

**AGENDA
ITEM**

5



CITY COUNCIL AGENDA STAFF REPORT

DATE: October 18, 2023

TO: Mayor and City Council

APPROVED BY: Esperanza Colio Warren, City Manager *[Signature]*

REVIEWED BY: Sandra L. Fonseca, Interim Finance Director *[Signature]*

PREPARED BY: Lilliana Falomir, Public Works Manager – Administrative *[Signature]*

SUBJECT: Authorize City Manager to Purchase and Install Two Johnston Short Coupled Vertical Turbine with Motor Pumps (Water Distribution Pumps) for the Water Treatment Plant in the Amount of \$240,906.12 from Brax Company, Inc.

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Recommendation:

Authorize City Manager to Purchase and Install Two Johnston Short Coupled Turbine with Motor Pumps (Water Distribution Pumps) for the Water Treatment Plant in the Amount of \$240,906.12 from Brax Company, Inc.

Background:

The Water Treatment Plant distributes water to the City of Calexico via five (5) water distribution pumps which were built in 1998. Two (2) of the water distribution pumps are in mayor need of repair and it has been difficult to find replacement parts. City staff is requesting that the City Council authorize the City Manager to purchase and install two (2) new water distribution pumps.

Discussion and Analysis:

City staff is recommending that the City purchase these water distribution pumps directly from Brax Company, Inc. since they are the sole distributors for Sulzer Pump Solutions, Inc. This equipment has been proved to be the only product acceptable to directly connect to the existing piping at the Water Treatment Plant without any modifications. Having these pumps connected directly to existing equipment saves the City time and most importantly money.

Fiscal Impact:

Capital Improvement Program Budgeted Item for FY 2023-2024	
Fund No. 516-91-920-56014-000	\$240,906.12
Total	\$240,906.12

Coordinated With:

City Manager's Office.
Public Works Department.
Office of the City Clerk.

Attachment(s):

1. Brax Company, Inc. Quote No. 49729.
2. Brax Company, Inc. Sole Source Letter dated Nov. 10, 2020.
3. Ordinance No. 1218 – Sole Source.

Picture(s):



ATTACHMENT NO. 1



Quote

Quote # 49729
 Date 8/15/2023
 Sales Person VJS
 Written By MIKE BURKEY
 Terms Net 30
 Freight PREPAID & ADD

PROCESS AND PUMP EQUIPMENT

31248 Valley Center Rd | Valley Center CA 92082 | 760 749 2209

***Due to ongoing supply chain issues and unstable costs of raw materials pricing is subject to change without notice.**

Bill To:
 CITY OF CALEXICO
 608 HEBER AVENUE
 CALEXICO, CA 92231

Ship To:

Project PUMP #3

Part Number	Qty	Description	Unit	Total
		PROVIDE AND DELIVER (2) NEW REPLACEMENT JOHNSTON SHORT COUPLED TURBINE WITH MOTOR. PUMP WILL BE EQUIPPED WITH STAINLESS IMPELLERS AND DUAL Ni ALUM BRONZE WEAR RINGS, CARBOLINE EPOXY ID/OD, CHESTERTON MECHANICAL SEAL. START UP AND TEST UNIT.		
BRAX CO.	2	JOHNSTON 18TMC SHORT COUPLED VERTICAL TURBINE		
BRAX CO.	2	NIDEC 200HP 460V 3/P MOTOR		
282-05743	2	CHESTERTON 1810 1.250 SA SSC/SSC S FKM INJ, MECHANICAL SEAL		
282-05711	2	CHESTERTON CONNECT V1 1/4 NPT, 316SS (NON IS) 403700		
282-05811	12	CHESTERTON 610 PLUS - SYNTHETIC LUBRICATING FLUID (1qt)		
282-05782	2	CHESTERTON 635 SXC - GREASE, SYNTHETIC, CORROSION RESISTANT, EXTREME PRESSURE, 400 GRAM		
282-05788	2	CHESTERTON LUBRICUP VG MINI 120CC F/W 635		
BRAX CO.	2	STEADY BUSHING		
BRAX CO.	2	MISC FASTENERS AND CONSUMABLES		
MATERIAL	1	TOTAL MATERIAL	205,160.39	205,160.39T
LABOR	1	LABOR TO REMOVE AND INSTALL REPLACEMENT UNIT	15,820.00	15,820.00
		QUOTED WITH PREVAILING WAGE AND CERTIFIED PAYROLL		
		LABOR IS ESTIMATED AND WILL BE ADJUSTED TO THE ACTUAL AMOUNT.		
BRAX S.	1	CRANE	3,000.00	3,000.00
FREIGHT	1	FREIGHT - PREPAID & ADD	0.00	0.00

CLSB 487325 CAGE 6U1W7 DIR 1000441272

Sales Tax (8.25%)

\$16,925.73

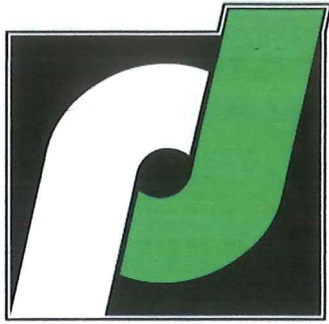
(A 3.5% SURCHARGE WILL BE ADDED TO ALL CREDIT CARD PAYMENTS)

Total

\$240,906.12

ALL SALES SUBJECT TO TERMS AND CONDITIONS AT WWW.BRAXCOMPANY.COM

ATTACHMENT NO. 2



A Sulzer Brand

SULZER

Sulzer Pumps Solutions, Inc
140 Pond View Drive
Meriden, CT 06450 USA
Randy Milton
Regional Sales Manager

909-317-7082
randy.milton@sulzer.com

Attn: To Whom It May Concern

Date November 10, 2020

Please be advised that Brax Company, Inc is the sole Distributor for Sulzer Pumps Solutions, Inc, Clean Water products and services including our Engineered and Desalination products for Southern California, Southern Nevada and Hawaii.

The included products are the Sulzer (SMD) split-case, Sulzer (CPT, APT, Alhstar) end suction, Sulzer ABS submersibles / Crown submersible turbine / and Johnston "vertical turbine" Pump (JT), (JM) mixed flow, (JP) propeller and (JTS) standard NSF certified VTP. **This now includes all wastewater for Johnston pump products.*

If you require any of these Sulzer / Johnston Pump products, quotation assistance and purchasing is sole sourced through Brax Company, Inc. If you have any questions please contact me for any needed clarification at 909-317-7082 or at randy.milton@sulzer.com.

Regards,

Randy Milton
Regional Sales Manager, West, Clean Water
Sulzer Pumps Solutions

SULZER CONFIDENTIAL

ATTACHMENT NO. 3

CITY OF CALEXICO PURCHASING POLICY & PROCEDURES

performance problem encountered immediately following the occurrence so that corrective action may be taken.

Contract Purchase Orders are annual and may include option for renewal for specific products, product types, or services at agreed upon prices or pricing structure and for a specified period of time.

Cooperative Purchases

The City may participate in purchases and contracts established by other political jurisdictions, provided the cooperative agreement is established following a competitive bid process. The City Manager may authorize the award of cooperative purchase agreements up to \$24,999. City Council approval is required for the award of any cooperative purchase of \$25,000 or more.

Sole Source Purchases

Commodities and services, which can be obtained from only one vendor, are exempt from competitive bidding. Sole source purchases may include proprietary items sold directly from the manufacturer, items that have only one distributor authorized to sell in this area or a certain product had been proven to be the only product that has proven to be acceptable. All sole source purchases shall be supported by written documentation signed by the appropriate Department Head and forwarded to the Finance Department. The Finance Director or designee will make final determination that an item is a valid sole source purchase.

Urgency Purchases

An urgency is one where there is an unforeseen situation which requires immediate procurement of materials or services in order to continue operations of an essential department, or for the preservation of health, safety and welfare of the people, or protection of property, when there is a present, immediate and existing danger. A depletion of stock through normal routine usage is not considered an urgency item.

Urgency purchases may be made without competitive bidding when time is of the essence, and shall be made only for the following reasons:

1. to preserve or protect life, health or property; or
2. upon natural disaster; or
3. to forestall a shutdown of essential public services

Since urgency purchases do not normally provide the City an opportunity to obtain competitive quotes or properly encumber funds committed, sound judgment shall be used in keeping such order to an absolute minimum. In addition, the following requirements shall apply:

4. The Finance Department shall be contacted as soon as possible for an advance purchase order number, which may be given verbally to cover the urgent