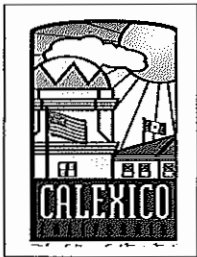


AGENDA
ITEM

13



AGENDA STAFF REPORT

DATE: October 21, 2020

TO: Mayor and City Council

APPROVED BY: Miguel Figueroa, City Manager *MFF*

PREPARED BY: Gonzalo C. Gerardo, Chief of Police *MCG*

SUBJECT: Approval for Purchase of Bullet Proof Vests

=====

Recommendation:

Staff recommends the City Council approve the purchase of bullet proof vests from Curtis Blue Line in the amount of \$27,500.00 for replacement of outdated vests.

Background :

The Calexico Police Department applied for The Patrick Leahy Bulletproof Vest Partnership (BVP) Grant which was created by the Bulletproof Vest Partnership Grant Act of 1998. This is a unique U.S. Department of Justice initiative designed to provide a critical resource to state and local law enforcement. BVP has awarded the Calexico Police Department a reimbursable grant in the amount of \$8,475.77 for eligible costs such as bulletproof vests.

Discussion & Analysis:

The Calexico Police Department has a policy which states that every police officer must wear a bulletproof vest. Bullet Proof Vests have a life expectancy of five years. The last time that vests were replaced was in 2015. Calexico Police Department personnel contacted various vendors and police departments and selected Safari and Bullet Proof Vests as the product which best meets our needs. Weather, comfortability, and costs were taken into consideration when selecting the vests and vendor. Vendor Curtis Blue Line had the best price overall.

I recommend that the Calexico City Council approve the purchase of no more than twenty-five bulletproof vests at a total cost of not to exceed \$27,500.00 . The Calexico Police Department originally budgeted \$140,000.00 as a COPS grant revenue for this fiscal year. The actual COPS grant revenue is \$160,290.37 thus, giving us an additional \$20,290.37 of funding. We are proposing to utilize this additional funding for the balance due of \$19,024.23

AGENDA
ITEM

13

for the purchase of the bullet proof vests after utilizing the BVP Grant for \$ 8,475.77.

Fiscal Impact:

\$27,500.00 - \$8,475.77 from (BVP Grant) = \$19,024.23 from (AB3229 COPS Grant)

Coordinated With:

Finance Department.

Attachment:

1. Copy of BVP Application.
2. Copy of Quote from Curtis Blue Line.
3. Copy of Quote from Pro Force Law Enforcement.
4. Copy of Quote from Border Tactical.
5. Copy of Quote from El Modelo.

APPLICATION DETAILS

APPLICATION PROFILE

Participant	CALEXICO CITY
Fiscal Year	2019
Number of Agencies Applied	0
Total Number of Officers for Application	36
Number of Officers on Approved Applications	36

APPLICATION PROFILE

Fiscal Year	2019	
Vest Replacement Cycle ⓘ	5	
Number of Officers	36	
Number of Emergency Replacement Needs ⓘ	Number of Stolen or Damaged	0
	Number of	28

Officer Turnover

APPLICATION DETAILS

NIJ#	Quantity	Unit Price	Extended Cost	Tax Shipping and Handling	Total Cost
GX-IIA	25	\$725.00	\$18,125.00	\$1,404.75	\$19,529.75
Grand Totals	25		\$18,125.00	\$1,404.75	\$19,529.75

AWARD SUMMARY FOR FY2019 REGULAR SOLICITATION

Funds Type	Eligible Amount	Award	Date Approved	Status
Regular Fund	\$19,529.75	\$8,475.77	09/24/19	Approved by BVP
Grand Totals:	\$19,529.75	\$8,475.77		

RETURN

APPLICATION HISTORY

Program ⇅	Date Approved	Amount Approved ⇅	Funds Available ⇅	Deobligation Date	Action
2019 Regular Solicitation	09/24/2019	\$8,475.77	\$8,475.77	08/31/2021	View Details
2014 Regular Solicitation	07/28/2014	\$13,985.74	\$0.00	09/30/2016	View Details
2009 Regular Solicitation	08/31/2009	\$9,029.33	\$0.00	09/30/2011	View Details
2004 Regular Solicitation	06/08/2004	\$3,090.00	\$0.00	09/30/2011	View Details
2003 Regular Solicitation	07/16/2003	\$5,048.17	\$0.00	09/30/2011	View Details
2002 Regular Solicitation	05/21/2002	\$5,175.00	\$0.00	09/30/2006	View Details
2001 Regular Solicitation	05/15/2001	\$3,864.99	\$0.00	09/30/2005	View Details
2000 Regular Solicitation	07/10/2000	\$15,515.70	\$0.00	09/30/2004	View Details

	Amount Approved	Funds Available
Totals:	\$64,184.70	\$8,475.77

Ph: 530-204-1310
 TF: 800-443-3556
westsac@curtisblueline.com
 DUNS#: 00-922-4163



CBL Sacramento
 855 Riverside Parkway, Suite 50
 West Sacramento, CA 95605
www.CURTISBLUELINE.com
 Quotation No. 166392

Quotation

CUSTOMER: Calexico City Police Department CA	SHIP TO: Calexico Police Department 420 E. 5Th St Calexico CA 92231	QUOTATION NO. 166392	ISSUED DATE 09/21/2020	EXPIRATION DATE 11/20/2020
		SALESPERSON Beri Couitts bcouitts@curtisblueline.com 949-535-6382	CUSTOMER SERVICE REP Erin Brooks ebrooks@curtisblueline.com 510-507-0729	

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
SX Armor	Chief Gerardo ggerardo@calexico.ca.gov	C5251	Net 30	LE

F.O.B.	SHIP VIA	DELIVERY REQ. BY
SP	Standard Shipping	

NOTES & DISCLAIMERS

THANK YOU FOR THIS OPPORTUNITY TO QUOTE. WE ARE PLEASED TO OFFER REQUESTED ITEMS AS FOLLOWS. IF YOU HAVE ANY QUESTIONS, NEED ADDITIONAL INFORMATION, OR WOULD LIKE TO PLACE AN ORDER, PLEASE CONTACT YOUR SALESPERSON OR CUSTOMER SERVICE REP AS NOTED ABOVE.

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	1	EA	1219793-M SAFARI CUSTOM	SX level IIIA, A7 male front and back ballistic panel set, as below: Size TBD	\$875.00	\$875.00
2	1	EA	1348925 SAFARI CUSTOM	SBA-G M2 Custom Covert carrier	\$68.97	\$68.97
3	1	EA	1003599 PROTECH	5x7" Single Curve Rectangle, Female IMPAC HT Stand-Alone Special Threat Plate	\$68.97	\$68.97

DUNS NUMBER: 009224163
 SIC CODE: 5099
 FEDERAL TAX ID: 94-1214350

THIS PRICING REMAINS FIRM UNTIL 11/20/2020. CONTACT US FOR UPDATED PRICING AFTER THIS DATE.

Ph: 530-204-1310
TF: 800-443-3556
westsac@curtisblueline.com
DUNS#: 00-922-4163

CURTIS

BLUE LINE

CBL Sacramento
855 Riverside Parkway, Suite 50
West Sacramento, CA 95605
www.CURTISBLUELINE.com
Quotation No. 166392

Subtotal	\$1,012.94
Tax Total	\$83.57
Transportation*	\$0.00

*(to be added when order ships)

Total	\$1,096.51
--------------	-------------------

[View Terms of Sale and Return Policy](#)

Ph: 530-204-1310
 TF: 800-443-3556
westsac@curtisblueline.com
 DUNS#: 00 922-4163



CBI, Sacramento
 855 Riverside Parkway, Suite 50
 West Sacramento, CA 95605
www.CURTISBLUELINE.com
 Quotation No. 166395

Quotation

CUSTOMER: Calexico City Police Department CA	SHIP TO: Calexico Police Department 420 E 5Th St Calexico CA 92231	QUOTATION NO. 166395	ISSUED DATE 09/21/2020	EXPIRATION DATE 11/20/2020
		SALESPERSON Bert Coultts bcoultts@curtisblueline.com 949-535-6382	CUSTOMER SERVICE REP Erin Brooks ebrooks@curtisblueline.com 510-507-0729	

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
HW74 Armor	Chief Gerardo ggerardo@calexico.ca.gov	C5251	Net 30	LE

F.O.B.	SHIP VIA	DELIVERY REQ. BY
SP	Standard Shipping	

NOTES & DISCLAIMERS

THANK YOU FOR THIS OPPORTUNITY TO QUOTE. WE ARE PLEASED TO OFFER REQUESTED ITEMS AS FOLLOWS. IF YOU HAVE ANY QUESTIONS, NEED ADDITIONAL INFORMATION, OR WOULD LIKE TO PLACE AN ORDER, PLEASE CONTACT YOUR SALESPERSON OR CUSTOMER SERVICE REP AS NOTED ABOVE.

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	1	EA	1219797-M SAFARI CUSTOM	Hardwire 74 level IIIA, A7 - male panel set, as below: Size TBD	\$825.00	\$825.00
2	1	EA	1348925 SAFARI CUSTOM	SBA-G M2 Custom Covert carrier	\$68.97	\$68.97
3	1	EA	1003599 PROTECH	5x7" Single Curve Rectangle, Female IMPAC HT Stand-Alone Special Threat Plate	\$68.97	\$68.97

DUNS NUMBER: 009224163
 SIC CODE: 5099
 FEDERAL TAX ID: 94-1214350

THIS PRICING REMAINS FIRM UNTIL 11/20/2020. CONTACT US FOR UPDATED PRICING AFTER THIS DATE.

Ph: 530-204-1310
TF: 800-443-3556
westsac@curtisblueline.com
DUNS#: 00-922-4163



CBL Sacramento
855 Riverside Parkway, Suite 50
West Sacramento, CA 95605
www.CURTISBLUELINE.com
Quotation No. 166395

Subtotal	\$962.94
Tax Total	\$79.44
Transportation*	\$0.00
*(to be added when order ships)	

Total	\$1,042.38
--------------	-------------------

[View Terms of Sale and Return Policy](#)

PROFORCE LAW ENFORCEMENT

2625 Stearnan Drive, Prescott AZ, 86301
 Tel: 928-776-7192 Fax: 928-445-3468
 email: sales@proforceonline.com www.proforceonline.com

O R D E R	QUOTE#	PAGE
	507733	1
Q U O T E	SHIP DATE	
	A.S.A.P.	

SOLD
TO

CALEXICO, CITY OF
 ATTN: FINANCE DIRECTOR
 608 HEBER AVE
 CALEXICO CA 92231

SHIP
TO

CALEXICO POLICE DEPARTMENT
 420 E FIFTH ST
 CALEXICO CA 92231

760-357-1238

JOB #	ORD. DATE	CUST. #	LOC.	SALESMAN	SHIP VIA	ERT.
NA	08/17/20	001456	A	GREGG MCCLUNG	FX G-FOB ORIGIN	
QTY. ORDER	ITEM NO./DESC.			UNIT PRICE	UOM DISC.	NET PRICE
25	1219793-M SBA SX02 IIIA A7 MALE PANEL SET			983.14	EA .00	24,578.50
25	1348925 SBA M SERIES CONCEAL CARRIER			92.69	EA .00	2,317.25
25	1001628 PTA PL IMPAC HT 5X8			73.03	EA .00	1,825.75
<p>ALL VEST ADJUSTMENTS MUST BE SUBMITTED WITHIN 30 DAYS. ALL ADJUSTMENTS SUBMITTED AFTER 30 DAYS ARE SUBJECT TO \$100 PER SIDE CHARGE.</p> <p>PLEASE READ ATTACHED:</p> <p>Please be aware that handling charges are not actual freight and are therefore subject to sales tax in California and Washington.</p> <p>This quote is valid for 45 days from date of quote pending credit approval, and is subject to inventory, manufacturer's availability and price change. Please call to receive price update upon expiration.</p> <p>ORDERING INSTRUCTIONS: Please reply to your sales representative in writing to process this order or send an email to kari.martin@proforceonline.com. For orders over \$5,000, a PO or signed quote is required to process the order.</p>						
COMMENT						
TERMS						

PROFORCE LAW ENFORCEMENT

2625 Stearman Drive, Prescott AZ, 86301
 Tel: 928-776-7192 Fax: 928-445-3468
 email: sales@proforceonline.com www.proforceonline.com

O R D E R	QUOTE#	PAGE
	507733	2
Q U O T E	SHIP DATE	
	A.S.A.P.	

SOLD
TO

CALEXICO, CITY OF
 ATTN: FINANCE DIRECTOR
 608 HEBER AVE
 CALEXICO CA 92231

SHIP
TO

CALEXICO POLICE DEPARTMENT
 420 E FIFTH ST
 CALEXICO CA 92231

760-357-1238

JOB #	ORD. DATE	CUST #	LOC	SALESMAN	SHIP VIA	FRT.
NA	08/17/20	001456	A	GREGG MCCLUNG	FX G-FOB ORIGIN	
QTY. ORDER	ITEM NO./DESC.		UNIT PRICE	UOM	DISC.	NET PRICE
	Returned items are subject to 20% restocking fee. All sales are final on non-stocked/special order items					
	IMPORTANT: To order from this quotation, please sign below.					
	Printed Name: _____					
	Date: _____ P.O.: _____					
	Signature: _____					
COMMENT FOR: SEAN ACUNA					SALES AMOUNT	28,721.50
BY: KARI MARTIN					8.250% SALES TAX	2,369.53
TERMS DUE NET 30 DAYS					SUB-TOTAL	31,091.03



925 North Imperial Avenue
El Centro CA 92243
(760) 353-9482

Date: 09/06/2019
Quote #: Q1728

Salesperson: Arturo Covarrubias
Payment Terms: Net 30

CALEXICO POLICE DEPT.

RE: BODY ARMOR LEVEL IIIA

Thank you for your inquiry and the following is the information you requested:

<u>QTY</u>	<u>DESCRIPTION</u>	<u>QUOTE</u>	<u>TOTAL</u>
10	SERAPH LEVEL IIIA BODY ARMOR (Includes 1-Seraph Ballistic Vest, 2-Revolution+ Carriers and 1-Ara-Shock 7x10 ICW Trauma Plate)	\$1,095.00	\$10,950.00

Shipping/Handling included with price

NIJ MODEL "SERG2-A-III A"

Subtotal:	\$10,950.00
Tax (8.25%):	\$903.37
Total:	\$11,853.37

This quote is valid for 60 days from date above. Lead-time is approx. 8 weeks after processing order. Thank you for your business and the opportunity to work with your department. Should you have any questions please call me at (760) 353-9482.

Regards,

Arturo Covarrubias
Division Manager (Apparel & Tactical)

August 26, 2019

City of Calexico

Police Department

Re: Ballistic Vest quote

The following quote is based on light and flexible body armor with featuring Outlast temperature regulating technologies and our exclusive self-suspending ballistic system.

The Armorvent retrofit kit is an ultra-thin, lightweight ventilation device for body armor. It improves comfort, accelerates evaporation of sweat while promoting natural ventilation of body heat.

Thorshield is an optional lightweight conductive liner that protects officers from electroshock weapons and stun guns.

VISSION	PRICE	WEIGHT	THICKNESS
AXIIA	1,212.	0.57	0.18
AXII	1,368.	0.63	0.16
AXIIIA	1,768.	0.87	0.20
ARMOR VENT	117.		
SPEED PLATE 5X7	134.		
SOFT TRAUMA 5x8	43.		
EXTRA CARRIER	194.		
Thorshield	119.		

NIJ 0101.06 certified. Includes 26,000,000 Point Blank liability insurance.

5 years warranty on ballistic panels and 18 months on carriers.

Delivery time is 45 after taking all officers measurements for as best as possible custom fit.

Please deduct 30% discount to any of the above listed prices plus local sales tax.

Julian Montano

El Modelo 460 10th Street, Calexico, Ca 92231 760 535 8761