eliminate the need to seek out another vendor to prepare the vehicles for patrol. The price also covers the delivery fee for transporting the vehicle to the police department.

Fiscal Impact ARPA:

Budgeted Item for FY 2023-2024	
255-91-907-56000-003	\$46,038.28
246-20-210-56014-000	\$60,000.00
241-20-210-56014-000	\$42,773.00

Coordinated With:

City Manager Esperansa Colio
 Finance Manager Sandy Fonseca

Attachment(s):

1. Dana Suply BID
2. City Council Agenda October 4, 2023 - Item #19
3. City Council Agenda April 20, 2022- Item #16
4. City Council Agenda October 6, 2021- Item #14
5. Resolution No.2024- _____ of the City Council of the City of Calexico Authorizing the Purchase.

DANA SAFETY SUPPLY, INC
 4809 KOGER BLVD
 GREENSBORO, NC 27407

Sales Quote

Telephone: 800-845-0405

Sales Quote No:	518694
Customer No:	CALEXICO

Bill To

CALEXICO POLICE DEPARTMENT
 CALEXICO, CA United States

Ship To

CALEXICO POLICE DEPARTMENT
 CALEXICO, CA United States

Contact: SHAUN SUNDAHL
 Telephone: 9095258925
 E-mail: phope@danasafetysupply.com

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Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
02/02/24	GROUND SHIPMENT	QUOTED FREIGHT		CASH
Entered By	Salesperson	Ordered By	Resale Number	
Patrick Hope	Patrick Hope -Losa			

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	MISC 2024 Ford PIU - Black - Specs Attached Warehouse: LOSA	54,772.0000	54,772.00
1	1	N	TRANSPORT VEHICLE TRANSPORTATION BY HIRED DRIVERS Warehouse: LOSA	0.0000	0.00
1	1	N	INFO 2023 FPIU with Driver's Side LED Spotlight Warehouse: MEMP	0.0000	0.00
1	1	Y	EVP EMERGENCY VEHICLE PACKAGE Warehouse: MEMP	9,738.0000	9,738.00
1	1	Y	GB8SP3J WEC LEGACY 48" LIGHTBAR RW/BW RA/BA Warehouse: MEMP 48 IN, RED/WHITE DRIVER FRONT- BLUE/WHITE PASS FRONT W/ FULL FLOOD FEATURE RED/AMBER DRIVER REAR - BLUE/AMBER PASS REAR W/ TA FUNCTION. ** MOUNT KIT SOLD SEPERATEBLX ** *****	0.0000	0.00

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Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	WEC-ITRAYW10-50-KM WEC INNER EDGE RST WC 10LT TRAY 2020+ UTILITY R/A B Warehouse: MEMP	0.0000	0.00
1	1	Y	CCSRNT5 WHELEN CARBIDE SIREN W/CANPORT & T/A Warehouse: DROP	0.0000	0.00
1	1	Y	CANCTL7 WEC CANTROL 21 PUSH BUTTON CONTROL HEAD - ONLY Warehouse: DROP	0.0000	0.00
1	1	Y	C3900U CODE3 100W SPEAKER W UNIV BRKT Warehouse: MEMP	0.0000	0.00
1	1	Y	7170-0734-08 GJ CONSOLE BOX WITH CUP HOLDER AND SIDE Warehouse: MEMP	0.0000	0.00
1	1	N	2020+ FORD POLICE INTERCEPTOR® UTILITY LOW-PROFILE CONSOLE BOX WITH CUP HOLDER AND SIDE ARM REST INFO activate Headlight and Taillight Flasher Warehouse: MEMP	0.0000	0.00
1	1	Y	MISC LED Hicaways in the taillights Warehouse: DROP	0.0000	0.00

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Patrick Hope	Patrick Hope -Losa				
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1	1	Y	MCRNTR Whelen Micron Stud Mount-Red Warehouse: MEMP grille mount	0.0000	0.00
1	1	Y	MCRNTB Whelen Micron Stud Mount - Blue Warehouse: MEMP	0.0000	0.00
2	2	Y	ENT2B3J SOI INTERSECTOR 18-LED UNDER MIRROR LIGHT RED/BLU Warehouse: MEMP UNIVERSAL 180 DEGREE EXTERNAL UNDER-MIRROR OR SURFACE MOUNT ***** *****	0.0000	0.00
4	4	Y	TL12JX WHELEN RED/BLUE SPLIT COLOR W/SMOKED LENS Warehouse: MEMP 2) next to license plate 2) under rear hatch	0.0000	0.00
2	2	Y	WEC-IONJ Whelen ION W/Universal Mount - Red/Blue Warehouse: MEMP Rear Side Glass	0.0000	0.00

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Entered By Patrick Hope		Salesperson Patrick Hope -Losa	Ordered By	Resale Number	
Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	PK1129ITU20 SETINA PK1129ITU20 Warehouse: MEMP Setina XL Extra Legroom Partition, Includes XL Recessed Panel and Lower Extension Panels	0.0000	0.00
1	1	Y	B4702UIN20 PG LEXAN CARGO BARRIER W/FILLER PANELS 2020+ PISU Warehouse: MEMP	0.0000	0.00
1	1	Y	7160-1338 GAMBER, MESH WINDOW GUARDS Warehouse: MEMP	0.0000	0.00
1	1	Y	INSTALL DSS INSTALLATION OF EQUIPMENT Warehouse: MEMP	4,000.0000	4,000.00
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: MEMP LOOM, WIRE, HARDWARE, CONNECTORS, ETC *****	225.0000	225.00
Approved By: _____			<input type="checkbox"/> Approve All Items & Quantities		
Quote Good for 30 Days					

Print Date	02/02/24
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Subtotal	68,735.00
Freight	0.00
8.250% Sales Tax	5,670.64
Order Total	74,405.64

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Subtotal	68,735.00
Freight	0.00
8.250 % Sales Tax	5,670.64
Order Total	74,405.64

Printed By: Patrick Hope

Bill Alexander Ford Lincoln

Date: 2/14/2024
Salesperson: Salesperson DT
Manager: Jesus Urbalejo

FOR INTERNAL USE ONLY

BUSINESS NAME	<u>Calexico PD</u>	Home Phone :
CONTACT	<u>Cynthia Fraker</u>	
Address :	<u>420 E 5th St, CALEXICO, CA 92231 IMPERIAL</u>	Work Phone :
E-Mail :		Cell Phone : <u>(760) 768-2140</u>

VEHICLE					
Stock # :	<u>RGA10848</u>	New / Used :	<u>New</u>	VIN : <u>1FM5K8GC0RGA10848</u>	Mileage: <u>2</u>
Vehicle :	<u>2024 Ford Explorer</u>	Color :	<u>AGATE BLACK</u>		
Type :	<u>ST 4dr 4x4</u>		<u>K8G</u>		

Market Value Selling Price	<u>61,810.00</u>
Discount	<u>3,496.54</u>
Adjusted Price	<u>58,313.46</u>
Tax	<u>4,810.86</u>
90 Day Driveout Plate	<u>15.00</u>
Waste Tire Fee	<u>5.00</u>
Smog & Vin	<u>135.00</u>
Out of State Notary	<u>60.00</u>
Cash Deposit	<u>.00</u>
Balance	<u>63,339.32</u>

Customer Approval: _____ Management Approval: _____
By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.



2024 EXPLORER ST AWD
 1179 WHEELBASE
 3.0L ECOBOOST V6 ENGINE
 10-SPEED AUTO TRANSMISSION

EXPLORER
 EXTERIOR
 LAGATE BLACK METALLIC
 INTERIOR
 EBONY, LEATHER-TRIMMED SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- EASY FUEL FILLER
- FRYER SKID PLATE ELEMENTS
- GRILLE - BLACK MESH INSERT
- HEAD/TAIL LAMPS - BLACKOUT
- HEADLAMPS - AUTO LED
- LED SIGNATURE LIGHTING
- LWR BODY SIDE CLADDING-BLK
- PRIVACY GLASS - REAR DOORS
- QUAD TIP DUAL EXHAUST
- REAR INT. WIPER/WASHER/FRST
- TAIL LAMP/FOG LAMPS - LED
- TRAILER SWAY CONTROL

INTERIOR

- 12" LCD DIGITAL IP CLUSTER
- 12.4" SYNC 3 TOUCHSCREEN
- 100-WATT SPOILER LIGHTS
- 17" TOUCH UPDOWN DRYPASS VRN
- DUAL/TAIL LAMPS - BLACKOUT
- HEAD/TAIL LAMPS - BLACKOUT
- HEADLAMPS - AUTO LED
- LED SIGNATURE LIGHTING
- LWR BODY SIDE CLADDING-BLK
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- TAIL LAMP/FOG LAMPS - LED
- TRAILER SWAY CONTROL

FUNCTIONAL

- 4-DR INTELL. ACCESS LOCK
- UNLOCK W/ PUSH-BUTTON START
- CLASS IV TRAILER TOW PKG
- FORD CO-PILOT360™
- FORDPASS™ CONNECT
- REAR PARKING SENSORS
- REAR VIEW CAMERA
- REFRESH86
- REMOTE START SYSTEM
- SECURICODE KEYPASS KEYPAD
- SIRIUSXM® - SYNC 3 W/ 6 MONTH TRIAL
- SYNC3 W/ TOW, SENSORS, PBLINK®
- TERRAIN MANAGEMENT SYSTEM

SAFETY/SECURITY

- ADVANCEDTRAC™ WITH RSC®
- AIRBAGS-DRIVER/PASS. KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT
- MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY®
- INDY TIRE PRESS MONIT SYS
- LATCH CHILD SAFETY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- 50S POST-CRASH ALERT SYS™

WARRANTY

- 3-YEAR/50,000 MILE Bumper to Bumper / 5-Year/100,000 Mile Powertrain
- 5-YEAR/100,000 Mile Roadside Assist

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- 12" LCD DIGITAL IP CLUSTER
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- REAR INT. WIPER/WASHER/FRST
- TAIL LAMP/FOG LAMPS - LED
- TRAILER SWAY CONTROL

INCLUDED ON THIS VEHICLE

- EQUIPMENT GROUP 401A 5,990.00
- ST STREET PACKAGE
- ST NIGHT PACKAGE
- FORD CO-PILOT360 ASSIST+ 1,568.00

OPTIONAL EQUIPMENT/OTHER

- P235/55R18 AS BSW TIRES 478.00
- 21" ALUMINUM WHEELS 300.00
- PERFORMANCE BRAKES 100.00
- FUR LUMEN/APPET MATS/TOWS (AZ) NO CHARGE
- 60 STATE EMISSIONS 100.00
- TWIN PANEL MOONROOF 1,100.00
- 4G LTE W/PTI HOTSPOT CREDIT 500.00
- 98-DEGREE CAMERA CREDIT 500.00
- TECHNOLOGY PACKAGE 1,000.00
- 800 SOUND SYSTEM W/14 SPEAKERS 1,500.00
- 13.4" SYNC 3 TOUCHSCREEN 1,600.00
- 14" SUPER SCREEN 1,700.00
- HEAVY-DUTY SUSPENSION ASSESS 1,700.00
- FRONT LICENSE PLATE BRACKET NO CHARGE

PRICE INFORMATION

MSRP \$52,105.00

BASE PRICE \$41,100.00

TOTAL VEHICLE COST (EXCL. OTHER DESTINATION & DELIVERY) 60,215.00

1,568.00

FINANCING

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Fuel Economy

20 MPG combined city/hwy

18 MPG city

24 MPG highway

5.0 gallons per 100 miles

Annual fuel cost

\$2,700

Fuel Economy & Environment

Standard SUVs range from 13 to 102 MPG. The best vehicle rates 140 MPGe.

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

4

1 2 3 4 5

Best Best

This vehicle emits 428 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create substances, learn more at [fuelconomy.gov](#).

fuelconomy.gov

Calculate personalized estimates and compare vehicles

ACTUAL RESULTS WILL VARY FOR MANY REASONS, INCLUDING DRIVING CONDITIONS AND HOW YOU DRIVE AND MAINTAIN YOUR VEHICLE. THIS AVERAGE NEW VEHICLE GETS 20 CITY/18 HWY/24 TOTAL MPG TO FUEL OVER 5 YEARS. COST ESTIMATES IN THIS ADVERTISING MATERIAL ARE BASED ON AN ASSUMED ANNUAL MILEAGE OF 15,000 MILES PER YEAR. COST ESTIMATES FOR MAINTENANCE AND REPAIRS ARE A SIGNIFICANT CAUSE OF CHANGING CHARGES AND ANNOYANCE.

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score *****

Based on the combined ratings of frontal side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Driver *****

Passenger *****

Side *****

Crash *****

Rollover *****

FORD PROTECT™

The only extended service plan fully backed by you and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit [fordprotect.com](#).

Sign up today for the best protection for your Ford vehicle.

AMERICA'S ALL-TIME BESTSELLING SUV

The FordPass Connect™ medium is active and sending vehicle data (e.g., diagnostics) to Ford. See [in-vehicle Settings](#) for connectivity options. FordPass Connect™ service and FordPass™ App required for certain remote features (see App Terms for more). Information, connectivity, and remote features functionality is subject to vehicle network availability and functionality is subject to combined provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Ford website for our privacy policy.

WARREN'S OPERATING, SERVICE AND MAINTENANCE

WARREN'S OPERATING, SERVICE AND MAINTENANCE vehicle can engage you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P80Hannings.ca.gov/passenger-vehicle](#).

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120240114 4323

2023 Ford Explorer - El Centro Motors

Edgar Martinez <mr.emartinez2003@gmail.com>

Wed 2/14/2024 1:34 PM

To:Cynthia Fraker <cfraher@calexico.ca.gov>

Hello Miss Fraker,

Here's the quote and breakdown on the 2023 Black Ford Explorer XLT

Deal		Business Office		Stock # 230613																																									
Buyer	Home	Call	N 23 FORD EXPLORER																																										
Trades	Email		1FMSK7DH5PGC37378																																										
RDI	County																																												
Disclosure	<table border="1"> <thead> <tr> <th>APR</th> <th>Finance Chg</th> <th>Amt Financed</th> <th>Total Payments</th> <th>Net Sale Price</th> </tr> </thead> <tbody> <tr> <td>.000</td> <td>.00</td> <td>43,877.59</td> <td>43,877.59</td> <td>43,877.59</td> </tr> </tbody> </table>		APR	Finance Chg	Amt Financed	Total Payments	Net Sale Price	.000	.00	43,877.59	43,877.59	43,877.59	1 - Payments of 43,877.59 Beginning 02/14/24 Total Down .00																																
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Commissions																																													
Forms																																													

K7D3 EXPLORER XLT RWD Suggested Retail Price 38570 00
 2023 MODEL YEAR
 UM AGATE BLACK METALLIC
 8N SANDSTONE UNIQUE CLOTH SEATS

INCLUDED ON THIS VEHICLE
 EQUIPMENT GROUP 200A

OPTIONAL EQUIPMENT/OTHER

	.18" 5-SPOKE PAINTED ALUM WHLS		
99H	.2.3L ECOBOOST I-4 ENGINE	NC	
44T	.10-SPEED AUTO TRANSMISSION	NC	
	.P255/65R18 A/S BSW TIRES		
16B	FLR LNERS/CARPET MATS:RWS 1&2	200	00
17U	2ND RW SPLT BENCH W/E-Z ENTRY	NC	
21F	CARGO AREA MANAGEMENT SYSTEM	165	00
425	50 STATE EMISSIONS	NC	
59W	4G LTE WI-FI HOTSPOT CREDIT	20	00-
91X	REAR AUXILIARY CNTRL'S CREDIT	100	00-
153	FRONT LICENSE PLATE BRACKET	NC	
	TOTAL OPTIONS/OTHER	245	00
	TOTAL VEHICLE & OPTIONS/OTHER	38815	00
	DESTINATION & DELIVERY	1595	00

TOTAL FOR VEHICLE 40410 00

FUEL CHARGE
 CV LOT MANAGEMENT
 CA NEW MTR VEHICLE BOARD FEES
 SHIPPING WEIGHT 4216 LBS.

TOTAL 40410 00

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET
 IMPERIAL, CA 92251

Ph: 760.355.2804
 Fx: 760.355.1453

Quote

Date	Quote #
1/12/2024	8019

Name / Address
City of Calexico C/O Calexico Police Dept. 608 Heber Avenue Calexico CA 92231

Qty	Description	Cost	Total
	2024 F150		
	Contact Chief Orozco 760.890.8362 aorozco@calexico.ca.gov		
1	Installation of Equipment - 6 Days	4,320.00	4,320.00
1	Valor 51 Lightbar	3,576.59	3,576.59T
1	Lightbar Hook Mount Kit - F150	49.00	49.00T
1	Pathfinder Siren 17 Button	1,489.61	1,489.61T
1	100 Watt Siren Speaker	0.00	0.00T
1	Mounting bracket for vertical applications, push bumper	0.00	0.00T
1	24 Channel Expansion Module (TB-VALR22)	265.95	265.95T
4	Micropulse Ultra 6 Tri-Color Clear Lens Surface Mount 12/24 Vdc - Red / Blue / White	157.78	631.12T
2	Generic L-Bracket for MPS600 or MPS6U Light	13.09	26.18T
1	Micropulse Wide Angle 9 Dual-Color Clear Lens Surface Mount 12Vdc Blue / White	189.47	189.47T
1	Micropulse Wide Angle 9 Dual-Color Clear Lens Surface Mount 12Vdc Red / White	189.47	189.47T
1	Pair of side mirror brackets, each bracket holds (1) MPSW9 light Ford F150 (non-towing mirrors)/Lightning, 2021-2023	40.65	40.65T
4	Dual Color Single Head In Line Corner LED Systems - Red / Blue	89.57	358.28T
1	Kit, Ford F150 truck (2015+) Vehicle Base	692.87	692.87T
1	KIT: Getac V110 TRI RF dock (7160-0515-03) and LIND 90W power adapter w/cigarette lighter connector (#7300-0463)	1,184.95	1,184.95T
1	PB450L4 Alum Bumper, Micropulse Ultra	1,058.11	1,058.11T
		Sales Tax (8.25%)	
		Total	

Signature

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET
IMPERIAL, CA 92251

Ph: 760.355.2804

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Date	Quote #
1/12/2024	8019

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City of Calexico C/O Calexico Police Dept. 608 Heber Avenue Calexico CA 92231

Qty	Description	Cost	Total
1	Micropulse Tri 18 LED Red / Blue / White	0.00	0.00T
1	Door Panels, TPO, Plastic Black	272.43	272.43T
1	#8VS RP Coated Poly Partition	810.45	810.45T
1	Window Barrier VS Steel Rear Window	221.19	221.19T
1	Window Barrier VS Steel Horizontal	280.97	280.97T
1	Required GK0726 Timer and Switch	49.00	49.00T
1	Dual Weapons System - Universal XL Locks #2 Key	503.01	503.01T
1	Console MC-18" L-shape console, 7" slope, 11" level	415.07	415.07T
1	2015+ F150 Center Console Floor Plate (Included with Console)	148.82	148.82T
1	STORAGE VAULT 54" W X 13" L X 6" H WITH FLUSH T-HANDLE LOCK ON LTD	773.60	773.60T
1	4" Internal Dual Beverage Holder	44.92	44.92T
1	Mic Plate Tabs	19.00	19.00T
1	9" Side Mount Arm Rest	103.19	103.19T
1	FP 2" Blank	13.00	13.00T
1	FP 3" Blank	25.00	25.00T
1	FP 3" XTL2500	50.00	50.00T
1	SSP3000 Platinum and Pathfinder 17 Button Siren Control Faceplate	50.00	50.00T
1	FP USB, X1 Power Outlet X2 Ports Included 2"	58.96	58.96T
1	911 Circuits - 20 Foot Output Wires with Smart Start Timer	721.50	721.50T
2	Magnetic Mic Conversion Kit - Single Unit	35.99	71.98T
1	Installation Hardware	100.00	100.00T
		Sales Tax (8.25%)	
		Total	

Signature

AIRWAVE COMMUNICATIONS IMPERIAL

414 SOUTH "J" STREET
 IMPERIAL, CA 92251

Ph: 760.355.2804
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Quote

Date	Quote #
1/12/2024	8019

Name / Address
City of Calexico C/O Calexico Police Dept. 608 Heber Avenue Calexico CA 92231

Qty	Description	Cost	Total
	Shipping	800.00	800.00
	Please Read Quotation 8019 Thoroughly and Verify That It Fits Your Specifications. If This Quote Fulfills Your Requirements, Please Submit A Signed Copy Along with Purchase Order. If Needed, No Customer Order Will Be Placed without Signed Quote or Purchase Order. All Parts Provided By Customer Will Be Installed In Existing Condition. Manufacturer and Installation Warranty Applies to New Parts Only. Labor Only Quote, Except for Basic Installation Material. If Relocation Components and / or Modifications Are Required, Time and Material Charges Will Apply. Quote Based On Information Provided By Customer. Change of SOW May Cause Price and Availability to Change.		
1	* This is a standard quote provided without prior coverage test. * Airwave Communications reserves the right to charge for time and efforts gathering this information, all or in part if the intent was to use for RFP/RFQ or similar. * CUSTOMER TO PROVIDE: FCC frequency and channel setting, 110 A/C power to agreed equipment location, access to site, pathway between walls and to roof, Wi-Fi access and lift (if required). * Any additional parts and work outside SOW will be billed at time	0.00	0.00
		Sales Tax (8.25%)	
		Total	

Signature

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414 SOUTH "J" STREET
 IMPERIAL, CA 92251

Ph: 760.355.2804

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Quote

Date	Quote #
1/12/2024	8019

Name / Address
City of Calexico C/O Calexico Police Dept. 608 Heber Avenue Calexico CA 92231

Qty	Description	Cost	Total
	<p>and material.</p> <p>* Terms are (unless otherwise agreed in writing): 35% upon Purchase Order (PO), 35% upon receipt of equipment or parts and balance upon system commissioning.</p> <p>* There is a 2% service fee for credit card transactions.</p> <p>* A "Return Authorization" number must be requested, a return fee may be uncured, credits for returns will not include prior shipping or service charges. Special or Custom orders are non-refundable.</p> <p>*Returns requested after 30 days from the original shipment will incur a 20% restocking fee, and credited to the account. Products can only be accepted if products are in original packaging and in condition for resale.</p> <p>** Airwave Reserves the right to correct any errors in prices or quantities for products or services.</p> <p>* Due to erratic changes in the current national supply chain, there may be a longer than normal lead time for products and services, as well as changes in prices. Prices may be contingent on delivery from manufacturer to vendor. Please check with your Airwave representative for more information.</p> <p>Quote 8019 Expires 01/31/2024</p>		
		Sales Tax (8.25%)	\$1,194.96
		Total	\$20,799.30

Serial Number	Rep
	Tino

Signature _____



CALEXICO California

WHERE CALIFORNIA AND MEXICO MEET

AGENDA
ITEM
19

CITY COUNCIL AGENDA STAFF REPORT

DATE: October 4, 2023

TO: Mayor and City Council

APPROVED BY: Esperanza Collo Warren, City Manager *Esperanza Collo Warren*

PREPARED BY: Victor Legaspi, Interim Chief of Police *Victor Legaspi*

REVIEWED BY: Sandra L. Fonseca, Interim Finance Director *Sandra L. Fonseca*

SUBJECT: Resolution of the City of Calexico accepting the State of California Citizens' Option for Public Safety (COPS) funds for FY 2021/2022 and FY 2022/2023 \$ 213,719.03 in Additional Funding

Recommendation:

Recommend for the Calexico City Council's approval of additional funding and approval of the Resolution for State COPS.

Background:

For the past twenty-one and a half (21 1/2) years, the Calexico Police Department has received funding from the State of California Citizens' Option for Public Safety (COPS) program. The County of Imperial Administrative Staff has advised me that the Calexico Police Department has \$113,719.01 in allocation and growth funds and for FY 2021/2022 and \$100,000.02 in allocation funds for FY 2022/2023 available. The Calexico Police Department has not claimed these funds which have a deadline of December 15, 2023, to be claimed or they will be lost.

Discussion and Analysis:

Recommend approval and acceptance in Resolution of the COPS grant for FY 2022 and FY 2023.

Upon approval of the Resolution for acceptance of funds, a notification will be made to the Imperial County Administrative Office. These funds will provide equipment, and training for the Calexico Police Department.

Fiscal Impact:

\$213,719.03 (Already included in the adopted budget.)

Coordinated With:

County of Imperial Administrative Office

Attachment(s):

1. Draft of Resolution for FY 2021/2022 and for FY 2022/2023
2. Draft of Letter of Request

RESOLUTION NO. 2023- _____

A RESOLUTION OF THE CITY OF CALEXICO ACCEPTING FUNDING FROM THE STATE OF CALIFORNIA CITIZENS' OPTION FOR PUBLIC SAFETY (COPS) FUNDS FOR FISCAL YEAR 2021/2022 (ALLOCATION AND GROWTH)

BE IT RESOLVED by the City Council of the City of Calexico as follows:

Section 1. The City Council has reviewed and hereby accepts funding from the State of California (COPS) Program FY 2021/2022 for \$39,962.82 (allocation) and FY 2021/2022 (growth) for \$73,756.19 for funding of a Police budget augmentation for a total of \$113,719.01

The funding will be used as follows.

Only for Training and Equipment for police officers and staff \$113,719.01

PASSED, ADOPTED AND APPROVED by the City Council of the City of Calexico on this 4th day of October 2023.

Raul Urena, Mayor

ATTEST

Ronni Luña, City Clerk
APPROVED AS TO FORM:

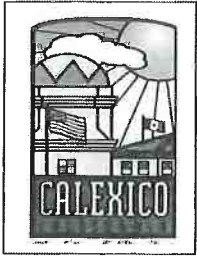
Carlos Campos, City Attorney

The state of California)
County of Imperial) ss.
City of Calexico)

I, Ronni Luna, Deputy City Clerk of the City of Calexico, do hereby certify that the above foregoing Resolution No. 2023- _____ was duly passed and adopted by the City of Council of the City of Calexico on this 4th day of October 2023 by the following vote to wit:

Ayes:
Noes:
Absent:


Ronni Luna, City Clerk




CITY COUNCIL AGENDA STAFF REPORT

DATE: April 20, 2022

TO: Mayor and City Council

APPROVED BY: Diego Favila, Interim City Manger 

PREPARED BY: Jesus Serrano, Interim Police Chief 

SUBJECT: Approve Purchase of Equipment for New Police Vehicles

Recommendation

It is recommended that the City Council of the City of Calexico approve the following:

1. Authorize City Manager to Purchase Equipment for Eight (8) Marked Police Patrol Vehicles for the Calexico Police Department.

Background:

The Calexico Police Department was granted permission by the City Council to purchase Eight (8) Police Patrol Vehicles on October 6, 2021, with the American Rescue Plan Act (ARPA) Federal Grant.

Discussion and Analysis

The Calexico Police received a quote from Airwave Communications for a total of \$220,996.80 to outfit the Eight (8) Marked Police Patrol Vehicles. Airwave Communications is the Sole Source Provider. The Sole Source Justification Form for this purchase is attached. The funding of this purchase would come out of the City of Calexico's American Rescue Plan Act (ARPA). This expenditure was previously approved Council as Item #14 on October 6, 2021, Calexico City Council Meeting. Funding allocated is \$604,000.00 for Police. The Cost for the vehicles is \$407,928.43 with the remainder of \$196,071.57. Total cost for the equipment is \$220,996.80.

Fiscal Impact:

\$220,996.80

Funding:

Calexico Police Department ARPA Federal Grant	\$ 196,071.57
Calexico Police Department COPS Grant FY 2022/2023	\$ 24,925.23
Total	\$220,996.80



Coordinated With:

City Manager.
Finance Department.
City Clerk's Office.

Attachment(s):

1. Sole Source Justification Form.
2. Airwave Communications Quotes #4993 and #4994.
3. City Council Agenda Item #13 February 16, 2022.
4. City Council Agenda Item #14 October 6, 2022.



AGENDA STAFF REPORT

DATE: October 6, 2021

TO: Mayor and City Council

APPROVED BY: Miguel Figueroa, City Manager *M/F*

PREPARED BY: Karla Lobatos, Finance Director

SUBJECT: Adopt Resolution No. _____, A Resolution of the City Council of the City of Calexico Approving the City's Use of American Rescue Plan Act Funds for the, 1) Replacement of the City's Public Safety Vehicles, and 2) Authorizing the Issuance of a Request for Proposal

Recommendation:

Adopt Resolution No. _____ of the City Council of the City of Calexico accepting and appropriating unanticipated revenue in the amount of \$9,526,987 from the American Rescue Plan Act (ARPA) State and Local Fiscal Recovery Funds, Federal Emergency Management Administration (FEMA), California Governor's Office of Emergency Services (CalOES) in the Fiscal Year 2021-22 Budget as outline in the attached resolution.

Background:

The U.S. Treasury Department released final allocation amounts and interim guidance on the use of ARPA funding. The final allocated amount to the City of Calexico is \$9,526,987. A fact sheet from the U.S. Treasury on the State and Local Fiscal Recovery Funds from the ARPA is attached.

Discussion & Analysis:

Staff estimates that all funds received from ARPA will be obligated and or expend by December 31, 2026 on eligible uses as specified below:

1. Respond to the COVID-19 public health emergency and support various activities to decrease the spread of the virus;
2. Address negative economic impacts caused by the public health emergency;

**AGENDA
ITEM**

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3. Replace lost public sector revenue due to the pandemic
4. Provide premium pay to eligible workers or grants to eligible employers of essential workers; and
5. Invest in water, sewer, and broadband infrastructure.

Through September 2021, the City has submitted to FEMA \$90,000 in eligible claims, pending CDR review and \$140,000 are pending submission. The City received \$504,948 through the State Controller's Office the Coronavirus Relief Funds. City Administration is developing an expenditure plan for American Rescue Plan Act (ARPA) funds.

On September 16, 2021, the City Manager and Finance Director presented a proposal on how the funds should be used for the Public Safety Fleet. The Proposal is as follows:

Fire Department:

- Two Fire Rescue Ambulances – Estimated Cost \$187,000 per unit.
- Three Fire Utility Vehicles – Estimated Cost \$100,000 per unit
- Estimated Total Cost \$674,000.

Police Department:

- Six Ford Explorer Fully Equipped Patrol Vehicles – Estimated Cost \$73,000 per unit
- Two Pickup Truck Fully Equipped Patrol Vehicles – Estimated Cost \$83,000 per unit.
- Estimated Total Cost \$604,000.

City Administration is also requesting authorization to develop and publish a Request for Proposals (RFP) for items listed above.

Fiscal Impact: None currently since the funding will come from ARPA funds.

Coordinated With:

City Manager's Office
Fire Department
Police Department
Finance Department

Attachments:

1. Resolution No. _____, A Resolution of the City Council of the City of Calexico Approving the City's Use of American Rescue Plan Act Funds for the, 1) Replacement of the City's Public Safety Vehicles, and 2) Authorizing the Issuance of a Request for Proposals
2. Request for Proposals (RFP)

RESOLUTION NO. 2021-_____

**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF CALEXICO
APPROVING THE CITY'S USE OF AMERICAN RESCUE PLAN ACT FUNDS FOR
THE 1) REPLACEMENT OF THE CITY'S PUBLIC SAFETY VEHICLES, AND 2)
AUTHORIZING THE ISSUANCE OF A REQUEST FOR PROPOSAL**

WHEREAS, the City of Calexico is a general law city that operates under the council-manager form of government; and

WHEREAS, the American Rescue Plan Act of 2021 (ARPA) appropriates \$ 19.53 billion to States for distribution to local governments serving a population under 50,000.

WHEREAS, the City is expected to receive \$ 9,526,987 in two installments under ARPA, to be expended or obligated by December 2026.

NOW, THEREFORE, be it resolved, determined, and ordered by the City Council of the City of Calexico:

Section 1. The City Manager or his designee is authorized to sign award term and conditions agreement to the ARPA.

Section 2. The funds will be used on eligible programs as prescribed in the guidelines established by the Department of Treasury.

Section 3. City Council authorizes replacement of the City's Public Safety Vehicles.

Section 4. City Council authorizes the issuance of a request for proposal for Public Safety Vehicles.

PASSED, ADOPTED and APPROVED this 06 day of October, 2021, by the City Council of the City of Calexico.

Javier Moreno, Mayor

ATTEST:

Gabriela Garcia, City Clerk

State of California)

County of Imperial)

City of Calexico)

I, Gabriela T. Garcia, Deputy City Clerk of the City of Calexico do hereby certify the above Resolution No. 2021-_____ was approved at a special City Council meeting held on the 06th day of October 2021, by the following vote to-wit:

AYES:

NOES:

ABSTAIN:

ABSENT:

Gabriela T. Garcia, City Clerk

CITY OF CALEXICO RESOLUTION NO. 2024-__

A Resolution of the City Council of the City of Calexico Authorizing the Purchase of Two Ford Explorer Vehicles from Dana Supply for the Calexico Police Department

WHEREAS, the City of Calexico has identified a need to purchase police vehicles for the Calexico Police Department; and

WHEREAS, the Calexico Police Department has determined that the 2020 Stone Garden Grant included \$60,000.00 designated for a new police vehicle, with an additional \$60,000.00 allocated in the fiscal year 2023-2024 for a second vehicle; and

WHEREAS, the City Council had previously approved the expenditure for the acquisition of eight vehicles as Item #14 on October 6, 2021, sourced from the City of Calexico's American Rescue Plan Act (ARPA); and

WHEREAS, no vendor could supply a suitable police explorer package in time to utilize the expiring ARPA funds and Stone Garden Grant, one of which will end in May 2024; and

WHEREAS, Dana Supply has offered turnkey vehicles, fully equipped with lights, sirens, and cages installed, requiring only the application of decals to make them patrol-ready, which will expedite the deployment of these vehicles within a shorter timeframe; and

WHEREAS, the funding for this purchase is sourced from the City of Calexico's ARPA, the Stone Garden 2020 Grant, and the COPS Grant, totaling \$148,811.28;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF CALEXICO, as follows:

Section 1. That the City Council of the City of Calexico hereby authorizes the City Manager to award the bid and purchase two fully equipped marked police patrol vehicles for the Calexico Police Department from Dana Supply.

Section 2. That the funding for this purchase shall be sourced from the following:

ARPA: \$60,000.00

Stone Garden 2020 Grant: \$60,000.00

COPS Grant: \$28,811.28

Section 3. That the remaining balance of **\$28,811.28** will be covered by the **COPS grant**.

Section 4. That this Resolution shall take effect immediately upon its adoption.

PASSED, APPROVED, AND ADOPTED this 20th day of March, 2024, by the City Council of the City of Calexico.

Gloria G. Romo, Mayor

ATTEST:

Veronica L. Alvarado, City Clerk

APPROVED AS TO FORM:

Carlos Campos, City Attorney

State of California)
County of Imperial) ss.
City of Calexico)

I, Veronica Luna Alvarado, City Clerk of the City of Calexico do hereby certify the above Resolution No. 2024-____ was approved at a regular City Council meeting held on the 20th day of March 2024, by following vote to-wit:

AYES:
NOES:
ABSENT:

Veronica L. Alvarado, City Clerk