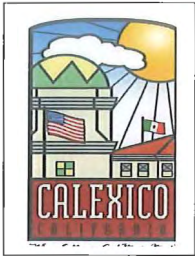


**AGENDA  
ITEM**

**13**



# AGENDA STAFF REPORT

**DATE:** November 3, 2021

**TO:** Mayor and City Council

**APPROVED BY:** Miguel Figueroa, City Manager *MF*

**PREPARED BY:** Gonzalo C. Gerardo, Chief of Police

**SUBJECT:** Approval for Sole Source Purchase Mobile Data Terminal Computers/Tablets

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## Recommendation:

Recommend for the Calexico City Council's approval for Sole Source Purchase of Replacement Mobile Data Terminal Computers/Tablets

## Background:

The Calexico Police Department Patrol Division needs to replace outed and non-functioning Mobile Data Terminal Computers/Tablets (MDTs). The current MDTs do not support any new software currently being used. On January 1, 2022, the California Department of Justice (DOJ) mandates that the Calexico Police Department begin reporting all stops to the Racial and Identity Profiling Advisory Board (RIPA). This board was established after the passing of AB953. This reporting will be very time-consuming for both the police officers and records clerks. To limit the time spent and accuracy of this reporting, the Calexico Police Department has contracted with Veritone Company to report to RIPA and keep all information readily available for audits and DOJ reports. The patrol staff at the Police Department has already been trained on the Veritone reporting software and now needs these computers to do their jobs effectively. Sole/Source Justification for this purchase is required. Airwave Communication in Imperial, CA, is the only local vendor that equips and maintains all Emergency Vehicles and 911 Communications Center in Imperial County.

## Discussion & Analysis:

Recommend approval and acceptance of this agenda item to purchase these computers/tablets for the Calexico Police Department Patrol Division and RIPA reporting mandates.



**Fiscal Impact:**

\$47,002.73 from the Police Department's Fund number 111-20-210-55014-000 (other professional fees and charges).

**Coordinated With:**

City Manager.  
Finance Director.  
City Attorney's Office.

**Attachment(s):**

1. Quote from Airwave Communications for 10 Getac Computers/Tablets.
2. Single/Sole Source Justification (SSJ) Form

## Single/Sole Source Justification (SSJ)

This form must be used as justification for a purchase from a single or sole source without open competition when the purchase is \$5,000 or above. The S.S.J. form is not to be utilized to circumvent normal purchasing procedure. It is to be used only as an exception when all attempts to pursue competitive purchasing practices have failed. Acceptance of this request will be at the discretion of the Finance Department and/or City Manager. Pricing is not a justification, by itself, for a single or sole source purchase; competitive pricing should be obtained for all purchases.

The following statements, in my professional judgment, are correct. I have researched the requirements to support these findings. I also certify that no personal advantage, gain or privilege has (or will) accrued to me through the purchase from this vendor. I have reviewed the vendor's proposed costs and find those costs fair and reasonable for the technical effort proposed.

Department Head name/signature: 

Title: Chief of Police Finance Director 

Date: 10/25/2021 Phone: 760-768-2135

Email: klobatos@calexico.ca.gov

**Briefly describe the product/service you are requesting and its function.**

Please select the category (or categories) that best describe your single/sole source requirement. Answer any/all of the questions pertaining to that category.

Note: It is not required to complete all categories below. Complete only those that are applicable. Use a separate sheet(s) for responding to the items

**A. Compatibility to existing equipment, research, methodology, or training:**

1. With what other material must this requirement be compatible?  
**New Replacement rugged GETAC Computer/Tablet Mobile Data Computers (MDC) to replace 10-year old ones.**
2. What is the approximate dollar value of the existing material? **\$47,002.73**
3. What are the unique properties that make this the only product compatible with existing material or research? **Airwave Communications is the only local service provider in our area that will service and maintain these MDCs.**
4. Provide any other supporting information, if applicable.

**B. Only known manufacturer of this product:**

1. What research/investigation has been done to support this claim (i.e., trade shows, Internet searches, professional journals, colleagues, etc.)? **Internet Search and Police Trade Show. Getac and the Panasonic Toughbook are similar. Panasonic is up to \$2,000 more expensive per unit.**

2. What other manufacturers did you solicit information from? Please list their names and summarize your findings. **NONE**

**C. Only product that will meet the requirements of the intended use although other like items exist:**

1. What other manufacturers did you evaluate? Please identify the manufacturer and the product deficiencies that lead to their disqualification. **Panasonic, more expensive**
2. If this product is superior to all others, state the reason why. (Give very specific characteristics, capabilities and properties. **N/A**
3. Provide other supporting research to document the need for this specific manufacturer, if applicable. **N/A**

**D. Regional Sales/Support/Service:**

1. Is this the only known vendor to sell, support and/or service this type of product in this region?  
Yes
2. If yes, give support of your need for immediate service as the primary requirement for vendor selection. **Local service and accessibility. Integration with new police cars mounting brackets**

Note: This alone will not qualify as a SSJ if there are other manufacturers that sell and service similar product within this region. Additional support would be required above.

**E. What are the consequences of not securing this specific item? Local Servicing and mounting not compatible with new police cars.**

**F. Provide any additional information not furnished above that supports your specific requirements necessitating single/sole source purchase:**

**Responses:**



[airwavecommunication.com](http://airwavecommunication.com)  
 414 S. J Street Imperial CA. 92251  
 760-355-2804 ph.  
 760-355-1453 fax

**Customer**  
**Attn:** Calexico Police Department  
**C/O:** Victor Legaspi  
**Re:** GETAC K120 Tablet with Keyboard Dock.  
**Po#:**  
**Fax:**  
**Phone:**  
**Cell:**  
**E-Mail:**

**Sales Rep**  
**Airwave Communications**  
 Kelly Baker  
 Sales, Service, Repair.  
 (760) 355-2804 Office  
 (760) 455-0795 Cell  
 (760) 355-1453 Fax  
[kelly.baker@airwavecommunication.com](mailto:kelly.baker@airwavecommunication.com)

October 15, 2021

	Proposal
	Estimate
X	Quote

Equipment / Parts			Unit price	Ext Price
Qty.	Model	Computers With and Without Keyboard Dock		
10	KH17T4VAAUXX Tablet With Keyboard Dock	GETAC : K120 Intel i5-8250U, W/Windows Hello Webcam, Win10Pro, 16GB RAM, 256GB PCIe SSD, Sunlight Readable Full HD LCD+Touchscreen+Rear Camera+Hard Tip stylus, US Cord, (With Keyboard Dock), Wifi+BT+GPS+4G LTE (EM7511)+Passthrough, 3 Year B2B Warranty	\$ 3,842.00	\$ 38,420.00
10	GE-SVTBNFX5Y Extended Warranty	Bumper to Bumper + Extended Warranty - K120 Tablet (Year 4 & 5)	\$ 497.00	\$ 4,970.00
		<b>Vehicle Docking Station wity Power Supply</b>		\$ -
				\$ -
				\$ -
		<b>Vehicle Antenna System WAN, LAN, GPS</b>		\$ -
				\$ -
<b>LABOR</b>				
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
<b>No Vehicle Equipment Quoted.</b>			Equipment	\$ 43,390.00
			Service	\$ -
			Sales tax	\$ 3,362.73
			Shipping	\$ 250.00
			<b>Total</b>	<b>\$ 47,002.73</b>

**NOTE:** Equipment is sold with manufacturers warranty. Equipment quoted is for generic installation. Vehicle design, Custom fabrication and/or post quote requests may dictate the need for additional equipment, taxes, fees and other charges. Prices & promotions may have expiration dates and/or volume discounts. See your Airwave representative for more information. Proposals good for 60 days.

C \_\_\_\_\_  
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 ive \_\_\_\_\_

Date X \_\_\_\_\_