AGENDA
ITEM
11

AGENDA STAFF REPORT

DATE: December 6, 2017

TO: Mayor and City Council

APPROVED BY: Armando G. Villa, City Manager

PREPARED BY: David Dale, Public Works Director/City Engineer

SUBJECT: Authorize City Manager to Sign a Two (2) Year Agreement between the City of Calexico and Aramark Uniform Service for Work Uniforms, Linens and Supplies for City of Calexico Department and Facilities.

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Recommendation:

Authorize City Manager to Sign a Two (2) Year Agreement between the City of Calexico and Aramark Uniform Service for Work Uniforms, Linens and Supplies for City of Calexico Department and Facilities.

Background:

On October 6, 2017, the City of Calexico Public Works Department requested proposals for new work uniforms, linens and other rental supplies to the City of Calexico departments and facilities. The scope of the work includes picking-up, delivering, pressing, mending and replacement of any garment which may be torn, worn-out or damaged. The agreement will be for a period of two (2) years.

Discussion & Analysis:

On October 25, 2017, the Office of the City Clerk received two (2) proposals from the following companies:

1. Aramark Uniform Service
2. ALSCO, Inc.

After carefully reviewing both proposals, Public Works staff found that Aramark Uniform Service ranked highest in their Request for Proposals (RFP) evaluation and complies with the requirements prescribed. Aramark Uniform Service cost proposal was slightly higher than ALSCO, Inc. but after negotiating with Aramark Uniform Service they have agreed to

AGENDA ITEM

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reduce their cost by $53.00 per week, which includes a 0% service charge. Public Works Staff is requesting City Council authorization to authorize the City Manager to sign a two (2) year agreement with Aramark Uniform Services.

Please note that the RFP was includes language providing the City flexibility with respect to modifying the scope of work. Specifically under "Basis of Award," it provides that "the City also reserves the right to negotiate further with one or more of the Proposers as to any features of their proposal and to accept modifications of the work and proposal price when such action will be to their best interests and is desirable."

Fiscal Impact:

Budgeted Item for FY 2017-2018

Coordinated With:

City Attorney and Public Works Department.

Attachment(s):

1. Attachment A – Cost Proposal
2. Aramark Uniform Services Proposal.
3. ALSCO, Inc. Proposal.
4. Aramark Agreement of Professional Services.
5. Request for Proposals for Work Uniforms, Linens and Supplies for City of Calexico Department and Facilities.

CITY OF CALEXICO

REQUEST FOR PROPOSAL
FOR
WORK UNIFORMS, LINENS AND SUPPLIES

Public Works Department
608 Heber Avenue
Calexico, California 92231
760/768-2160
www.calexico.ca.gov

CITY OF CALEXICO
PUBLIC WORKS DEPARTMENT

REQUEST FOR PROPOSAL
FOR
WORK UNIFORMS, LINENS AND SUPPLIES

The City of Calexico is seeking proposals from vendors for the furnishing of new work uniforms, linens and other rental supplies to the City of Calexico Departments and Facilities.

Vendors must submit two (2) copies of their proposal with original signature. The proposal must be formatted in accordance with the instructions of this RFP. Promotional material may be attached, but are not necessary and will not be considered as meeting any of the requirements of this RFP. Proposals must be enclosed in a sealed envelope or package, clearly marked "WORK UNIFORMS, LINENS AND SUPPLIES" and delivered on or before 2:00p.m. on October 25, 2017 to:

Office of the City Clerk
City Hall
City of Calexico
608 Heber Avenue
Calexico, CA 92231

Late, emailed or facsimile proposals will not be accepted. It is the proposer's responsibility to assure that its proposal is delivered and received at the location specified herein, on or before the date and hour set. Proposals received after the date and time specified will not be considered.

Proposal forms and specifications for this RFP can be obtained at the Public Works Department, City of Calexico, 549 Pierce Avenue, Calexico, California 92231 or by visiting the City of Calexico website at www.calexico.ca.gov. No bid will be received unless it is made on a bid form furnished by the Public Works Department.

The City reserves the right to reject any or all bids, to waive any informality in a bid, and to make awards in the best interest of the City.

If you have any questions or require additional information, please do not hesitate to contact the Public Works Department at 760/768-2160.

David Dale
Public Works Director/City Engineer

GENERAL INFORMATION:

The City of Calexico is seeking proposals from vendors for the furnishing of new work uniforms, linens and other rental supplies to the City of Calexico Departments and Facilities.

SCOPE OF WORK:

The service is to include pick-up, delivery, laundering, pressing, mending and replacement of any garment which may be torn, worn-out or damaged. Services are required on a weekly basis, at various locations throughout the city.

The following should be considered the minimum scope of work to be reflected in the proposal. Vendors are encouraged to further detail this scope of work in their proposal, if they choose. Any exception to portions of this scope of work must be made clearly in a separate section of the proposal so that it may be considered during evaluation. Any value-added recommendations that are deemed outside the scope of work should be so noted by the vendor and the associated cost broken out, so that the proposals may be evaluated on a consistent basis.

The following are the specifications for uniforms required:

WATER TREATMENT PLANT
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 545 Pierce Avenue
      Calexico, CA 92231
- 7 persons total:
    - 1 Supervisor
    - 5 Operators
    - 1 Maintenance Worker
- Pants:
    - 11 pants minimum per person, all personnel; work pants; choice of colors
- Shirts:
    - Supervisor – 11 shirts minimum, Long Sleeve (LS) Twill, all with pockets, choice of colors
    - Operators – 11 shirts each minimum, LS Twill, all with pockets, choice of colors.
    - Maintenance Worker – 11 shirts minimum, LS Twill, all with pockets, choice of colors.

WATER DISTRIBUTION DIVISION
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 549 Pierce Avenue
      Calexico, CA 92231
- 6 persons total:

    - 1 Supervisor
    - 4 Operators
    - 1 Water Meter Reader
- Pants:
    - Supervisor - 11 pants minimum per person, all personnel; either jeans or cargo; choice of colors
    - Operators – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
    - Water Meter Reader – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
- Shirts:
    - Supervisor – 11 shirts minimum, Short Sleeve (SS) Twill, all with pockets, choice of colors.
    - Operators – 11 shirts each minimum, LS enhanced visibility shirt, choice of colors.
    - Water Meter Reader – 11 shirts each minimum, LS enhanced visibility shirt, choice of colors.

WASTEWATER TREATMENT PLANT
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 298 E. Second Street
      Calexico, CA 92231
- 6 persons total:
    - 1 Supervisor
    - 3 Operators
    - 1 Laboratory Technician
    - 1 Laborer
- Pants:
    - 11 pants minimum per person, all personnel; either jeans, cargo or work pants; choice of colors
- Shirts:
    - Supervisor – 11 shirts minimum, Long Sleeve (LS) Twill, all with pockets, choice of colors
    - Operators – 11 shirts each minimum, LS Twill, all with pockets, choice of colors.
    - Laboratory Technician – 11 shirts minimum, LS Twill, all with pockets, choice of colors.
    - Laborer – 11 shirts minimum, LS Twill, all with pockets, choice of colors.
- Coat:
    - Laboratory Technician – 2 White Lab Coat

WASTEWATER COLLECTION DIVISION
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:

    - 549 Pierce Avenue
      Calexico, CA 92231
- 4 persons total:
    - 1 Supervisor
    - 1 Electrician
    - 2 Collection Maintenance Operator
- Pants:
    - Supervisor - 11 pants minimum per person, all personnel; either jeans or cargo; choice of colors
    - Electrician – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
    - Collection Maintenance Operator – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
- Shirts:
    - Supervisor – 11 shirts minimum, LS Twill, all with pockets, choice of colors.
    - Electrician – 11 shirts minimum, LS enhanced visibility shirt, choice of colors.
    - Collection Maintenance Operator – 11 shirts each minimum, LS enhanced

PARKS DIVISION
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 549 Pierce Avenue
      Calexico, CA 92231
- 1 persons total:
    - 1 Crew Leader
- Pants:
    - Crew Leader – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
- Shirts:
    - Crew Leader – 11 shirts each minimum, SS enhanced visibility shirt, choice of colors.

STREETS DIVISION
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 549 Pierce Avenue
      Calexico, CA 92231
- 3 persons total:
    - 1 Crew Leader
    - 1 Heavy Equipment Operator
    - 1 Street Sweeper Operator
- Pants:
    - Crew Leader – 11 enhanced visibility pants minimum per person, all personnel; choice of colors

    - Heavy Equipment Operator – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
    - Street Sweeper Operator – 11 enhanced visibility pants minimum per person, all personnel; choice of colors
- Shirts:
    - Crew Leader – 11 shirts minimum, LS enhanced visibility shirt, choice of colors.
    - Heavy Equipment Operator – 11 shirts minimum, LS enhanced visibility shirt, choice of colors.
    - Street Sweeper Operator – 11 shirts minimum, LS enhanced visibility shirt, choice of colors.

FACILITY DIVISION
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 549 Pierce Avenue
      Calexico, CA 92231
- 1 persons total:
    - 1 Building Maintenance Worker
- Pants:
    - Building Maintenance Workers - 11 pants minimum per person, all personnel; either jeans or cargo; choice of colors
- Shirts:
    - Building Maintenance Workers – 11 shirts minimum, Long Sleeve (LS) Twill, all with pockets, choice of colors

FLEET DIVISION
Department uniform listing:

- Rental of uniforms includes weekly pickup for washing/maintenance
- Weekly pickup of rental uniforms at one site:
    - 549 Pierce Avenue
      Calexico, CA 92231
- 3 persons total:
    - 3 Mechanics
- Pants:
    - Mechanics – 11 pants minimum per person, all personnel; black work pants
- Shirts:
    - Mechanics – 11 shirts minimum, Short Sleeve (SS) or Long Sleeve (LS) GM Certified Service Tech shirt

LINENS AND SUPPLIES AT VARIOUS LOCATIONS

Department listings, weekly pickup and delivery:

- City Hall, 608 Heber Avenue
- Police Station, 420 E. Fifth Street
- Fire Station I, 430 E. Fifth Street

- Fire Station II, 900 W. Grant Street
- Camarena Library, 850 Encinas Avenue
- Community Center, 707 Dool Avenue
- Traffic Control Office, 101 Paulin Avenue
- International Airport, 801 W. Second Street
- Wastewater Treatment Plant, 298 W. Second Street
- Water Treatment Plant, 545 Pierce Avenue
- Public Works Yard, 549 Pierce Avenue

ITEMS		Estimated Quantity
1	Shop Towels	850
2	Cotton Roll Towel	8
3	Roll Towel Cabinet	4
4	Windsheild Towels	100
5	Floor Mat 3X4	30
6	Floor Mat 4X6	43
7	Floor Mat 3X10	10
8	Tread Mat 3X5	1
9	Dust Mop 24	14
10	Dust Mop 36	1
11	Dust Mop 48	5
12	Dust Cloth	50
13	Bar Towel	22
14	Bath Towel	110
15	Mop Handle	10
16	Wet Mop Large	2
17	Auto Flush Sloan	2

All shirts shall have the employee's name (if required), the City of Calexico Seal and if possible the Departments Title printed, stenciled or embroidered on the garment. A copy of the Seal will be provided for reference. The vendor will provide the best options to apply this information on all shirts (sizes provided for each division). If more than one option is provided pricing for all shall be provided as part of their proposal.

Vendors will be asked to provide samples of all proposed clothing items and accessories as part of their presentation if they are selected as the top 2 or 3 proposals.

If vendors pricing varies depending on which clothing items are selected, separate price lists shall be provided as part of the proposal.

APPROXIMATE QUANTITIES

The proposer's attention is called to the fact that the quantities given are estimated quantities and are intended as a guide to the proposer but in no way bind or limit the City to the actual amount of

work to be performed or the quantity of material to be furnished. Any estimates of quantities herein furnished by the City are approximate only and have been used by the City as a basis for estimating the cost of the work and will also be used for the purpose of tabulating and comparing the proposal and awarding the contract. The City has endeavored to estimate these quantities correctly according to their knowledge and the information as shown; but, it is not guaranteed that these estimated quantities are accurate and if the proposer, in making up and/or submitting his proposal or proposal relies upon the accuracy of said estimated quantities, does so at his own risk.

TENTATIVE SCHEDULE

Request for Proposal Issued	October 5, 2017
RFP Proposals Due	October 25, 2017
City Council Approval of Contract	November 15, 2017
Begin Contract	TBD

EVALUATION OF PROPOSAL AND AWARD:

METHOD OF AWARD

(a) The City reserves the right to reject any or all proposals.

(b) The Contract shall be awarded or rejected within one hundred and eighty (180) days from the date of opening proposal.

(c) If the Proposer to whom an award is made shall fail to execute the Contract in the specified time, the award may be annulled and the Contract awarded to the second selected Proposer or the City may reject the entire proposal as their interest may require.

BASIS OF AWARD

The Contract may be awarded to the selected responsible Proposer whose proposal complies with all the requirements prescribed and considered Best Value to the City as interpreted by the review committee. In acceptance of the proposal, the City will be guided by consideration of the interests of the public and the City shall be under no obligation to accept the lowest proposal. Proposals may be rejected if they show any omissions, alterations of form, additions not called for, conditional or alternate proposal, or irregularities of any kind. To insure fair competition and to permit a determination of the lowest Proposer, unresponsive proposal or proposal obviously unbalanced may be rejected. The City also reserves the right to negotiate further with one or more of the Proposers as to any features of their bids and to accept modifications of the work and bid price when such action will be to their best interests and is desirable. The City also reserves the right to negotiate further with one or more of the Proposers as to any features of their proposal and to accept modifications of the work and proposal price when such action will be to their best interests and is desirable. All proposals submitted shall become the property of the City of Calexico.

SUBMITTAL REQUIREMENTS

Proposals shall include the following:

1. Introductory Letter
   The introductory letter shall be addressed to:

   David Dale, Public Works Director/City Engineer
   City of Calexico
   Public Works Department
   608 Heber Avenue
   Calexico, CA 92231

   Specify the name of the firm submitting the proposal, the firm's mailing address, telephone number, fax number and the name of the individual to contact if further information is desired. This letter should contain a statement of the vendor's basic understanding of the City's needs.

   Within the introductory letter, the vendor should address the acceptability of the terms and conditions for the standard Model Contract for Services contained in Appendix A. No deviations to the agreement will be allowed for any reason. Firms who cannot accept this contract in the form attached to this RFP need not apply.

2. Office location from which the work will be performed
   Indicate the location of the office from which the contract will be managed and/or the majority of the key personnel assigned to the contract will be located. Locations of sub-vendor's offices shall be identified as well.

3. Qualifications and Experience of Firm and Key Team Members

4. Ability to provide identified services in a timely, high-quality manner
   Describe how the firm will begin services when contacted by the City and the time needed before services could be expected to begin. Describe previous experience/references for providing services on similar or related contracts. Provide any other information that may assist the City in evaluating the ability, flexibility, and responsiveness in providing quality future required services in a timely, high-quality manner.

5. References
   All key individuals listed in the organization chart should have professional references listed. Provide a minimum of 5 references, with current phone numbers, for whom the team member has performed work in the past 5 years. References of agency project managers on similar projects, or other responsible individuals who have recent, direct working experience with the proposed key individuals shall be provided. References will be contacted as part of the selection process.

6. Conflict of Interest Statement

The prospective vendor shall disclose any financial, business or other relationship with the City that may have an impact upon the outcome of this contract. The prospective vendor shall also list current clients who may have a financial interest in the outcome of this contract.

7. Insurance Coverage
   The prospective vendor shall provide a summary of the firm's insurance coverage for comprehensive, general liability, professional liability, automotive liability and worker's compensation insurance. Indicate the limits of coverage on each policy. The City requires a minimum of $1 million of general liability coverage during the contract period (see Appendix A).

8. Supportive Information
   Supportive information may include graphs, charts, photos, resumes, references, etc., and is to the vendor's complete discretion.

9. Schedule

10. Cost Proposal

11. Warranty

QUALIFYING PROPOSALS

Proposals shall be initially reviewed for compliance with the submission requirements of this procurement. Failure to comply with any of the submission requirements may result in the proposal being classified as not reasonably acceptable for award.

TECHNICAL EVALUATION

After determining compliance with the mandatory requirements and considered responsive to this proposal, the Evaluation Committee shall initially classify the proposals as (a) reasonably acceptable of being selected for award or (b) not reasonably acceptable of being selected for award. Respondents judged not to be responsible or Respondents whose proposals are classified as not reasonably susceptible of being selected for award shall be so notified. Discussions, oral presentations and/or demonstrations may be held with those qualified Respondents or Offerors whose proposals have been classified as reasonably acceptable for award.

Following the evaluation of all proposals and depending on the number of qualified proposals, the City will select at least two (2) finalists for final negotiation of best and final offer.

ORAL PRESENTATION

As indicated above, discussions and oral presentations may be held. If Oral Presentations are required, the selected best two (2) vendors will be contacted for scheduling of their presentation. The purposes of the discussions and oral presentations are as follows:

- To allow the City of Calexico to meet the Respondents key personnel
- To allow the Respondents to discuss selected aspects of its proposal
- To provide an opportunity to clarify the scope of services for this project

Within three (3) working days following the oral presentation, each Respondent will be required to provide an Executive Summary/Overview of their firm's oral presentation inclusive of highlighting the discussion at the presentation.

Upon completion of the oral presentations, the City of Calexico will finalize the evaluation of each proposal. Best and final proposals may be solicited by the City at this time.

EVALUATION

A. Evaluation will be based upon the technical proposal with the price being reviewed as a single factor of several other factors on which to base an acceptance. Some of the factors being evaluated shall be:

- Experience
- References
- Meeting Proposal Requirements
- Cost
- Schedule
- Warranty

B. The primary evaluation will be completed by an evaluation committee consisting of selected City Department Heads and staff. Respondents to this solicitation shall meet all requirements contained herein. If the Respondent and/or the proposal do not meet solicitation requirements, the City of Calexico may classify the proposal as "not reasonably acceptable for award." Should a proposal be found not reasonably acceptable for award, the proposal may not be considered any further. After considering the factors set forth in this RFP and the responsible proposals, the committee will make recommendations for award of this contract to the Respondent whose proposal is determined to be the most advantageous to the City.

FINAL SELECTION

Based on its evaluation of the technical proposals, the Evaluation Committee will make a recommendation to the City Council of the City of Calexico for the award of the contract to the responsible Respondent whose proposal is determined to be the most advantageous to the City, considering both technical and financial factors, to include any final proposals as set forth in the RFP.

TYPE OF CONTRACT

Contract will be for a period of two (2) years, with the City reserving the right to exercise an optional contract if the pricing remains the same and the service is satisfactory.

INSURANCE COVERAGE

The prospective vendor shall provide a summary of the firm's insurance coverage for comprehensive, general liability, professional liability, automotive liability and worker's compensation insurance. Indicate the limits of coverage on each policy. The City requires a minimum of $1 million of general liability coverage during the contract period (see Appendix A).

INQUIRIES

Pre-submittal procedural or technical inquires may be directed to David Dale, Public Works Director/City Engineer via email at ddale@calexico.ca.gov.

SUBMITTAL DEADLINE

Vendors must submit two (2) copies of their proposal with original signature. The proposal must be formatted in accordance with the instructions of this RFP. Promotional material may be attached, but are not necessary and will not be considered as meeting any of the requirements of this RFP. Proposals must be enclosed in a sealed envelope or package, clearly marked "WORK UNIFORMS, LINENS AND SUPPLIES" and delivered on or before 2:00p.m. on October 25, 2017 to:

Office of the City Clerk
City Hall
City of Calexico
608 Heber Avenue
Calexico, CA 92231

Late, emailed or facsimile proposals will not be accepted. It is the proposer's responsibility to assure that its proposal is delivered and received at the location specified herein, on or before the date and hour set. Proposals received after the date and time specified will not be considered.

APPENDIX A

AGREEMENT FOR PROFESSIONAL SERVICES

This Agreement is made and entered into as of the _____ day of _____, 2017, by and between the City of Calexico ("City") and _____ ("Supplier").

RECITALS

A. Supplier is specially trained, experienced and competent to perform the special services which will be required by this Agreement; and

B. Supplier possesses the skill, experience, ability, background, certification and knowledge to provide the services described in this Agreement on the terms and conditions described herein.

AGREEMENT

1. Scope of Services. The Supplier shall furnish the following services in a professional manner. Supplier shall perform the services described (City's Scope of Work) pick-up, delivery, laundering, pressing, mending and replacement of any garment which may be worn-out, at sole cost and expense to the Supplier. The City agrees to pay for damaged, lost and/or unreturned garments due to the negligence of City Staff only. Supplier shall provide these services on a weekly basis, at various city facilities .The Supplier shall be the exclusive supplier for the City for the services listed in schedule "A", attached hereto. Supplier shall provide said services subject to the direction of the City through its staff.

2. Term. The services of the Supplier are to commence upon execution of this Agreement and shall continue for a period of two (2) years. Time is of the essence for every deadline imposed by the City. The City reserves the rights to exercise an optional contract extension if the pricing remains the same and the services have been satisfactory.

3. Compensation. Compensation to be paid to the Supplier shall be in accordance with the Supplier's proposal dated, _____, 2017 set forth in Exhibit "B", attached hereto and incorporated herein by reference. Payment by the City under this Agreement shall not be deemed a waiver of defects, even if such defects were known to the City at the time of payment. Yearly Consumer Price Index (CPI) service increases must be submitted in writing to the City. The percentages of the increase are subject to meet and confer and only after both parties are in agreement shall they be implemented.

4. Method of Payment. Supplier shall submit monthly billings to the City describing the work performed during the preceding month. Supplier's invoice shall include a brief description of the services preformed, the date the services were performed and a description of any reimbursable expenditure .The City shall pay the Supplier no later than 30 days after the approval of the invoice by City staff.

5. Independent Supplier. It is understood that the Supplier, its employees and agents, in the performance of the work and services agreed to performed, shall act as and be an

independent Supplier and shall not act as an agent or employee of the City. The Supplier, its employees and agents, shall obtain no rights to retirement benefits or other benefits which accrue to City employees, and the Supplier hereby expressly waives any claim it may have to any such rights.

6. Special Provisions.

   a. Additions and Deletions of Textiles for Facilities: Supplier agrees that the number of textiles and/or uniforms for employees and/or facilities may be increased or decreased from time to time. Such increases may be due to new employee additions to various departments within the City. Changes in maintenance additions and/or reductions shall be agreed upon between the Supplier and the City's authorized representative.

   b. Complaints: The Supplier shall keep on file with the City and provide a telephone number that is accessible twenty-four (24) hours a day so that complaints and/or requests can be addressed with in a twenty-four (24) hour period, of said notification. It is further agreed that the Supplier be available to resolve complaints and/or request for service in a period of no longer than forty-eight (48) hours. The complaints shall also be provided in written form. Failure to address and correct the complaint and/or deficiency in a timely manner or continuous deficiencies shall be cause for termination of this agreement.

7. Professional Ability of Supplier. The City has relied upon the professional training and ability of the Supplier to perform the services hereunder as a material inducement to enter into this Agreement. The Supplier shall therefore provide properly skilled professional and technical personnel to perform all services under this Agreement. All work performed by the Supplier under this Agreement shall be in accordance with applicable legal requirements and shall meet the standards of quality ordinarily to be expected of competent professionals in Supplier's field of expertise.

8. Indemnity. The Supplier agrees to defend, indemnify and hold harmless the City, its officers, agents, employees and volunteers from and against any and all claims, demands, actions, losses, damages, injuries, and liability, direct or indirect (including any and all related cost and expenses in connection therein), arising out of the performance of this Agreement, except for any such claim arising out of the sole negligence or willful misconduct of the City, its officers, agents, employees or volunteers.

9. Insurance Requirements.

   a. The Supplier, at the Supplier's own cost and expense, shall procure and maintain, for the duration of the Agreement, the following insurance policies.

      i. Workers' Compensation Coverage. The Supplier shall maintain Workers' Compensation Insurance and Employer's Liability Insurance for his/her

employees in accordance with the laws of the State of California. In addition, Supplier shall require each sub-Supplier to similarly maintain Workers' Compensation Insurance and Employer's Liability Insurance in accordance with the laws of the State of California for all of the sub-Supplier's employees. Any notice of cancellation or non- renewal of all Workers' Compensation Policies must be received by the City at least thirty (30) days prior to such changes. The insurer shall agree to waive all rights of subrogation against the City, its officers, agents, employees, and volunteers for losses arising from work performed by the Supplier for the City.

ii. General Liability Coverage. The Supplier shall maintain commercial general liability insurance in an amount not less than one million dollars ($1,000,000.00) per occurrence for bodily injury, personal injury property damage. If a commercial general liability insurance form or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to the work to be performed under this Agreement or the general aggregate limit shall be at least twice the required occurrence limit.

iii. Automobile Liability Coverage. The Supplier shall maintain automobile liability insurance covering bodily injury and property damage for all activities of the Supplier and its employees and agents arising out of or in connection with the work to be performed under this Agreement, including coverage for owned, hired and non-owned vehicles, in an amount of no less than one million dollars ($1,000,000.00) combined single limit for each occurrence.

b. Deductibles and Self-Insured Retentions. Any deductibles or self-insured retentions must be declared to and approved by the City. At the City's option, the Supplier shall demonstrate financial capacity for payment of such deductibles or self-insured retentions.

c. Certificates of Insurance and Endorsements. The Supplier shall provide certificates of insurance with original endorsements to the City as evidence of the insurance coverage required herein. Certificates of such insurance shall be filed with the City on or before commencement of performance of this Agreement. Current certification of insurance shall be kept on file with the City at all times during the terms of this Agreement.

10. Compliance with Laws. The Supplier shall use the standard of care in its profession to comply with all applicable federal, state and local laws, codes ordinances and regulations.

11. Licenses. The Supplier represents and warrants to the City that it has al licenses, permits, qualifications, insurances and approvals of whatsoever nature which are legally

required of the Supplier to practice its profession. The Supplier represents and warrants to the City that the Supplier shall, at its sole cost and expense, keep in effect or obtain at all times during the terms of this Agreement, any licenses, permits, insurances and approvals which are legally required of the Supplier to practice its profession.

Specifically, The Supplier agrees to maintain a current City of Calexico Business License throughout the duration of this Agreement.

12. Controlling Law Venue. This Agreement and all matters relating to it shall be governed by the laws of the State of California and any action brought forth relating to this Agreement shall be held exclusively in a state court in the County of Imperial, California.

13. Written Notification. Any notice, demand, request, consent, approval or communication that either party desires or is required to give to the other party shall be in writing and either served personally or sent prepaid, first class mail. Any such notice, demand, etc. shall be addressed to the other party at the address set forth herein below. Either party may change its address by notifying the other party of the change of address. Notice shall be deemed communicated within forty-eight (48) hours from the time of mailing if mailed as provided in this section.

If to City: City of Calexico
608 Heber Avenue
Calexico, CA 92231

If to Supplier: _____
_____
_____

14. Entire Agreement. This Agreement constitutes the complete and exclusive statement of the Agreement between the City and the Supplier. All prior written and/or oral communications, including correspondence, drafts, memoranda's, and representations, are superseded in total by this Agreement.

15. Amendments . This Agreement may be modified or amended only by a written document executed by both the City and the Supplier and approved as a form by the City Attorney.

16. Waiver. No Failure on the part of either party to exercise any right or remedy hereunder shall operate as a waiver of any other right or remedy that the party may have hereunder.

17. Execution. This Agreement may be executed in several counterparts, each of which shall constitute one and the same instrument and shall become binding upon the parties when at least one copy hereof shall have been signed by both parties hereto. In approving

this Agreement, it shall not be necessary to produce or account for more than one such counterpart.

18. Assignment and Subcontracting. The parties recognize that a substantial inducement to the City for entering into this Agreement is the professional reputation, experience and competence of the Supplier. Assignments of any or all rights, duties or obligation of the Supplier under this Agreement will be permitted only with the express consent of the City. The Supplier shall not subcontract any portion of the work to be performed under this Agreement without written authorization of the City. If the City consents to such subcontract, the Supplier shall be fully responsible to the City for all acts or omission of the sub-Supplier. Nothing in this Agreement shall create any contractual relationship between the City and the sub-Supplier nor shall it create any obligation on the part of the City to pay or to see to the payment of any monies due to any such sub-Supplier other than as otherwise is required by law.

19. Termination. This Agreement may be terminated immediately for cause or by either party upon a thirty (30) day written notice of termination. Upon termination, the Supplier shall be entitled to compensation for services performed up to the effective date of termination. Upon termination of this agreement with cause, the City is not required to pay for Liquidated Damages.

20. Wage Rate. Pursuant to the Labor Code of the State of California, or local laws applicable there to, the City has ascertained that the Supplier shall be responsible for paying at least minimum wage as established by the State of California, Director of Industrial Relations. Under Section 1776 of the State Labor Code, the Supplier and all sub-Suppliers are required to keep accurate payroll records.

Whenever the Supplier or any representative, agent or employee of the Supplier performing a public works project is found by the Department of Industrial Relations ("DIR") or the City to be in violation of the prevailing wage requirements imposed by law, the Supplier shall indemnify and hold the City harmless from any and all liability arising from such violation, including any and all liability imposed on the City. The Supplier's duty to indemnify the City pursuant to this section shall include any and all cost and expenses incurred by the City there from, including but not limited to any penalties imposed on the City by the DIR or any other state or federal agency and reasonable attorney fees. Nothing in this section shall be construed to limit, alter or amend the Supplier's duty to indemnity under any other provisions of this Agreement.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed on the date first written above.

CITY OF CALEXICO:

_____
Armando G. Villa
City Manager

SUPPLIER:

_____

APPROVED AS TO FORM:

_____
Carlos Campos
Interim City Attorney

ATTEST:

_____
Gabriela Garcia
Deputy City Clerk

EXHIBIT A

SCOPE OF SERVICES

(Proposal dated _____)

EXHIBIT B

SCHEDULE OF CHARGES

EXHIBIT C

CERTIFICATE OF EXEMPTION FROM WORKERS' COMPENSATION INSURANCE

I hereby certify that in the performance of the work for which this Agreement is entered into, I shall not employ any person in any manner so as to become subject to the Workers' Compensation Laws of the State of California.

Executed on this _____ day of _____, 2017, at_____, California.

_____

Supplier

ALSCO®

Linen and Uniform Rental Services

October 20, 2017

Mr. David Dale
Public Works Director/City Engineer
City Of Calexico
608 Heber Avenue
Calexico, Ca 92231

Dear Mr. Dale:

Thank you very much for the confidence you have shown in the full line of Alsco services by allowing us to present the attached proposal. We pledge our full resources and support to provide you with continuous, prompt, and dependable service.

Mr. Dale, our proposal represents an outstanding opportunity for City Of Calexico and Alsco. Your acceptance ensures your company of competitive price stability, top-of-the-line quality products, ease of transition from your current program, and commitment from our employees to provide you the best service possible. Alsco has been in business for over 125 years and has a history of fair dealing and superior customer service.

We look forward to your favorable consideration and appreciate your willingness to begin our successful business relationship.

Best regards,

Jeff Maness
District Manager

Alsco Inc. · 353 Commercial Ave · El Centro, Ca 92243 · (760) 457-9342 · Fax: (760) 352-1438 · alsco.com

Alsco Solutions and Standards of Excellence

Ease of Transition: At Alsco, we know that transitioning from one service provider to another can seem overwhelming. We make the transition phase as seamless as possible by being flexible, accurate, and sensitive to your needs. Please ask your Alsco representative for a list of recently installed new customers who can share their positive experiences with you.

Distribution:	• Linen Disbursement Systems ensure linens are sorted and stacked on shelves, keeping your linen inventory organized.
	• Linens are wrapped in plastic to keep them clean and protect them from contamination.
	• Lockers and Soil Lockups are provided as needed to protect and organize garments.
Repairs:	• Our Garment Repair System enables us to maintain your garments in the best possible condition, free of missing buttons, tears, etc.
	• Internal Quality Control inspections ensure complete repairs are made promptly.
Consistent Deliveries:	• Inventory Control Systems ensure delivery of the correct amount of inventory for your needs and budget.
Quantities:	• *A-Track*℠ online account management system provides you with online account management in real time.
	• Our Special Delivery System ensures you always have uniforms when you need them.
Quality:	• The Alsco Consistent Appearance System ensures your company maintains the image you expect and need.
	• Our high-tech equipment delivers a superior level of quality at very competitive prices.
	• Internal Quality Control inspections ensure the highest level of consistent quality.
	• With Alsco's NSF International hygienically clean certified table linens, you never have to wonder how clean your table linens really are

New Items:	• Our professional Route Sales Representatives manage your account for you so you can focus on your business. • *A-Track*℠ online account management system lets you place orders and make changes on line at your convenience.
Consistent Billing:	• The Alsco Easy-to-understand Billing System allows you to manage your uniform costs. • *A-Track*℠ online account management system helps you analyze costs over extended periods of time.
Correct Inventories:	• We perform account audits on a regular basis to make certain our systems are working smoothly and that your inventory is within appropriate levels. • Our Inventory Control Systems ensure proper inventories and consistent cost controls for your company's needs.
Responsiveness:	• All service personnel are equipped with cell phones so requests and questions receive an immediate *One and Done*℠ response. • Our account audits and goodwill visits keep things running smoothly. • The Alsco Special Delivery System addresses any unforeseen need.

Alsco Competitive Advantages

- ✔ *A-Track*℠ Online account management
- ✔ 24/7 service
- ✔ Certified healthcare-wash formulas
- ✔ Employee tenure and training
- ✔ Environmentally friendly processes - "green"
- ✔ Geographic coverage
- ✔ Highest quality Made in USA product
- ✔ Live inbound call reception
- ✔ Multiple branch support
- ✔ Multiple deliveries per week
- ✔ NSF certification - hygienically clean Signature napery
- ✔ One-stop-shopping
- ✔ Privately owned
- ✔ Product variety
- ✔ Regular inventory reviews

- ✔ Service guarantee
- ✔ Weekend and special deliveries

All Fresh

Clean Fixtures		Unit Price	Replacement Price
Automatic Flush System	2	$2.00 each	$100.00

Dry Hands		Unit Price	Replacement Price
Single Service Cloth Towel	8	$1.00 each	$0

Mats		Unit Price	Replacement Price
3 X 4	30	$.90 each	$40.00
3 X 10	10	$3.00 each	$70.00
4 X 6	43	$1.10 each	$50.00
3 X 5 Super Tread	1	$.90 each	$100.00

Mops		Unit Price	Replacement Price
24" Dust Mop	14	$.50 each	$12.00
36" Dust Mop	1	$.50 each	$14.00
48" Dust Mop	5	$.50 each	$16.00
Large Wet Mop	2	$.50 each	$12.00

Linen

Towels		Unit Price	Replacement Price
Bath Towel	110	$.14 each	$6.00
Bar Towel	22	$.15 each	$1.50
Windshield Towel	100	$.06 each	$1.50
Shop Towel	850	$.04 each	$1.00
Micro Fiber Towel Blue	50	$.15 each	$1.50

Apparel

Pants		Unit Price	Replacement Price
Industrial Pants	209	$.18 each	$16.00
High Visibility Pants	132	$.25 each	$25.00

Shirts		Unit Price	Replacement Price
Industrial Shirt	209	$.18 each	$15.00
Enhanced Visibility Work Shirt	132	$.25 each	$22.00

Definition of Charges

Service	
Service Charge %	10% per invoice

AGREEMENT FOR PROFESSIONAL SERVICES

This Agreement is made and entered into as of the 6th day of December, 2017, by and between the City of Calexico ("City") and Aramark Uniform Service ("Supplier").

RECITALS

A. Supplier is specially trained, experienced and competent to perform the special services which will be required by this Agreement; and

B. Supplier possesses the skill, experience, ability, background, certification and knowledge to provide the services described in this Agreement on the terms and conditions described herein.

AGREEMENT

1. Scope of Services. The Supplier shall furnish the following services in a professional manner. Supplier shall perform the services described (City's Scope of Work) pick-up, delivery, laundering, pressing, mending and replacement of any garment which may be worn-out, at sole cost and expense to the Supplier. The City agrees to pay for damaged, lost and/or unreturned garments due to the negligence of City Staff only. Supplier shall provide these services on a weekly basis, at various city facilities .The Supplier shall be the exclusive supplier for the City for the services listed in schedule "A", attached hereto. Supplier shall provide said services subject to the direction of the City through its staff.

2. Term. The services of the Supplier are to commence upon execution of this Agreement and shall continue for a period of two (2) years. Time is of the essence for every deadline imposed by the City. The City reserves the rights to exercise an optional contract extension if the pricing remains the same and the services have been satisfactory.

3. Compensation. Compensation to be paid to the Supplier shall be in accordance with the Supplier's proposal dated October 25, 2017 set forth in Exhibit "B", attached hereto and incorporated herein by reference. Payment by the City under this Agreement shall not be deemed a waiver of defects, even if such defects were known to the City at the time of payment. Yearly Consumer Price Index (CPI) service increases must be submitted in writing to the City. The percentages of the increase are subject to meet and confer and only after both parties are in agreement shall they be implemented.

4. Method of Payment. Supplier shall submit monthly billings to the City describing the work performed during the preceding month. Supplier's invoice shall include a brief description of the services preformed, the date the services were performed and a description of any reimbursable expenditure .The City shall pay the Supplier no later than 30 days after the approval of the invoice by City staff.

5. Independent Supplier. It is understood that the Supplier, its employees and agents, in the performance of the work and services agreed to performed, shall act as and be an

independent Supplier and shall not act as an agent or employee of the City. The Supplier, its employees and agents, shall obtain no rights to retirement benefits or other benefits which accrue to City employees, and the Supplier hereby expressly waives any claim it may have to any such rights.

6. Special Provisions.

   a. Additions and Deletions of Textiles for Facilities: Supplier agrees that the number of textiles and/or uniforms for employees and/or facilities may be increased or decreased from time to time. Such increases may be due to new employee additions to various departments within the City. Changes in maintenance additions and/or reductions shall be agreed upon between the Supplier and the City's authorized representative.

   b. Complaints: The Supplier shall keep on file with the City and provide a telephone number that is accessible twenty-four (24) hours a day so that complaints and/or requests can be addressed with in a twenty-four (24) hour period, of said notification. It is further agreed that the Supplier be available to resolve complaints and/or request for service in a period of no longer than forty-eight (48) hours. The complaints shall also be provided in written form. Failure to address and correct the complaint and/or deficiency in a timely manner or continuous deficiencies shall be cause for termination of this agreement.

7. Professional Ability of Supplier. The City has relied upon the professional training and ability of the Supplier to perform the services hereunder as a material inducement to enter into this Agreement. The Supplier shall therefore provide properly skilled professional and technical personnel to perform all services under this Agreement. All work performed by the Supplier under this Agreement shall be in accordance with applicable legal requirements and shall meet the standards of quality ordinarily to be expected of competent professionals in Supplier's field of expertise.

8. Indemnity. The Supplier agrees to defend, indemnify and hold harmless the City, its officers, agents, employees and volunteers from and against any and all claims, demands, actions, losses, damages, injuries, and liability, direct or indirect (including any and all related cost and expenses in connection therein), arising out of the performance of this Agreement, except for any such claim arising out of the sole negligence or willful misconduct of the City, its officers, agents, employees or volunteers.

9. Insurance Requirements.

   a. The Supplier, at the Supplier's own cost and expense, shall procure and maintain, for the duration of the Agreement, the following insurance policies.

      i. Workers' Compensation Coverage. The Supplier shall maintain Workers' Compensation Insurance and Employer's Liability Insurance for his/her

employees in accordance with the laws of the State of California. In addition, Supplier shall require each sub-Supplier to similarly maintain Workers' Compensation Insurance and Employer's Liability Insurance in accordance with the laws of the State of California for all of the sub-Supplier's employees. Any notice of cancellation or non- renewal of all Workers' Compensation Policies must be received by the City at least thirty (30) days prior to such changes. The insurer shall agree to waive all rights of subrogation against the City, its officers, agents, employees, and volunteers for losses arising from work performed by the Supplier for the City.

ii. General Liability Coverage. The Supplier shall maintain commercial general liability insurance in an amount not less than one million dollars ($1,000,000.00) per occurrence for bodily injury, personal injury property damage. If a commercial general liability insurance form or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to the work to be performed under this Agreement or the general aggregate limit shall be at least twice the required occurrence limit.

iii. Automobile Liability Coverage. The Supplier shall maintain automobile liability insurance covering bodily injury and property damage for all activities of the Supplier and its employees and agents arising out of or in connection with the work to be performed under this Agreement, including coverage for owned, hired and non-owned vehicles, in an amount of no less than one million dollars ($1,000,000.00) combined single limit for each occurrence.

b. Deductibles and Self-Insured Retentions. Any deductibles or self-insured retentions must be declared to and approved by the City. At the City's option, the Supplier shall demonstrate financial capacity for payment of such deductibles or self-insured retentions.

c. Certificates of Insurance and Endorsements. The Supplier shall provide certificates of insurance with original endorsements to the City as evidence of the insurance coverage required herein. Certificates of such insurance shall be filed with the City on or before commencement of performance of this Agreement. Current certification of insurance shall be kept on file with the City at all times during the terms of this Agreement.

10. Compliance with Laws. The Supplier shall use the standard of care in its profession to comply with all applicable federal, state and local laws, codes ordinances and regulations.

11. Licenses. The Supplier represents and warrants to the City that it has al licenses, permits, qualifications, insurances and approvals of whatsoever nature which are legally

required of the Supplier to practice its profession. The Supplier represents and warrants to the City that the Supplier shall, at its sole cost and expense, keep in effect or obtain at all times during the terms of this Agreement, any licenses, permits, insurances and approvals which are legally required of the Supplier to practice its profession.

Specifically, The Supplier agrees to maintain a current City of Calexico Business License throughout the duration of this Agreement.

12. Controlling Law Venue. This Agreement and all matters relating to it shall be governed by the laws of the State of California and any action brought forth relating to this Agreement shall be held exclusively in a state court in the County of Imperial, California.

13. Written Notification. Any notice, demand, request, consent, approval or communication that either party desires or is required to give to the other party shall be in writing and either served personally or sent prepaid, first class mail. Any such notice, demand, etc. shall be addressed to the other party at the address set forth herein below. Either party may change its address by notifying the other party of the change of address. Notice shall be deemed communicated within forty-eight (48) hours from the time of mailing if mailed as provided in this section.

If to City: City of Calexico
608 Heber Avenue
Calexico, CA 92231

If to Supplier: Aramark Uniform Service
1535 River Drive
Brawley, CA 92227

14. Entire Agreement. This Agreement constitutes the complete and exclusive statement of the Agreement between the City and the Supplier. All prior written and/or oral communications, including correspondence, drafts, memoranda's, and representations, are superseded in total by this Agreement.

15. Amendments . This Agreement may be modified or amended only by a written document executed by both the City and the Supplier and approved as a form by the City Attorney.

16. Waiver. No Failure on the part of either party to exercise any right or remedy hereunder shall operate as a waiver of any other right or remedy that the party may have hereunder.

17. Execution. This Agreement may be executed in several counterparts, each of which shall constitute one and the same instrument and shall become binding upon the parties when at least one copy hereof shall have been signed by both parties hereto. In approving

this Agreement, it shall not be necessary to produce or account for more than one such counterpart.

18. Assignment and Subcontracting. The parties recognize that a substantial inducement to the City for entering into this Agreement is the professional reputation, experience and competence of the Supplier. Assignments of any or all rights, duties or obligation of the Supplier under this Agreement will be permitted only with the express consent of the City. The Supplier shall not subcontract any portion of the work to be performed under this Agreement without written authorization of the City. If the City consents to such subcontract, the Supplier shall be fully responsible to the City for all acts or omission of the sub-Supplier. Nothing in this Agreement shall create any contractual relationship between the City and the sub-Supplier nor shall it create any obligation on the part of the City to pay or to see to the payment of any monies due to any such sub-Supplier other than as otherwise is required by law.

19. Termination. This Agreement may be terminated immediately for cause or by either party upon a thirty (30) day written notice of termination. Upon termination, the Supplier shall be entitled to compensation for services performed up to the effective date of termination. Upon termination of this agreement with cause, the City is not required to pay for Liquidated Damages.

20. Wage Rate. Pursuant to the Labor Code of the State of California, or local laws applicable there to, the City has ascertained that the Supplier shall be responsible for paying at least minimum wage as established by the State of California, Director of Industrial Relations. Under Section 1776 of the State Labor Code, the Supplier and all sub-Suppliers are required to keep accurate payroll records.

Whenever the Supplier or any representative, agent or employee of the Supplier performing a public works project is found by the Department of Industrial Relations ("DIR") or the City to be in violation of the prevailing wage requirements imposed by law, the Supplier shall indemnify and hold the City harmless from any and all liability arising from such violation, including any and all liability imposed on the City. The Supplier's duty to indemnify the City pursuant to this section shall include any and all cost and expenses incurred by the City there from, including but not limited to any penalties imposed on the City by the DIR or any other state or federal agency and reasonable attorney fees. Nothing in this section shall be construed to limit, alter or amend the Supplier's duty to indemnity under any other provisions of this Agreement.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed on the date first written above.

CITY OF CALEXICO:

_____
Armando G. Villa
City Manager

SUPPLIER:

_____

APPROVED AS TO FORM:

_____
Carlos Campos
Interim City Attorney

ATTEST:

_____
Gabriela Garcia
Deputy City Clerk

EXHIBIT A

SCOPE OF SERVICES

(Proposal dated October 25, 2017)

EXHIBIT B

SCHEDULE OF CHARGES

(Proposal dated October 25, 2017)

EXHIBIT C

CERTIFICATE OF EXEMPTION FROM WORKERS' COMPENSATION INSURANCE

I hereby certify that in the performance of the work for which this Agreement is entered into, I shall not employ any person in any manner so as to become subject to the Workers' Compensation Laws of the State of California.

Executed on this _____ day of _____, 2017, at_____, California.

_____

Supplier

1535 River Drive

Brawley, CA. 92227

David Dale, Public Works Director/City Engineer

October 25, 2017

City of Calexico

Public Works Department

608 Heber Ave.

Calexico, CA. 92231

Sir,

My name is Isaac Silva and I am the Account Executive for Aramark Uniform Services. Aramark has been an industry leader for over 75 years. We are a local business that has a national footprint. We specialize in the rental, lease and direct purchase of employee uniforms to include numerous allied products. Our programs are focused on improving your employee and customer experience. Why Aramark? We help you enhance your customer and employee experience, making it easier to run your city. The people at Aramark work together as a team towards a shared goal of bringing satisfaction to each and every customer. Our service sets us apart from other competitors through our time-tested experience. We've built an extensive service and support network to consistently deliver quality products and services. Lastly, our insight-led innovation and the passion we have in gathering information to develop products and services for our customers. We have a proven team here in the Imperial Valley that has a reputation for providing only the best customer service possible with the ability to work together and handle any and all issues in a timely manner.

2. Aramark Uniform Services

1535 River Drive

Brawley, CA. 92227

800-ARAMARK (800-272-6275)

Mobile: 760-234-8736

Fax: 760-344-8093

3. Key Members/Qualifications

Bobby Torres – District Manager	21 years industry experience
Ignacio Basurto – Route Sales Representative	20 years industry experience
Isaac Silva – Account Executive	4 years industry experience

4. Once contacted by the City of Calexico. A team will be sent out to personally measure all employees for uniforms. An accurate count of all allied products and locations will be gathered.

5. REFERENCES

1. City of Imperial, CA

   Jackie Loper – Maintenance/Facility Manager

   760-355-3336

2. City of Holtville, CA

   Alex Chavez – Maintenance/Facility Manager

   760-356-2912

3. Rogers & Rogers Auto Group

   Chris Petterson – Service Manager

   760-352-9160

4. El Centro Motors

   Mike Cavannah – Service Manager

   760-336-2100

5. One World Beef (OWB) Brawley, CA.

   Jennifer De La Rosa – Office Manager

   760-550-0980

6. Conflict of interest statement.

Aramark and its employees have no affiliation with any and all employees of the City of Calexico.

This Uniform Bid Proposal has been prepared by Isaac Silva. Any and all questions regarding pricing and product quantities can be directed to myself.

Isaac Silva, Account Executive

10-25-17

Date

aramark

SERVICE PROPOSAL

10/23/2017*

City of Calexico
608 Heber Ave
Calexico, CA 92231
(760) 768-2130

GARMENTS						
NUMBER OF WEARERS	MERCHANDISE	ITEMS PER WEARER	PER ITEM PRICE	FREQUENCY	EASYCARE™ (per item per week)	PER PERSON COST
19	Shirt, Work, Solid, 65/35 Blend-Light Gray	11	$0.130	Weekly	Not Incl.	$1.43
18	Pant, Work, 65/35 Blend-Charcoal	11	$0.170	Weekly	Not Incl.	$1.87
11	Shirt, Work, Solid, 65/35 Blend, Enhanced Vis-Lt Gray/Orange Trim	11	$0.290	Weekly	Not Incl.	$3.19
11	Pant, Work, 65/35 Blend, Enhanced Visibility-Navy/Orange Trim	11	$0.350	Weekly	Not Incl.	$3.85
1	Pant, Cargo-Charcoal	11	$0.210	Weekly	Not Incl.	$2.31
1	Coat, Lab, Men's Button Front-White	4	$0.170	Weekly	Not Incl.	$0.68

This Service Proposal is subject to the terms and conditions in Aramark Uniform Service's standard Service Agreement. A Service Agreement must be executed prior to merchandise being supplied. Prices do not include any applicable taxes. Customer is responsible for lost or ruined leased and/or rented merchandise. For Managed Restroom Service, the initial price offered is based on estimated usage calculated from information about your restrooms, customers and business. Actual prices can fluctuate, up or down, once typical usage is confirmed after service starts or in connection with one-time events or other business changes that impact usage.

*Proposal good through 11-22-2017

aramark

SERVICE PROPOSAL

10/23/2017*

City of Calexico
608 Heber Ave
Calexico, CA 92231
(760) 768-2130

ALLIED MERCHANDISE					
MERCHANDISE	QUANTITY	MINIMUM BILLING %	RATE PER ITEM	FREQUENCY	INVENTORY MAINTENANCE
Shop Towel, 18x18-Red	850	100%	$0.025	Weekly	2%
Towel, Continuous Roll-Blue	8	100%	$1.500	Weekly	Not Incl.
Cabinet, Roll Towel, Darman-White	4	100%	$0.000	Weekly	Not Incl.
MicroFiber, Cloth, Industrial-Navy, 16x16	100	100%	$0.040	Weekly	2%
Mat, Standard, 3x4-Black	30	50%	$1.320	Weekly	Not Incl.
Mat, Standard, 4x6-Black	43	50%	$2.600	Weekly	Not Incl.
Mat, Standard, 3x10-Black	10	50%	$3.500	Weekly	Not Incl.
Mat, Scraper, 3x5, Black	1	100%	$1.800	Weekly	Not Incl.
Dust Mop, Synthetic, 22"-Red	14	100%	$0.180	Weekly	Not Incl.
Dust Mop, Synthetic, 36"-Green	1	100%	$0.280	Weekly	Not Incl.
Dust Mop, Synthetic, 48"-Yellow Band	5	100%	$0.460	Weekly	Not Incl.
MicroFiber, Cloth, Industrial-Navy, 16x16	50	100%	$0.040	Weekly	2%
Towel, Bar-White	22	100%	$0.040	Weekly	2%
Towel, Bath, Standard-White	110	100%	$0.085	Weekly	2%
Wet Mop Handle, Wet Grip-Black	10	100%	$0.000	Weekly	Not Incl.
Wet Mop, Synthetic-Blue	2	100%	$0.750	Weekly	Not Incl.
Hygiene, Auto Flush Unit	2	100%	$2.500	Weekly	Not Incl.

This Service Proposal is subject to the terms and conditions in Aramark Uniform Service's standard Service Agreement. A Service Agreement must be executed prior to merchandise being supplied. Prices do not include any applicable taxes. Customer is responsible for lost or ruined leased and/or rented merchandise. For Managed Restroom Service, the initial price offered is based on estimated usage calculated from information about your restrooms, customers and business. Actual prices can fluctuate, up or down, once typical usage is confirmed after service starts or in connection with one-time events or other business changes that impact usage.

*Proposal good through 11-22-2017

aramark

SERVICE PROPOSAL

SETUP CHARGES	
ITEM	COST PER PIECE
Company Emblem	$3.00
Name Emblem	$1.00
Preparation Charges	$1.00
Embroidery	$5.00

ESTIMATED WEEKLY PRICING SUMMARY	
Weekly Garment Costs	$141.26
Weekly Allied Costs	$166.58
Weekly Managed Restroom Services Cost	$0
Service Charge	9%
~~Estimated Base Weekly Invoice Total~~	~~$305.55~~

Delivery charge included

Presented by:
Isaac Silva
Account Executive

silva-isaac@aramark.com

Thank-You For Considering Aramark!

We know you have a choice when it comes to uniform companies. That is why we make sure everything we do and everything we offer is with you in mind. As an industry leader for over 75 years, we work hard to provide solutions to help keep your workplace clean, safe and comfortable.
Simply put, everyone at Aramark is dedicated to support your business!

This Service Proposal is subject to the terms and conditions in Aramark Uniform Service's standard Service Agreement. A Service Agreement must be executed prior to merchandise being supplied. Prices do not include any applicable taxes. Customer is responsible for lost or ruined leased and/or rented merchandise. For Managed Restroom Service, the initial price offered is based on estimated usage calculated from information about your restrooms, customers and business. Actual prices can fluctuate, up or down, once typical usage is confirmed after service starts or in connection with one-time events or other business changes that impact usage.

*Proposal good through 11-22-2017

My name is Bobby Torrez, I am the District Manager for Aramark. I have been in this position for six years. I have 21 years of experience in this industry. I was an RSR for 15 years before this current position. I am born and raised in the Imperial Valley. I am really familiar with the valley, being born and raised here has paid huge dividends. Meeting new people and making myself available for people when they are in need of service.

Bobby Torrez

Bobby Torrez

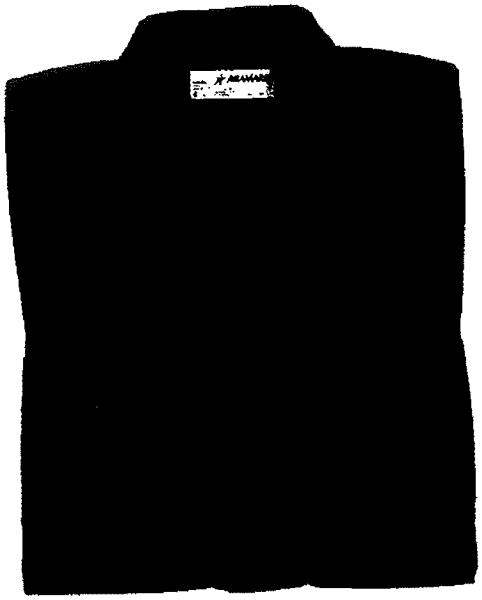
District Manager for Aramark Uniform Services

My name is Ignacio Basurto, I have been an RSR for Aramark for 12 years. I have been in this business for more than 20 years. I am born and raised in the Imperial Valley. I have delivered to Calexico for over 20 years since I have started in this business. I have even delivered to the City of Calexico in recent years which makes me even more familiar with the stops. Being familiar with the Imperial Valley has helped me become successful with my job especially in Calexico because that's where a majority of my stops are at right now.

Ignacio Basurto

RSR for Aramark

aramark



AraSoft by Aramark Work Shirt, Long Sleeve

Item GS0007

★ Save This Item

Request a Quote

Sizes

Regular: S-6XL, Long: M-6XL

Description

Long sleeve two button-thru pockets with bartack stitching and pencil slot design provides a more contemporary look. Offered in solid colors and stylish patterns for an upscale, professional look.

Black

Long Sleeve

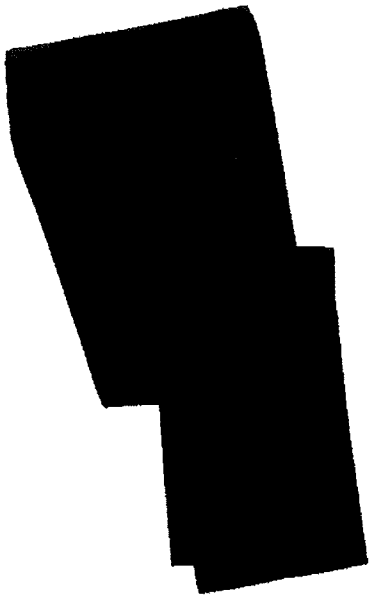
AraSoft 65% polyester/35% cotton poplin with soil release

Six-button front with a snap at the neck

Lined collar and cuffs, fully cut with two-piece yoke

Imported

aramark



AraSoft by Aramark Work Pants

Item GP0002

★ Save This Item

Request a Quote

Sizes

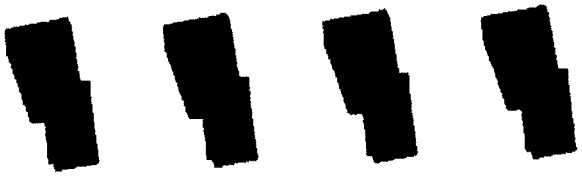
Waist: 28-56

Description

AraSoft work pants have a softer feel and more room to move in the hip, seat thigh and knee. Unique fabric is lint and fade resistant. Heavy-duty brass ratcheting zipper, two slackstyle front pockets and set-in hip pockets. Imported.

8.25-oz. 100% cotton or 7.75-oz. polyester/cotton

Black



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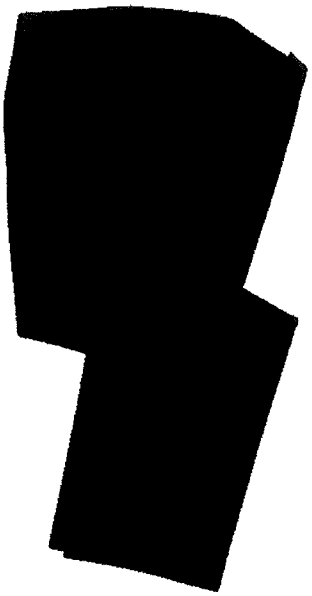

Aramark Cargo Pants

Item GP0621

★ Save This Item

Request a Quote

Sizes

Even Sizes: 28-50 (TANN, NAVY, CHAR)

Description

Plenty of storage space. Two ample 7"" x 8"" cargo pockets, secured with antique brass snaps. Two set-in hip pockets. Made from a poly/cotton fabric blend that is not only durable but also resists lint and fading. Heavy-duty brass ratcheting zipper and button close waist. Shorts with 11" inseam. Imported.

Charcoal

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Enhanced Visibility Poly/Cotton Shirt, Long Sleeve

Item GSV007

Save This Item

Request a Quote

Sizes

Regular: S-5XL, Long: M-5XL

Description

Long sleeve two button-thru pockets with bartack stitching and pencil slot design provides a more contemporary look. Enhanced visibilty shirts come with a flourecent orange 2.5" trim with 1/2" silver reflective tape across pockets, back and down sleeve.

Charcoal w/Orange Silver Trim

- Long Sleeve
- AraSoft 65% polyester/35% cotton poplin with soil release
- Enhanced Visibility
- Six-button front with a snap at the neck

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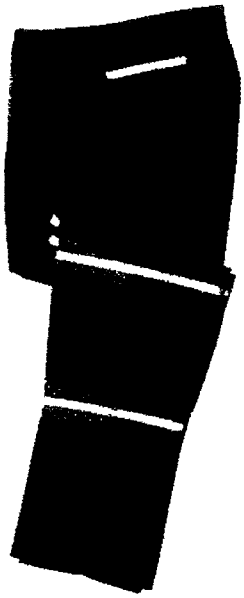

Enhanced Visibility Poly/Cotton Pants

Item GPV002

★ Save This Item

Request a Quote

Sizes

Waist: 28-58

Description

AraSoft work pants have a softer feel and more room to move in the hip, seat thigh and knee. Unique fabric is lint and fade resistant. Heavy-duty brass ratcheting zipper, two slack style front pockets and set-in hip pockets. Imported.

Charcoal w/Orange Silver Trim

›

8.25-oz. 100% cotton or 7.75-oz. polyester/cotton

Each garment comes with fluorescent orange 2.5" trim with 1/2" silver reflective tape

Pants and overalls have three strips on each leg, on either side of front zipper and above each back pocket.

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Aramark Standard Floor Mats

Item DM0001

BLAK

★ Save This Item

Request a Quote

Sizes

3x4, 4x6, 3x10

Description

Helps keep work spaces and entrances professional looking. Nylon pile bonded to Nitrile rubber backings. USA made.

Durable slip-resistant styles

Control dust, dirt, moisture

Black

Awards and Recognition

ADA compliant

Keywords

Carpeted, Healthcare

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SERVICE PROPOSAL

11/28/2017*

City of Calexico
608 Heber Ave
Calexico, CA 92231
(760) 768-2130

GARMENTS						
NUMBER OF WEARERS	MERCHANDISE	ITEMS PER WEARER	PER ITEM PRICE	FREQUENCY	EASYCARE™ (per item per week)	PER PERSON COST
19	Shirt, Work, Solid, 65/35 Blend-Light Gray	11	$0.130	Weekly	Not Incl.	$1.43
29	Pant, Work, 65/35 Blend-Charcoal	11	$0.170	Weekly	Not Incl.	$1.87
11	Shirt, Work, Solid, 65/35 Blend, Enhanced Vis-Lt Gray/Orange Trim	11	$0.290	Weekly	Not Incl.	$3.19
1	Pant, Cargo-Charcoal	11	$0.210	Weekly	Not Incl.	$2.31
1	Coat, Lab, Men's Button Front-White	4	$0.170	Weekly	Not Incl.	$0.68

This Service Proposal is subject to the terms and conditions in Aramark Uniform Service's standard Service Agreement. A Service Agreement must be executed prior to merchandise being supplied. Prices do not include any applicable taxes. Customer is responsible for lost or ruined leased and/or rented merchandise. For Managed Restroom Service, the initial price offered is based on estimated usage calculated from information about your restrooms, customers and business. Actual prices can fluctuate, up or down, once typical usage is confirmed after service starts or in connection with one-time events or other business changes that impact usage.

*Proposal good through 12-28-2017

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SERVICE PROPOSAL

11/28/2017*

City of Calexico
608 Heber Ave
Calexico, CA 92231
(760) 768-2130

ALLIED MERCHANDISE					
MERCHANDISE	QUANTITY	MINIMUM BILLING %	RATE PER ITEM	FREQUENCY	INVENTORY MAINTENANCE
Shop Towel, 18x18-Red	850	100%	$0.025	Weekly	2%
Towel, Continuous Roll-Blue	8	100%	$1.500	Weekly	Not Incl.
Cabinet, Roll Towel, Darman-White	4	100%	$0.000	Weekly	Not Incl.
MicroFiber, Cloth, Industrial-Navy, 16x16	100	100%	$0.040	Weekly	2%
Mat, Standard, 3x4-Black	30	50%	$1.320	Weekly	Not Incl.
Mat, Standard, 4x6-Black	43	50%	$2.600	Weekly	Not Incl.
Mat, Standard, 3x10-Black	10	50%	$3.500	Weekly	Not Incl.
Mat, Scraper, 3x5, Black	1	100%	$1.800	Weekly	Not Incl.
Dust Mop, Synthetic, 22"-Red	14	100%	$0.180	Weekly	Not Incl.
Dust Mop, Synthetic, 36"-Green	1	100%	$0.280	Weekly	Not Incl.
Dust Mop, Synthetic, 48"-Yellow Band	5	100%	$0.460	Weekly	Not Incl.
MicroFiber, Cloth, Industrial-Navy, 16x16	50	100%	$0.040	Weekly	2%
Towel, Bar-White	22	100%	$0.040	Weekly	2%
Towel, Bath, Standard-White	110	100%	$0.085	Weekly	Not Incl.
Wet Mop Handle, Wet Grip-Black	10	100%	$0.000	Weekly	Not Incl.
Wet Mop, Synthetic-Blue	2	100%	$0.750	Weekly	Not Incl.
Hygiene, Auto Flush Unit	2	100%	$2.500	Weekly	Not Incl.

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SERVICE PROPOSAL

SETUP CHARGES	
ITEM	COST PER PIECE
Company Emblem	$3.00
Name Emblem	$1.00
Preparation Charges	$1.00
Embroidery	$5.00

ESTIMATED WEEKLY PRICING SUMMARY	
Weekly Garment Costs	$119.48
Weekly Allied Costs	$163.08
Weekly Managed Restroom Services Cost	$0
Service Charge	0%
Estimated Base Weekly Invoice Total	$282.56

Presented by:
Isaac Silva
Account Executive

silva-isaac@aramark.com

Thank-You For Considering Aramark!

We know you have a choice when it comes to uniform companies. That is why we make sure everything we do and everything we offer is with you in mind. As an industry leader for over 75 years, we work hard to provide solutions to help keep your workplace clean, safe and comfortable.
Simply put, everyone at Aramark is dedicated to support your business!

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*Proposal good through 12-28-2017

ATTACHMENT A

CITY OF CALEXICO
PUBLIC WORKS DEPT.
RFP FOR UNIFORMS, LINENS AND SUPPLIES
ESTIMATED COST PROPOSAL

Description	Est. Quantity Per Week	ALSCO Cost Per Item	ALSCO Cost Per Week	Aramark Cost Per Item	Aramark Cost Per Week
Apparel					
Industrial Pants	341	$ 0.18	$ 61.38	$ 0.17	$ 57.97
Industrial Shirt	220	$ 0.18	$ 39.60	$ 0.13	$ 28.60
Enhanced Visibility Work Shirt	121	$ 0.25	$ 30.25	$ 0.29	$ 35.09
Lab. Coat	2		$ -	$ 0.17	$ 0.34
Linen					
Bath Towel	110	$ 0.14	$ 15.40	$ 0.09	$ 9.35
Bar Towel	22	$ 0.15	$ 3.30	$ 0.04	$ 0.88
Windshield Towel	100	$ 0.06	$ 6.00		$ -
Shop Towel	850	$ 0.04	$ 34.00	$ 0.03	$ 21.25
Continuous Roll Towel	10		$ -	$ 1.50	$ 15.00
Micro Fiber Towel Blue	50	$ 0.15	$ 7.50	$ 0.04	$ 2.00
Supplies					
Automatic Flush System	2	$ 2.00	$ 4.00	$ 2.50	$ 5.00
Single Service Cloth Towel	10	$ 1.00	$ 10.00		$ -
3x4 Mat	30	$ 0.90	$ 27.00	$ 1.32	$ 39.60
3x10 Mat	10	$ 3.00	$ 30.00	$ 3.50	$ 35.00
4x6 Mat	43	$ 1.10	$ 47.30	$ 2.60	$ 111.80
3x5 Super Tread Mat	1	$ 0.90	$ 0.90	$ 1.80	$ 1.80
22" Dust Mop	14		$ -	$ 0.18	$ 2.52
24" Dust Mop	14	$ 0.50	$ 7.00		$ -
36" Dust Mop	1	$ 0.50	$ 0.50	$ 0.28	$ 0.28
48" Dust Mop	5	$ 0.50	$ 2.50	$ 0.46	$ 2.30
Large Wet Mop	2	$ 0.50	$ 1.00	$ 0.75	$ 1.50
Sub-Total			$ 327.63		$ 370.28
Additional Charge					
Service Charge		10% per invoice	$ 32.76	0%	$ -
Total			**$ 360.39**		**$ 370.28**